UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-1K

$\left X\right $ Annual report pursuant to Section 13 or 15(d) of the Securities Exchange	nange Act of 1934 for the fiscal year ended June 30, 2003 or
Transition report pursuant to Section 13 of 15(d) of the Securities Execution 15 of 15(d).	schange Act of 1934 for the transition period from
Commission file number: 0-27122 ADEPT TECHNO (Exact name of registrant as sp	DLOGY, INC. POEC 1 9 2003
California	94-2900635 SECTION
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification Number)
3011 Triad Drive, Livermore, California	94551
(Address of principal executive office)	(zip code)
Registrant's telephone number, including Securities registered pursuant to Securities registered pursuant registered pursuant registered pursuant registered pursuant registered	03043140
	Name of each exchange
Title of each class	on which registered APPORT
None	None PROCESSED
Securities registered pursuant to S Common Stock, no (Title of Cla	o par value
Indicate by check mark whether the registrant: (1) has filed all reports Exchange Act of 1934 during the preceding 12 months (or for such short and (2) has been subject to such filing requirements for the past 90 days $ X \text{ Yes } X \text{ Yes } X$	orter period that the registrant was required to file such reports), s.
Indicate by check mark if disclosure of delinquent filers pursuant to Ite be contained, to the best of registrant's knowledge, in definitive proxy of this Form 10-K or any amendment to this Form 10-K. $ \mathbf{X} $	

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Securities Exchange Act of 1934. |_| Yes |X| No

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant computed by reference to the price at which the common equity was last sold as of the last business day of the Registrant's most recently completed second fiscal quarter (December 27, 2002) was \$7,260,689. Shares of common stock held by each officer and director and by each person who controls 5% or more of the outstanding voting power of the registrant have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

As of September 19, 2003, approximately 15,409,833 shares of the registrant's common stock, no par value, was outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive proxy statement for the 2003 Annual Meeting are incorporated by reference into Part III hereof.

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ADEPT TECHNOLOGY, INC. ANNUAL REPORT ON FORM 10-K

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PART I

SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K contains forward-looking statements. Forward-looking statements are contained principally in the sections entitled "Business," "Factors Affecting Future Operating Results" and "Management's Discussion and Analysis of Financial Condition and Results of Operations." These statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. Forward-looking statements include, but are not limited to, statements about:

- the current economic environment affecting us and the markets we serve;
- sources of revenues and anticipated revenues, including the contribution from the growth of new products and markets;
- our expectations regarding our cash flows and liquidity impact of the timing of receipts and disbursements;
- our estimates regarding our capital requirements and our needs for additional financing;
- marketing and commercialization of our products under development;
- our ability to attract customers and the market acceptance of our products;
- our ability to establish relationships with suppliers, systems integrators and OEMs for the supply and distribution of our products;
- plans for future acquisitions and for the integration of recent acquisitions;
- plans for future products and services and for enhancements of existing products and services; and
- our intellectual property.

In some cases, you can identify forward-looking statements by terms such as "may," "intend," "might," "will," "should," "could," "would," "expect," "believe," "estimate," "predict," "potential," or the negative of these terms, and similar expressions intended to identify forward-looking statements. These statements reflect our current views with respect to future events and are based on assumptions and subject to risks and uncertainties. Given these uncertainties, you should not place undue reliance on these statements. We discuss many of these risks in this Annual Report on Form 10-K in greater detail under the heading "Factors Affecting Future Operating Results." Also, these statements represent our estimates and assumptions only as of the date of this Annual Report on Form 10-K, and we undertake no obligation to publicly update or revise these forward-looking statements.

In this report, unless the context indicates otherwise, the terms "Adept," "we," "us," and "our" refer to Adept Technology, Inc., a California corporation, and its subsidiaries.

This report contains trademarks and trade names of Adept and other companies. Adept has 182 trademarks of which 16 are registered trademarks, some of which include the Adept Technology logo, HexSight, MetaControls, and FireBlox.

ITEM 1. BUSINESS

Our Company

We provide intelligent production automation solutions, components and services to our customers in many industries including the food, electronics/communications, automotive, appliance, semiconductor, original equipment manufacturer, or OEM, and life sciences industries. We utilize our comprehensive product portfolio of high precision mechanical components, solid state controllers and application development software (not generally sold separately) to deliver automation solutions that meet our customer's increasingly complex manufacturing requirements. We offer our customers a comprehensive and tailored automation solution that we call Rapid Deployment Automation that reduces the time and cost to design, engineer and launch products into high-volume production. Other benefits of our RDA solution include increased manufacturing flexibility for future product generations, less customized engineering and reduced dependence on production engineers. We intend to continue to enhance our RDA capabilities by providing differentiated, value added integrated systems to further penetrate selected emerging markets. Our products currently include system design software, process knowledge software, real-time vision and motion controls, machine vision systems, robot mechanisms, precision solutions and other flexible automation equipment. In recent years, we have expanded our robot product lines and developed advanced

software and sensing technologies that have enabled robots to perform a wider range of functions. In fiscal 2003, we introduced Amps in Base (AIB) Cobra robots, our highest volume Scara robots which are expected to have a significant positive impact on our gross margins during fiscal 2004 and beyond.

We have experienced declining revenues and incurred operating losses in each of the last three fiscal years. During this period, we have also consumed significant cash and other financial resources, and presently have minimal liquidity. In response to these conditions, we reduced operating costs and employee headcount, and restructured certain operating lease commitments in fiscal 2002 and fiscal 2003. During the fourth quarter of fiscal 2003, we reduced our headcount by an additional 7% of our total employees, which we expect to fully implement by the second quarter of fiscal 2004. These adjustments to our operations have significantly reduced our cash consumption and the aggregate revenue levels necessary to achieve break-even operating results. In addition, we intend to seek an expansion of our existing working capital receivables financing facility, or secure an alternative credit facility to improve our near term liquidity. Furthermore, we continue to pursue outside debt and equity sources of financing that can provide Adept with a longer term source of capital and generally improve its balance sheet and financial stability.

We are in a very precarious cash position, and because of certain regulatory restrictions on our ability to move certain cash reserves from our foreign operations to our U.S. operations, we may have limited access to a portion of our existing cash balances. As of June 30, 2003, we had an aggregate cash balance of \$3.3 million, and a short term receivables financing credit facility of \$1.75 million net, of which \$90,000 was outstanding and \$1.7 million remained available under this facility. We currently depend on funds generated from operating revenue and the funds available through our accounts receivable financing arrangement to meet our operating requirements. As a result, if our assumptions are incorrect, we may have insufficient cash resources to satisfy our obligations in a timely manner during the next twelve months. We expect our cash ending balance to be approximately \$1.8 million as of September 30, 2003. The decrease in our expected cash balance from June 30, 2003 is primarily due to increases in prepaid expenses related to insurance premiums, and an expected loss on operations for the first quarter of fiscal 2004. Recently, we have managed to finance our operating losses by converting non-cash working capital items such as accounts receivable and inventory, to cash, and consequently, these working capital components have been significantly reduced over the last several quarters. If the company continues to generate a loss on operations, it will become increasingly difficult to rely on funding these losses by liquidating working capital. Our ability to sustain operations through fiscal 2004 is predicated upon certain critical assumptions, including (i) that our restructuring efforts do effectively reduce operating costs as estimated by management and do not impair our ability to generate revenue, (ii) that we are able to favorably settle pending litigation related to our San Jose lease, including both the aggregate amount and the timing of any settlement payments, (iv) that we will not incur additional unplanned capital expenditures in fiscal 2004, (v) that we will continue to receive funds under our existing accounts receivable financing arrangement or a new credit facility, (vi) that we will receive continued timely receipt of payment of outstanding receivables, and not otherwise experience severe cyclical swings in our receipts resulting in a shortfall of cash available for our disbursements during any given quarter, and (vii) that we will not incur unexpected significant cash outlays during any quarter.

Adept is currently litigating with the landlord of our San Jose facility regarding our lease obligations for that facility. We have vacated and no longer pay rent on this facility. We have recorded expenses in the amount of \$2.3 million for the remaining unpaid rent associated with this lease; however, we have not reserved the cash associated with such unpaid rent expenses. Our cash usage for the fourth quarter of fiscal 2003 and our expectations for cash usage for the first two quarters of fiscal 2004 are significantly impacted by our nonpayment of rent for this facility. If we receive a material adverse judgment in the San Jose lease litigation and do not have control of the timing of the payments of any such judgment, we may not have sufficient cash to meet our obligations and therefore, we may be required to cease operations. For a description of this litigation, see "Legal Proceedings."

Even if we do not receive an adverse judgment in the San Jose lease litigation, if the results of our search for additional outside sources of financing are unsuccessful, or if adequate funds are not available on acceptable terms or at all and we are unable to achieve our projected revenues or if operating expenses exceed current estimates, we will be forced to curtail our operations and we may not be able to take advantage of market opportunities, develop or enhance new products, pursue acquisitions that would complement our existing product offerings or enhance our technical capabilities, execute our business plan or otherwise respond to competitive pressures or unanticipated requirements. Even if we complete a financing, the transaction is likely to involve the incurrence of debt or issuance of debt or equity securities of Adept, which would dilute the outstanding equity.

The consolidated financial statements accompanying this Annual Report on Form 10-K have been prepared assuming that Adept will continue as a going concern. However, the accompanying Independent Auditors' Report states that we have incurred recurring operating losses, have a net capital deficiency and have experienced a declining cash balance which have adversely affected our liquidity and that these conditions raise substantial doubt about our ability to continue as a going concern. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

We completed several acquisitions over the past few years. Evolution of the business resulting partially from these acquisitions combined with the changing business environment has rendered our previously reported business segments less meaningful. As such, effective July 1, 2002, the previously reported segments, Assembly and Material Handling ("AMH"), Semiconductor, and SILMA Software segments were reorganized into three new business segments to reflect how management currently measures Adept's businesses: Components, Solutions, and Services and Support. Of the previously reported segments, Semiconductor's business was reorganized into separate businesses that are now categorized in both Components and Solutions. Additionally, the AMH and SILMA businesses are now categorized in the Components segment. Service and support for all of our products are now categorized in the Services and Support segment.

The Components segment provides intelligent automation software and hardware component products externally to customers and internally to the other two business segments for support and integration into higher level assemblies.

The Solutions segment takes products purchased from the Components segment together with products from third parties, and produces an integrated family of process-ready platforms for the semiconductor, electronics and precision assembly and other markets, which are driven towards standard offerings.

The Services and Support segment provides support services to our customers including providing information regarding the use of our automation equipment, assistance with the ongoing support of installed systems, consulting services for applications, and training courses ranging from system operation and maintenance to advanced programming geared for manufacturing engineers who design and implement automation lines.

We market and sell our products worldwide through more than 200 system integrators, our direct sales force and OEMs. System integrators and OEMs add application-specific hardware and software to our products, enabling us to provide solutions to a diversified industry base, including the food, communications, electronics, automotive, appliance, semiconductor, and life sciences industries. Due to a worldwide slowdown in the communications, consumer electronics, semiconductor and precision assembly markets, our net revenues have been at significantly lower levels during this fiscal year compared to previous years.

We were incorporated in California in 1983. Our principal executive offices are located at 3011 Triad Drive, Livermore, California 94551. Our telephone number at that address is (925) 245-3400. Our website address is www.adept.com. Our annual report on Form 10-K, our quarterly reports on Form 10-Q, our current reports on Form 8-K and any amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities and Exchange Act of 1934 can be accessed, free of charge, at our website as soon as reasonably practicable after they are electronically filed with or furnished to the Securities and Exchange Commission.

Recent Developments

On August 6, 2003, we completed a lease restructuring with Tri-Valley Campus LLC, the landlord for our Livermore, California corporate headquarters and facilities. Under the lease amendment, we were released of our lease obligations for two unoccupied buildings in Livermore and received a rent reduction on the occupied building from \$1.55 to \$1.10 per square foot. In addition, the lease amendment carries liquidated damages in the event of default on the lease payments equivalent to 1 year of rent obligations on the original lease. In the event of Adept's bankruptcy or a failure to make payments to the landlord of our Livermore, California facilities within three days after a written notice from the landlord, a default would be triggered on the lease. In connection with the lease restructuring, we issued a three year, \$3.0 million convertible subordinated note due June 30, 2006 in favor of the landlord bearing an annual interest rate of 6.0%. Interest is payable at our option in shares of our common stock. The note is convertible at any time at the option of the holder into common stock at a conversion price of \$1.00 per

share and the resulting shares carry certain registration and other rights. Payment under the note will be accelerated in the event of a default, including the insolvency or bankruptcy of Adept, Adept's failure to pay its obligations under the note when due, Adept's default on certain material agreements, including the Livermore lease, the occurrence of a material adverse change with respect to Adept's business or ability to pay its obligations under the note, or a change of control of Adept without the landlord's consent. The note is recorded as long term Subordinated Convertible Note in the accompanying balance sheet.

PRODUCTS AND TECHNOLOGY COMPRISING RAPID DEPLOYMENT AUTOMATION

Overview

Our vision of making factory automation easy to install is called Rapid Deployment Automation, or RDA. We have developed a product strategy to enable RDA. This product strategy includes simulation tools to help design automation systems, application software packages that contain automation process knowledge, very powerful software and hardware for real-time distributed motion control and integrated sensing, and a family of mechanisms that address different applications.

RDA SYSTEM DESIGN

Production PILOT

Adept employs simulation tools to help system integrators and end users to design automation systems and evaluate product designs for ease of manufacture. Adept's simulation products allow machines to be modeled with 3D graphics and then animated in response to software control programs. Mechanisms can be defined graphically; and the mathematics necessary to animate them, known as kinematic models, are generated automatically. Dynamics of mechanisms can also be modeled, which enables machine cycle times to be accurately predicted. Adept's simulation products can either create new computer aided design (CAD) geometry for simulations, import CAD models from standard libraries of machines and peripheral devices, or import models directly from common CAD systems.

Adept Digital Workcell

Adept Digital Workcell allows engineers to program a workcell with actual production software without the physical robot or cell hardware. Adept Digital Workcell increases productivity by allowing the user to anticipate cycle times, logic errors, location errors, collision errors and motor overload errors far earlier in the development process. In addition, Adept Digital Workcell allows users to quickly generate alternative conceptual layouts and cycle time estimates for project proposals.

RDA PROCESS KNOWLEDGE

Adept Assembly Information Manager (AIM)

Assembly Information Manager, or AIM software, simplifies the integration, programming and operation of automation workcells and lines. AIM accomplishes this goal by providing a formal method for capturing application specific process knowledge and then allowing users, even those lacking advanced programming expertise, to use this embedded knowledge to accomplish a specific task.

AIM simplifies the implementation of intelligent automation workcells by combining a point and click graphical user interface with an icon-based programming method that does not require advanced computer programming skills. This method combines task-level statements with a high performance, real-time database and a structure for representing process knowledge.

The AIM task level statements allow the developer to specify at a very high level what operations the workcell is to perform, such as "insert a component into a socket using vision to correct for irregularities." This command is automatically coupled with data contained in the real-time database that specifies the physical aspects of the workcell, such as the location of a part. The information contained in the databases can be created or downloaded from a computer or simulation system at any time. Finally, the AIM system automatically invokes the routines that contain the process knowledge and dictate how the specified operation will be performed. In this way, an AIM

workcell can be programmed by a person who understands as few as ten process actions rather than hundreds of programming instructions or thousands of lines of conventional software code.

We sell several application specific versions of AIM, including MotionWare, which addresses motion applications such as those requiring sophisticated conveyor tracking, and VisionWare, which simplifies the use of vision in both guidance and inspection applications, as well as other packages which address dispensing, packaging, flexible part feeding, semiconductor wafer handling and precision assembly bonding operations. In addition, end users and system integrators, many of whom have developed their own AIM application-specific packages, can add process knowledge. AIM can be accessed via the Windows 98, 2000, NT, and XP environments. AIM programs are written in the V+ language.

RDA REAL-TIME CONTROL

AdeptWindows

The AdeptWindows software application suite provides a PC user interface for Adept controllers plus additional capabilities that allow customers to effectively integrate their Microsoft Windows-based PC with Adept's robots or AdeptVision systems. In addition to the PC user interface, the suite of programs includes a TFTP server for booting the controller over an ethernet network, and a DDE server that allows customers to communicate with other DDE-capable applications such as Microsoft Excel.

Adept DeskTop

The Adept DeskTop is a new Microsoft Windows application that provides an easy-to-use software development environment for Adept controllers and further enhances the ability to interface a PC to an Adept controller. The development environment is built on top of a library of ActiveX controls that can be accessed directly by C, C++, or Visual Basic PC applications to monitor and control an Adept robot, motion control, or vision system in real time.

Adept AWC Controllers

Our controller products are currently based on the VersaModule Eurocard, or VME, bus architecture standard, but are migrating to a distributed control architecture which depends on high-speed networks such as IEEE 1394 FireWire, Ethernet, and DeviceNet, to link processors and sensors which may be distributed around a workcell. A large array of controller configurations are possible depending on the features selected by the customer. Our VME controllers are configured in four, five, or ten slot chassis. All controllers include a system processor module. Additional functionality can be incorporated by adding printed circuit boards and additional software. For example, motion control is added by inserting a motion control board. Printed circuit boards can be added for machine vision and additional communication inputs and outputs. The controller products are sold independently for machine control and inspection vision applications and are also sold as a component of the robot systems. The heart of our VME machine controllers is the AdeptWindows Controller board, or AWC, a single slot central processing unit board based on Motorola 68040/060 processors. All AWC boards include solid-state, mass storage, direct ethernet connectivity, DeviceNet industrial data network connectivity and international safety circuitry.

Our AWC controller offers plug-and-play integration of personal computer hardware and software for users of the Windows platform. Specifically, this new technology allows customers to do all development work, including vision applications, on personal computers using Windows 98, NT, 2000, and XP operating systems. This open architecture product allows customers to combine the features of our AIM and V+ software products with other personal computer-based software products using industry standard software tools such as Active X, Visual Basic, and Visual C++. Finally, all of our controller products support the same Windows-based graphical user interface and can execute the same application programs, thereby allowing software development investments to be leveraged across a number of applications.

The controller includes a number of technologically advanced capabilities designed specifically to address the intelligent automation market. These capabilities include special application specific integrated circuits for controlling direct-drive motors, reading encoders, or sensors, and controlling power up sequencing of complex high power systems. The controller also includes safety circuits that meet domestic and international specifications and technology to protect the controller from voltage spikes, electrical noise and power brownouts. Additionally, the

controller features high wattage switching power amplifiers, and networking circuitry for local area network and industrial data networks.

Distributed Control Architecture

Adept invested heavily in developing an industrially robust network technology. We have implemented Adept SmartServo(TM), a digital servo network for our robot and motion control products. Adept SmartServo is based on the IEEE-1394 standard, also known as FireWire(R). Initial products were introduced in 1999, with the announcement of Adept SmartModules. The product line has since grown to include a family of controllers, amplifiers, motors and SmartServo enabled mechanisms that replace most of the traditional control and power electronics architecture with a digital servo network.

The impact to the product line has been sweeping. The traditional panel-mounted power amplifiers and their attendant rack chassis and power supply, have been replaced by SmartAmps. These self-contained single channel power amplifiers, with an on-board digital signal processor (DSP), are mounted directly on (or in) the mechanism. The Adept SmartServo architecture is a distributed processing network architecture, where the controller's CPU runs the trajectory planner, while the servo loop is closed in the SmartAmp. This processing scheme delivers high performance and flexibility, but also demands a highly deterministic time based network.

In traditional robot architecture, there are heavy multi-conductor cables and connections between the controller's motion control board and the power amps, and between the power amps and the robot mechanism. These cables and the traditional motion control / interface board are now replaced by the Adept SmartServo network and its twisted pair physical layer.

In addition, the Adept SmartServo digital servo network also becomes the means to add controller features. In a traditional architecture, the controller included expansion slots and their attendant power supply capacity, connectors, rack space and increased footprint. Now, additional features such as digital I/O, general purpose motion control and additional SmartServo mechanisms can be added by simply connecting the module directly to the network.

Adept SmartController

Our newest controller, the Adept SmartController, is designed to work with the Adept SmartServo(TM) distributed servo control network. SmartControllers offer reduced costs, the smallest form factor in the industry, and simplified installation, wiring, and support costs while maintaining compliance with domestic and international safety specifications. The Adept SmartController CS is the first member of a new family of high performance distributed motion and vision controllers. The SmartController's network control architecture leverages Adept's SmartAmp technology, which increases system scalability and modularity while dramatically reducing controller size and cabling up to 70% from Adept's industry leading MV controller family. The SmartController's distributed processing architecture improves performance by freeing up 30% more of the processor's resources. The Adept SmartController CS comes fully configured for standard applications that do not require vision or conveyor belt tracking. The Adept SmartController CX includes an expansion slot for AdeptVision sAVI together with additional communication ports, conveyor belt tracking support and more CPU capacity. All Adept SmartControllers feature several high-speed communication interfaces, including Fast Ethernet and SmartServo. SmartServo is Adept's new IEEE 1394-FireWire based communication interface, which is the backbone of Adept's new distributed controls architecture. All Adept SmartControllers offer known scalability and support for Adept's SmartServo compatible digital I/O and general motion expansion modules.

Adept V+

Our V+ real-time programming language allows software developers to create automation software systems and is the key enabling technology for our intelligent automation approach. This programming environment provides a high-level language coupled with a multitasking operating system and built-in capability for integrating robots, machine vision, sensors, workcell control and general communications. These capabilities enable the development of sophisticated application software that can adaptively control mechanical systems based upon real-time sensory input while simultaneously maintaining communication with other factory equipment.

V+ offers the user approximately 300 instructions for programming an intelligent automation workcell. It includes a trajectory generator and continuous path planner, which compute the path of the robot's tool in real-time based upon predefined data or sensory input. V+ also includes a number of network communication facilities and supports a variety of standard communication protocols. In addition, this software includes an operating system specifically designed for factory automation and robot control. This operating system allows V+ to execute dozens of tasks concurrently and permits control to pass between tasks in a predictable manner, often several times per millisecond. The V+ operating system also allows the installation of additional processors into the controller and automatically reassigns tasks to optimize overall system performance, providing a key scalability feature not found in other controllers. The primary development environment for V+ is Windows 98, NT, 2000 and XP based and allows the customer to utilize industry standard personal computers.

Adept Vision

AdeptVision is a line of machine vision products that are used for robot guidance and inspection applications. For guidance applications, AdeptVision is added into the controller by inserting a printed circuit board and enabling the vision system software. The integration of our controller and vision systems software enables high speed vision applications such as vision servoing. For inspection applications such as gauging and dimensioning, the AdeptVision product is sold as an integrated inspection vision system comprised of a controller with the vision board and software.

AdeptVision features a unique tool for robot and machine guidance, the Adept ObjectFinder 2000. ObjectFinder quickly and robustly recognizes parts that are randomly positioned and have an unknown orientation ranging up to 360 degrees. Our vision servoing ability is critical for precision processes such as the assembly of electronic or fiber optic components. Our machine vision software can also measure part dimensions for inspection purposes. Machine vision can be used to acquire parts from stationary locations or from conveyors. Cameras can be fixed in the workcell or attached to a robot.

We also offer HexSight, a shrink-wrapped library of machine vision software tools for OEMs and dedicated machine vision integrators. HexSight includes the ObjectFinder locator tool in addition to other general purpose image enhancement and analysis algorithms. These tools run directly in a PC environment and can be adapted to run in an OEM's custom software solution.

RDA MECHANICAL COMPONENTS

We provide a large number of automation mechanisms to address different application needs. All of these mechanisms are controlled by the software and hardware control architecture described below. This broad product line allows system integrators and end users to develop automation solutions for many industries and applications.

Robot Mechanisms

We offer two floor standing Selective Compliance Assembly Robot Arm, or SCARA, style robot mechanisms called the AdeptOne-XL and the AdeptThree-XL. We have recently introduced two updated table top robot mechanisms called the Adept Cobra s600 and s800, each of which is designed for assembly and material handling tasks, SCARA robots utilize a combination of rotary and linear joints for high speed, high precision material handling, assembly and packaging. The Adept-XL robots use direct-drive technology. Direct-drive technology eliminates gears and linkages from the drive train of the mechanism, thereby significantly increasing robot speed and precision and improving the robot's product life, reliability and accuracy. The Adept family of Cobra series robots consists of light-duty SCARA mechanisms that can be table mounted and offer an efficient range of motions in limited space. The new versions of the sCobra robots feature IEEE-1394 Firewire-based MotionBlox technology. The Motionblox technology packages the local servo control capabilities, digital I/O capabilities, integrated DC Power with Safety, and integrated high power amplifiers together on the back of the sCobra mechanism. The result of combining a local controller and I/O integration with the robot SCARA mechanism is a degree of flexibility that is not currently available from other automation suppliers. The sCobra robots can be connected to the SmartController for integration motion and Vision or multi-mechanism configurations. When the MotionBlox and sCobra mechanism are configured standalone, this configuration is called the SmartCobra. The SmartCobra is a controller-less mechanism with basic pick and place capabilities.

We also offer a family of linear modules called Adept SmartModules. These single axis devices can be coupled together by the user to form application specific custom robot mechanisms ranging from 2 to 4 axes. Adept SmartModules are powered by Adept SmartAmps, which utilize the industry standard IEEE 1394 FireWire protocol and Adept's SmartServo architecture to combine motion control signals and input/output signals for transmission over a single high-speed cable. Adept SmartModules lower costs and installation time increasing modularity and reducing the amount of software programming and cabling required in a workcell, or a robotic system that performs a specific automation function. SmartModules are also offered in single-axis standalone versions, which can operate without any additional controllers, saving cost and space for simple applications.

We also offer a line of semiconductor wafer handling robots. The newest member of Adept's wafer handling robots is the AWARD robot. This mechanism has been designed to take advantage of the SmartServo architecture and shares the MotionBlox technology used on the sCobra mechanisms. The AWARD is a direct drive robot and shares the same benefits as the other Adept direct drive robots in terms of performance and reliability. Adept will offer the AWARD in both 3 and 4 axis configurations. In working with OEM semiconductor tool manufacturers Adept is focused on providing the base technology to provide cost effective configurations as well as expandable features so that more custom configurations can also be met. An AWARD mounted on a linear track is one example of these more customizable configurations. SmartAmp technology makes these types of product configurations quick to configure and is a reliable way to extend the AWARD robots functionality. The AWARD addresses the needs for both 200mm and 300mm tool wafer handling needs.

Adept continues to offer the AdeptVicron series. This is a VME-based mechanism that is designed for semiconductor wafer handling applications and consists of two models: the AdeptVicron 300S (single arm) and 310D (dual arm) models, which handle up to 300mm wafers.

Our robot mechanisms product line includes a family of 6 axis articulated mechanisms manufactured for us by Yaskawa Corporation. The AdeptSix 300 is a tabletop robot well suited for precision assembly and material handling applications. The AdeptSix 600 is a larger floor mount robot for material handling and packaging applications. Both of these mechanisms run off the SmartServo technology. In fiscal 2003, we added a new clean room version of the AdeptSix 300, the AdeptSix 300CR. This mechanism brings the capabilities and flexibility of a 6 axis mechanism to the Semiconductor wafer handling market.

High Precision Micro Positioners

Adept NanoStages are a series of advanced nanometer positioners for alignment applications in fiber optic assembly and other high precision applications. These devices increase the resolution of our mechanisms by a factor of 1000, from 25 microns for our standard robots to 25 nanometers for our standard micro positioners. To demonstrate the precision of the resolution for our micro positioners, the period at the end of the preceding sentence is approximately 225 microns, or 225,000 nanometers, in size. Our micro positioners are capable of resolutions nearly 9,000 times smaller than the size of that period. Unlike many micro positioners, which were developed for laboratory environments, these products are durable, rigid, production-ready devices intended for integration into continuous production factory environments. We offer various configurations of Adept NanoStages ranging from one to six axes of motion for disc drive assembly, semiconductor OEM applications, fiber optic component assembly, fiber alignment, and laser welding.

Programmable Parts Feeder

Part feeding has historically been accomplished by designing custom devices that could only accommodate a single part or class of parts. The Adept FlexFeeder 250 can be rapidly reconfigured through software to accommodate new products and a wide variety of parts ranging from simple rectangular objects to complex molded or machined parts, thus preserving the flexibility of the workcell or production line. The Adept FlexFeeder 250 integrates machine vision, software and motion control technology with a simple mechanical device for separating parts from bulk bins. The Adept FlexFeeder 250 recirculates the parts and separates them, relying on vision to identify individual parts.

RDA PRECISION SOLUTIONS

In response to end customer and system integrator needs, we now offer a family of process ready platforms for the semiconductor and electronics markets. These platform offerings include Flexible Front End and Wafer Loader

systems for the semiconductor tool market, Adept NanoCell for the precision assembly market, Adept ChadIQ for electronics assembly and Adept NanoBonder EBS for epoxy bonding of precision components. These platform offerings integrate all automation components on a single control architecture, with a unified graphical user interface. Typical systems include a material handling mechanism such as SmartModules or AdeptSix robot, AdeptWindows or Adept SmartController, AdeptVision, AIM software and an integrated PC user interface. Application specific components range from NanoStage positioner, semiconductor tool loadports, and additional control and network interfaces.

We offer semiconductor wafer handling solutions for both front-end and back-end process OEMs. These offerings include both standard and customized products for contamination control including robotics for wafer handling and transport. The Adept Flexible Front End Systems and the Adept Wafer Loader Systems, including the Adept FFE 200 and the Adept FFE 300, combine wafer sorting and handling, wafer cassette load ports, wafer aligners and mappers, and wafer ID functions into one compact integrated system; reducing cycle times, process complexity and cost. Combining value-added wafer operations such as wafer orientation, optical character recognition sort and merge into a compact front-end system, eliminates the need for wafer sorters in the factory.

Our OEMs, system integrators and end users can quickly configure these standard platforms to add specific manufacturing processes. Platform products represent a further extension of our RDA strategy. For industries where high volumes of a similar basic machine are needed, an integrated platform eliminates the time and cost of designing equipment frames, assembling and validating control and mechanism products and developing and debugging generic control software.

Financial information regarding our three business segments is included in Note 13 of the Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

Customers

We sell our products to system integrators, end users and OEMs. End users of our products include a broad range of manufacturing companies in the food, communications, automotive, appliance, semiconductor, and life sciences industries. These companies use our products to perform a wide variety of functions in assembly, material handling and precision process applications, including mechanical assembly, printed circuit board assembly, dispensing and inspection. No customer accounted for more than 10% of our revenues for any of the past three fiscal years.

SALES, DISTRIBUTION AND MARKETING

Sales and Distribution

We market our products through system integrators, our direct sales force and OEMs.

System Integrators. We ship a substantial portion of our products through system integrators, and we view our relationships with these organizations as important to our success. We have established relationships with over 200 system integrators worldwide that provide expertise and process knowledge for a wide range of specific applications. In the United States and Europe these relationships are generally nonexclusive and not limited to specific geographical territories. In certain other international markets, Adept's integrator relationships may include limited exclusive arrangements for a limited geographical territory in which the integrator markets and supports Adept functions directly. Generally a system integrator can purchase both standard and non-standard Adept solutions and components as opposed to OEM arrangements where generally one standard component or solution is purchased in higher volumes.

OEMs. Our OEM customers typically purchase one standard product configuration, which the OEM integrates with additional hardware and software and sells under the OEM's label to other resellers and end users. Unlike our system integrator channel, OEMs are responsible for all marketing, sales, customer support and maintaining the associated spare parts to service the end users of the product.

Direct Sales Force. We employ a direct sales force which directs its sales efforts to end users to communicate the capabilities of our products and support services and obtain up-to-date information regarding market requirements. Our sales force possesses expertise in automation solutions and advises end users on alternative production line

designs, special application techniques, equipment sources and system integrator selection. Our sales force works closely with system integrators and OEMs to integrate our product line into their systems, provides sales leads to certain system integrators and obtains intelligent automation system quotes from system integrators for end users. As of June 30, 2003, our North American direct sales force included 11 employees. We have four North American sales and customer support offices located in Livermore, California; Southbury, Connecticut; Cincinnati, Ohio; and Dallas, Texas. As of June 30, 2003, our international sales organization included seven persons covering Europe, Singapore, South Korea, China and Taiwan.

Some of our larger manufacturing end user customers, to whom we sell directly, have in-house engineering departments that are comparable to a captive system integrator. These end user customers establish a corporate integrator relationship with us offering benefits similar to those provided to our integrator distribution channel, however we may in some cases form strategic alliances for certain potentially high volume market opportunities with greater benefits and restrictions to the customer than exist in system integrator arrangements.

Financial information regarding revenue derived from domestic and international customers based upon geographic area is included in Note 13 of our Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

Marketing

Our marketing organization, which consisted of 10 employees as of June 30, 2003, supports our system integrators, direct sales force, OEM and end user customers in a variety of ways. Our product management group works with end users, system integrators, corporate integrators and our sales engineers to continually gather input on product performance and end user needs. This information is used to enhance existing products and to develop new products. Our marketing programs group generates and qualifies new business through industry trade shows, various direct marketing programs such as direct mail and telemarketing, public relations efforts, internet marketing and advertising in industry periodicals. This marketing team is responsible for tracking customers and prospects through our marketing database. Our marketing group also publishes a document called the MV Partner catalog, which lists software and hardware components that we have certified as compatible with our product line. We also expend considerable effort on the development of thorough technical documentation and user manuals for our product line, including online access. We view well-designed manuals as critical to simplifying the installation, programming, use and maintenance of our products.

Services and Support

Our service and support organization, which consisted of 39 full-time employees as of June 30, 2003, is designed to support our customers from the design of our automation line through ongoing support of the installed system. This organization includes approximately seven consulting and application engineers/programmers based in several of our sales and customer support offices in the United States, Europe and Asia. This team is experienced in applying our product line to solve a wide array of application issues and operates toll-free telephone support lines to provide advice on issues such as software programming structure, layout problems and system installation. End users and system integrators can also hire these experts on a consulting basis to help resolve new or difficult application issues.

We also maintain product training personnel, consisting of two individuals as of June 30, 2003, who develop and deliver training courses on subjects ranging from basic system maintenance to advanced programming. These courses are geared both for manufacturing engineers who design and implement automation lines and for operators who operate and maintain equipment once it is in production, and are taught in Adept offices and customer sites throughout the world.

Our field service organization, which consisted of seven persons as of June 30, 2003, maintains and repairs our products at the end user's facilities. Personnel based at our service centers also provide advice to customers on spare parts, product upgrades and preventative maintenance. In addition, we provide fee-based service resources located inside some key customers' facilities when the amount of Adept product inside the customers production facility or the critical nature of the process warrants the expense of a full-time service resource.

Backlog

Our product backlog at June 30, 2003 was approximately \$8.8 million, as compared with approximately \$6.0 million at June 30, 2002.

Although we experienced a decline in orders during fiscal 2003 reflecting continued softness across most of the industries we serve, orders in the fourth quarter of fiscal 2003 increased approximately 10% compared to orders for the fourth quarter of fiscal 2002. In addition, we deferred the recognition of revenue on several orders in our Solutions business segment pending receipt of final acceptance from customers, which we anticipate receiving in the first quarter of fiscal 2004. The deferral of Solutions revenue combined with the increased order activity in the fourth quarter contributed to the change in backlog at June 30, 2003 as compared to June 30, 2002.

Because orders constituting our current backlog are subject to changes in delivery schedules and in certain instances may be subject to cancellation without significant penalty to the customer, our backlog at any date may not be indicative of demand for our products or actual net revenues for any period in the future.

Research and Development

Our research and development efforts are focused on the design of intelligent automation products, which address the challenges of designing, implementing, installing, operating and modifying flexible automated production lines. We intend to focus our research and development efforts on the development of an integrated product line, which further implements our RDA approach and which reduces cost, enhances performance and improves ease of use. We carry out primary research and development activities in four locations; Livermore, Orange and Los Angeles, California and Quebec, Canada. In addition, we utilize several individuals who work remotely to contribute to the development of our software for motion and vision control.

Research and development activities at Livermore, California are focused on design of our motion and vision control boards and the mechanisms that utilize them. We design and develop our motion control software at the Los Angles facilities and the vision software is designed and developed in our Quebec, Canada facilities. In addition, we design and develop process and higher level subassemblies for particular applications, such as semiconductor wafer handling, at both our Livermore and Orange, California locations.

We have devoted, and, despite our expense reductions in connection with our restructuring, intend to devote in the future, a significant portion of our resources to research and development programs. As of June 30, 2003, we had 57 persons engaged in research, development and engineering. Our research, development and engineering expenses were approximately \$11.7 million for 2003, \$20.4 million for 2002 and \$22.7 million for 2001 and represented 26.1% of net revenues for 2003, 35.8% for 2002 and 22.7% for 2001.

Manufacturing

Adept's manufacturing operations, which are located in Livermore California, are utilized for product assembly, integration and test. Adept's operations include manufacturing, test, materials, and manufacturing/test engineering departments.

We strategically outsource sub-components of our systems, including electronics assemblies and mechanical mechanisms. We partner with key suppliers on Adept-specific designs and are continually moving the manufacturing department away from basic assembly and towards mission-critical system integration and testing. Our manufacturing engineering organization develops detailed instructions for all manufacturing and test operations. These instructions are established in writing, implemented through training of the manufacturing workforce and monitored to assure compliance. In addition, our manufacturing organization works closely with our suppliers to develop instructions, test methods and to remedy quality problems if they arise.

For quality assurance practices Adept is in transition from its prior ISO 9002 certification to the new ISO 9001-2000 standard. The ISO 9002 standard focused on quality system requirements for a company's production, delivery and servicing of products and services around the world. The new ISO 9001-2000 standard focuses on the design and release process, all process efficiencies and emphasizes customer satisfaction in addition to the areas focused by the ISO 9002 standard. Adept also utilizes a Quality Steering Committee comprised of senior management from

manufacturing, engineering, quality, customer service and materials to continually review internal and external quality and focus the organization on continuous improvement and effective corrective action methodologies.

Employees

At June 30, 2003, we had 242 employees worldwide. Of the total, 57 were engaged in research and development, 47 in sales and marketing, 39 in service and support, 77 in operations, and 22 in finance and administration.

Competition

The market for intelligent automation products is highly competitive. We compete with a number of robot companies, motion control companies, and machine vision companies. Many of our competitors in the robot market are integrated manufacturers of products that produce robotics equipment internally for their own use and may also compete with our products for sales to other customers.

Our principal competitors in the assembly robot and linear modules markets include subsidiaries of Japanese companies, including Fanuc Ltd, Epson Corporation, Yamaha Corporation, Denso Corporation and Intelligent Actuator. We also compete with a narrow group of European companies, principally Robert Bosch GmbH, and some divisions of Parker Hannifin. In the material handling robot market, we compete with the above companies, as well as manufacturers of 6-axis robots including Motoman, Kawasaki Robotics, Inc., Reis Robotics, Kuka Robotics, Staubli Corporation and ABB Group.

Competition for certain products in the semiconductor atmospheric wafer handling and contamination control markets comes from Brooks-PRI Automation, Asyst Technologies, Inc, Yaskawa Electric and Kawasaki. Brooks has the largest installed base of Atmospheric robots, and Asyst is the leader in isolation technology and 200 millimeter and 300 millimeter load ports.

Our principal competitors in the market for motion control system include Allen-Bradley Co., a subsidiary of Rockwell International Corporation, in the United States, and Siemens AG in Europe. In addition, we face motion control competition from three major suppliers of motion control boards, Galil Motion Control, Inc., Motion Engineering, Inc. and Delta Tau Data Systems, Inc. OEM's and end users who engineer their own custom motion control systems purchase these motion control boards. In the machine vision market, our primary competition is from Cognex Corporation and DVT Corporation.

Intellectual Property

We primarily pursue patent, trademark and copyright protection for our technology and products. We currently hold 11 patents, which include eight patents in the United States and three patents outside of the United States. Additionally, we have six pending patent applications in the United States. There can be no assurance that patents will be issued from any of these pending applications or that any claims in existing patents, or allowed from pending patent applications, will be sufficiently broad to protect our technology.

ITEM 2. PROPERTIES

Our headquarters are located in a 75,000 square foot building we lease in Livermore, California. On August 6, 2003, we completed a lease restructuring with Tri-Valley Campus LLC, the landlord for our Livermore, California corporate headquarters and facilities, which is expected to significantly reduce our quarterly lease expenses. Under the lease amendment, we were released of our lease obligations for two unoccupied buildings in Livermore and received a rent reduction on the occupied building from \$1.55 to \$1.10 per square foot. In addition, the lease amendment carries liquidated damages in the event of default on the lease payments equivalent to 1 year of rent obligations on the original lease. As amended, the lease expires in May 2011 and obligates us to lease payments of approximately \$1.0 million in fiscal 2004 and increases at a rate of 4.0% annually on June 1st of each year. Until March 2003, we were headquartered in a leased 92,000 square foot building in San Jose, California. In March 2003, we vacated our headquarters in San Jose and consolidated our corporate headquarters into our Livermore facilities. We lease a facility in Los Angeles, California for certain research and development activities, which expires in 2006 and obligates us to payments of \$130,000 in fiscal 2004. We lease a 10,500 square foot facility in Quebec City, Canada for certain machine vision sales, research and development activities. The lease expires in 2009 and

obligates us to payments of approximately \$94,000 in fiscal 2004. We also lease facilities for sales and/or customer training in Southbury, Connecticut; Southfield, Michigan; Charlotte, North Carolina; Cincinnati, Ohio; Dallas, Texas; Massy, France; Dortmund, Germany; and Singapore. All of our properties are used by each of our three reportable business segments.

Adept is currently litigating with the landlord of our San Jose facility regarding our lease obligations for that facility. See "Item 3. Legal Proceedings." As we have vacated and no longer pay rent on this facility, we have recorded expenses in the amount of \$2.3 million for the remaining unpaid rent associated with this lease; however, we have not set aside the cash associated with such unpaid rent expenses, thus in the event that we receive a material adverse judgment in the San Jose lease litigation and do not have control of the timing of the payment of any such judgment, we may not have sufficient cash to meet such obligations and therefore, we may be required to cease operations.

ITEM 3. LEGAL PROCEEDINGS

In May 2003, DL Rose Orchard, L.P., owner of the property leased by Adept at 150 Rose Orchard Way and 180 Rose Orchard Way in San Jose, California, filed an action against Adept in Santa Clara Superior Court (NO. CV817195) alleging that Adept breached the leases for the Rose Orchard Way properties by ceasing rent payments and vacating the property. The complaint makes a claim for unspecified damages for unpaid rent through April 2003, the worth at the time of the award of rent through the balance of the leases, an award of all costs necessary to ready the premises to be re-leased and payment of its costs and attorney's fees. Adept answered the complaint on July 15, 2003. Since filing the complaint, plaintiff has disclosed in court filings that it claims estimated damages exceeding \$2.9 million. Adept is vigorously defending the lawsuit.

From time to time, we are party to various legal proceedings or claims, either asserted or unasserted, which arise in the ordinary course of our business. We have reviewed pending legal matters and believe that the resolution of these matters, other than the above noted legal action, will not have a material adverse effect on our business, financial condition or results of operations.

Adept has in the past received communications from third parties asserting that we have infringed certain patents and other intellectual property rights of others, or seeking indemnification against alleged infringement.

Some end users of our products have notified us that they have received a claim of patent infringement from the Jerome H. Lemelson Foundation, alleging that their use of our machine vision products infringes certain patents issued to Mr. Lemelson. In addition, we have been notified that other end users of our AdeptVision VME line and the predecessor line of Multibus machine vision products have received letters from Mr. Lemelson which refer to Mr. Lemelson's patent portfolio and offer the end user a license to the particular patents. Some of these end users have notified us that they may seek indemnification from us for any damages or expenses resulting from this matter.

While it is not feasible to predict or determine the likelihood or outcome of any actions against us, we believe the ultimate resolution of these matters relating to alleged infringement will not have a material adverse effect on our financial position, results of operations or cash flows.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not Applicable.

EXECUTIVE OFFICERS OF THE REGISTRANT

Adept's executive officers currently include:

<u>Name</u>	<u>Age</u>	<u>Position</u>
Brian R. Carlisle	52	Chairman of the Board of Directors and Chief Executive Officer
Bruce E. Shimano	54	Vice President, Research and Development, Secretary and Director
Michael W. Overby	46	Vice President, Finance and Chief Financial Officer

Brian R. Carlisle has served as Adept's Chief Executive Officer and Chairman of the Board of Directors since he cofounded Adept in June 1983. From June 1980 to June 1983, he served as General Manager of the West Coast Division of Unimation, Inc., a manufacturer of industrial robots, where he was responsible for new product strategy and development for Unimation's electric robots, control systems, sensing systems and other robotics applications. Mr. Carlisle received B.S. and M.S. degrees in Mechanical Engineering from Stanford University. Mr. Carlisle was President of the U.S. Robotic Industries Association for three years, served as General Chair in May 2000 for the IEEE International Conference on Robotics and Automation, is currently a member of the Board of Directors for the National Coalition for Manufacturing Sciences, and serves on the Board of the National Coalition for Advanced Manufacturing. Mr. Carlisle was elected as an IEEE Fellow in 2003 for his contributions in robotics.

Bruce E. Shimano has served as our Vice President, Research and Development, Secretary and a director since he co-founded Adept in June 1983. Prior to that time, he was Director of Software Development at Unimation. Mr. Shimano received B.S., M.S. and Ph.D. degrees in Mechanical Engineering from Stanford University.

Michael W. Overby has served as Adept's Vice President of Finance and Chief Financial Officer since March 2000. From December 1999 to March 2000, Mr. Overby held the position of Corporate Controller of Adept. Prior to joining Adept, Mr. Overby was the financial executive for Digital Generation Systems, Inc., a provider of digital distribution services to the broadcast advertising industry. From 1996 to 1998 he was Corporate Controller and Director of Information Systems at Inprise Corporation, formerly Borland, a publicly-traded software company. Mr. Overby holds a B.S. in Business Administration from California Polytechnic State University.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED SHAREHOLDER MATTERS

Market for Registrant's Common Stock and Related Shareholder Matters

Prior to April 15, 2003, our common stock traded on the Nasdaq National Market under the symbol "ADTK". During the second and third quarters of fiscal 2003, we received notifications from the Nasdaq Stock Market indicating that our securities were subject to delisting from the Nasdaq National Market as a result of our failure to comply with certain quantitative requirements for continued listing on the Nasdaq National Market and denying our application to transfer the listing of our securities to the Nasdaq SmallCap Market. Our appeal of the delisting decision was denied based upon a Nasdaq Listing Qualifications Panel's view of our continued inability to meet the requirements for continued listing on Nasdaq and our stock was delisted effective April 15, 2003. Our common stock commenced trading on the OTC Bulletin Board on April 15, 2003 under the symbol "ADTK.OB".

The following table reflects the range of high and low sale prices for each full quarterly period as reported for trading on the Nasdaq National Market from July 1, 2001 thru April 14, 2003 and on the OTC Bulletin Board from April 15, 2003 through June 30, 2003. The high and low price information from the OTC Bulletin Board reflects interdealer prices, without retail mark-up, markdown or commission and may not necessarily represent actual transactions.

	I hree Months Ended										
	Jun. 30,	Mar. 29,	Dec. 28,	Sep. 28,	Jun. 30,	Mar. 30,	Dec. 29,	Sep. 29,			
	<u>2003</u>	<u>2003</u>	<u>2002</u>	<u>2002</u>	<u>2002</u>	<u>2002</u>	<u> 2001</u>	<u>2001</u>			
High	\$ 0.49	\$ 0.70	\$ 0.82	\$ 2.50	\$ 3.64	\$ 4.70	\$ 5.40	\$10.60			
Low	\$ 0.14	\$ 0.23	\$ 0.24	\$ 0.35	\$ 1.50	\$ 2.05	\$ 3.05	\$ 2.85			

At September 19, 2003, there were approximately 421 shareholders of record.

To date, we have neither declared nor paid cash dividends on shares of our common stock. Shares of our outstanding Preferred Stock are entitled to payment of dividends prior to payment of any dividends on our common stock as described under the heading "Liquidity and Capital Resources." We currently intend to retain all future earnings for our business and do not anticipate paying cash dividends on our common stock in the foreseeable future.

Recent Sales of Unregistered Securities

On August 6, 2003, in connection with the lease restructuring for our Livermore, California corporate headquarters and facilities, we issued a three year, \$3.0 million convertible subordinated note due June 30, 2006 in favor of the landlord, Tri-Valley Campus LLC, bearing an annual interest rate of 6.0%. Interest is payable at our option in shares of our common stock. The note is convertible at any time at the option of the holder into common stock at a conversion price of \$1.00 per share and the resulting shares carry certain registration and other rights. The issuance of the note was exempt from registration in reliance on Section 4(2) of the Securities Act of 1933.

Securities Authorized for Issuance under Equity Compensation Plans

The following table gives information about our common stock that may be issued upon exercise of options and rights under all of our existing equity compensation plans as of June 30, 2003, including Adept's 1993 Stock Plan, 1995 Director Plan, and the 2001 Stock Option Plan and our 1998 Employee Stock Purchase Plan, referred to as the ESPP. Adept's 1993 Stock Plan expired in April 2003. Therefore, no new options will be granted under the 1993 Plan. See Note 9 of our Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

In April 2003, as a result of the delisting and the resulting additional cost and administrative requirements of maintaining the ESPP, the Board of Directors suspended future offering periods until a further determination is made to recommence offering periods under the ESPP in compliance with applicable law. In August 2003, Adept was granted a permit for the sale of securities under the ESPP plan in California. In September 2003, the Board of Directors reopened offerings under the ESPP to participation by employees effective for a 12 month offering subject to compliance with applicable federal and state securities laws, including the California state permit.

Equity Compensation Plan Information								
	(b)	(c)						
	Weighted-	Number of securitie						
securities	average exercise	remaining available i						

Plan Category	(a) Number of securities to be issued upon exercise of outstanding options and rights	(b) Weighted- average exercise price of outstanding options and rights	(c) Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by security holders Equity compensation plans not	2,796,203(1)	\$ 6.11	876,671(3)
approved by security holders (2) Total	<u>529,799</u> <u>3,326,002</u>	3.22 \$ 5.65	2,070,201 2,946,872

- (1) This excludes purchase rights accruing under our 1998 Employee Stock Purchase Plan, for which remaining available rights are included in column (c).
- (2) Issued under our 2001 Stock Option Plan, which does not require the approval of and has not been approved by Adept's shareholders. See Note 9 for a description of the material terms of the 2001 Stock Option Plan.
- (3) This includes 825,671 shares available for issuance under the 1998 Employee Stock Purchase Plan. The aggregate number of shares of Adept common stock available for issuance under the 1998 Employee Stock Purchase Plan is subject to an annual increase as of the first day of Adept's fiscal year in an amount equal to the lesser of, (i) 600,000 shares or (ii) 3% of the common stock outstanding on the last day of the prior fiscal year, or a lesser amount as determined by Adept's board of directors. At June 30, 2003, 3% of our outstanding shares were equal to approximately 461,700 shares.

ITEM 6. SELECTED FINANCIAL DATA

The following selected financial data should be read in conjunction with the Consolidated Financial Statements and Notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in this Form 10-K. The historical results are not necessarily indicative of future results. On July 16, 1999, we completed the acquisition of BYE/Oasis Engineering, Inc. in a pooling of interests transaction. The selected financial data prior to June 30, 2000 has been restated to include the historical results of BYE/Oasis Engineering, Inc. Fiscal 2002 and 2001 results include the financial results of Pensar-Tucson, NanoMotion Inc., and HexaVision Technologies, Inc. subsequent to their acquisitions on April 28, 2000, May 31, 2000, and July 21, 2000, respectively. Fiscal 2002 also includes the financial results for CHAD Industries, Inc., subsequent to its acquisition on October 9, 2001. Fiscal 2003 results include the financial results of Meta Control Technologies, Inc., subsequent to its acquisition on August 30, 2002.

(in thousands, except per share data)	Years Ended June 30,					
	2003	2002	2001	2000	1999	
Results of Operations:						
Net revenues.	\$ 44,816	\$ 57,039	\$ 100,313	\$ 99,212	\$ 87,374	
Cost of revenues	34,076	37,868	65,303	56,173	47,902	
Gross margin	10,740	19,171	35,010	43,039	39,472	
Operating expenses:						
Research, development and engineering	11,719	20,398	22,727	14,629	11,591	
Selling, general and administrative	22,001	28,994	36,002	29,503	24,676	
Restructuring and other non-recurring charges	5,324	17,659	·			
Merger-related charges (1)	, 			988		
Amortization of goodwill and other intangibles	728	725	6,818	685		
Impairment of goodwill and other long-lived assets		6,608				
Gain on sale of assets		(1,566)		~-		
Total operating expenses	39,772	72,818	65,547	45,805	36,267	
Operating income (loss)	(29,032)	(53,647)	(30,537)	(2,766)	3,205	
Interest income, net	91	438	733	746	926	
Income (loss) before taxes and cumulative						
effect of change in accounting principle	(28,941)	(53,209)	(29,804)	(2,020)	4,131	
Provision for (benefit from) income taxes	31	(3,358)	5,396	(593)	1,620	
Net income (loss) before cumulative effect of change in						
accounting principle	(28,972)	(49,851)	(35,200)	(1,427)	2,511	
Cumulative effect of change in accounting principle (2)		(9,973)				
Net income (loss)	<u>\$ (28,972)</u>	\$ (59,824)	<u>\$ (35,200)</u>	<u>\$ (1,427)</u>	<u>\$ 2,511</u>	
Net income (loss) per share:(3)						
Before cumulative effect of change in accounting principle:						
Basic	<u>\$ (1.94)</u>	<u>\$ (3.64)</u>	<u>\$ (3.02)</u>	<u>\$ (0.15)</u>	<u>\$ 0.27</u>	
Diluted	<u>\$ (1.94</u>)	<u>\$ (3.64)</u>	<u>\$ (3.02)</u>	<u>\$ (0,15)</u>	<u>\$ 0.26</u>	
After cumulative effect of change in accounting principle:						
Basic	<u>\$ (1.94)</u>	<u>\$ (4.37)</u>	<u>\$ (3.02)</u>	<u>\$ (0.15</u>)	<u>\$ 0.27</u>	
Diluted	<u>\$ (1.94)</u>	<u>\$ (4.37)</u>	<u>\$ (3.02)</u>	<u>\$ (0.15)</u>	<u>\$ 0.26</u>	
Number of shares used in computing per share amounts:(3)			•			
Basic	14,955	13,691	11,637	9,774	9,302	
Diluted	14,955	13,691	11,637	9,774	9,484	
Balance Sheet Data:						
Cash, cash equivalents and short-term investments	<u>\$ 3,234</u>	<u>\$ 21,681</u>	<u>\$ 21,500</u>	<u>\$ 20,437</u>	<u>\$ 27,016</u>	
Working capital	5,193	<u>27,326</u>	<u>39,784</u>	46,593	<u>47,614</u>	
Total assets	<u>35,781</u>	<u>62,494</u>	95,573	<u>93,523</u>	<u>71,677</u>	
Long-term liabilities	5,536	2,692	1,284	1,222		
Redeemable convertible preferred stock	25,000	25,000				
Total shareholders' equity (deficit)	(11,583)	<u>15,904</u>	<u>71,482</u>	70,728	<u>55,186</u>	

- (1) In July 1999, we incurred charges of \$988,000 relating to the acquisition of BYE/OASIS.
- (2) See "Item 7. Management's Discussion and Analysis" for a description of the cumulative effect of change in accounting principle.
- (3) See Notes 1 and 12 of Notes to Consolidated Financial Statements for a discussion of the computation of net income (loss) per share.

Quarterly Results of Operations (Unaudited)

In management's opinion, the unaudited quarterly data has been prepared on the same basis as the audited information and includes all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the data for the periods presented. Adept's results of operations have varied and may continue to fluctuate significantly from quarter to quarter. Results of operations in any period should not be considered indicative of the results to be expected from any future period. We operate and report financial results ending on the last Saturday of a 13-week period for each of our first three fiscal quarters and at June 30 for our fiscal year end. For convenience, we have indicated in this Annual Report on Form 10-K our fiscal quarters end on March 31, December 31 and September 30.

Fiscal 2003

	Three Months Ended,									
	(in thousands, except percentages and per share data)									
	Jun. 30, 2003	·	Mar. 31, 2003		Dec. 31, 2002	-	Sep. 30, 2002			
Net revenues	\$11,316	100.0%	\$ 12,477	100.0%	\$ 10,748	100.0%	\$ 10,275	100.0%		
Cost of revenues		80.0	9,000	72.1	<u>7,773</u>	72.3	8,256	80.3		
Gross margin		20.0	3,477	27.9	2,975	27.7	2,019	19.7		
Operating expenses:										
Research, development and engineering	2,210	19.5	2,916	23.4	3,071	28.5	3,522	34.3		
Selling, general and administrative	3,986	35.2	5,092	40.8	6,477	60.3	6,445	62.7		
Restructuring expenses	2,168	19.2	2,020	16.2	-	-	1,136	11.1		
Amortization of intangibles	<u>195</u>	1.7	<u> 185</u>	<u> </u>	199	1.9	150	1.4		
Total operating expenses	<u>8,559</u>	<u>75.6</u>	10,213	81.9	9,747	90.7	11,253	<u>109.5</u>		
Operating loss	(6,290)	(55.6)	(6,736)	(54.0)	(6,772)	(63.0)	(9,234)	(89.8)		
Interest income, net	(102)	(0.9)	(16)	(0.1)	30	0.3	179	1.7		
Loss before income taxes	(6,392)	(56.5)	(6,752)	(54.1)	(6,742)	(62.7)	(9,055)	(88.1)		
Provision for (benefit from) income										
Taxes		-		<u>-</u>			31	0.3		
Net loss	<u>\$ (6,392)</u>	<u>(56.5)</u> %	<u>\$ (6,752)</u>	(54.1)%	\$ (6,742)	<u>(62.7)</u> %	\$ (9.086)	<u>(88.4</u>)%		
Basic and diluted net loss per share	\$ (0.42)		<u>\$ (0,44)</u>		<u>\$ (0.45)</u>		\$ (0.63)			
Basic and diluted number of shares used in computing per share amounts	15,304		15,225		15,074		14,327			
, -,										

Fiscal 2002

	Three Months Ended,								
•		(in t	housands,	except perce	entages and	d per share d	lata)		
	Jun. 30,	`	Mar. 31,	• •	Dec. 31,	-	Sep. 30,	!	
	<u>2002</u>	•	<u>2002</u>		2001		2001	1	
	_								
Net revenues	. \$ 14,635	100.0%	\$ 14,588	100.0%	\$ 14,431	100.0%	\$ 13,385	100.0%	
Cost of revenues	10,103	69.0	9,856	<u>67.6</u>	9,172	63.6	8,737	65.3	
Gross margin	. <u>4,532</u>	31.0	4,732	<u>32.4</u>	5,259	<u>36.4</u>	4,648	34.7	
Operating expenses:									
Research, development and engineering	. 4,967	33.9	5,008	34.3	4,585	31.8	5,838	43.6	
Selling, general and administrative	. 6,971	47.6	7,192	49.3	7,117	49.3	7,714	57.6	
Restructuring expenses		_	5,323	36.5	-	-	12,336	92.2	
Amortization of goodwill and other								!	
Intangibles	. 149	1.0	216	1.5	180	1.2	180	1.3	
Impairment of goodwill	. 6,608	45.2	-	-	-	-	-	_ '	
(Gain) loss on sale of assets		(10.6)	<u>-</u>						
Total operating expenses		117.1	17,739	121.6	11,882	82.3	26,068	194.7	
Operating loss		(86.1)	(13,007)	(89.2)	(6,623)	(45.9)	(21,420)	(160.0)	
Interest income, net		0.6	123	0.9	<u>137</u>	1.0	83	<u> </u>	
Loss before income taxes and cumulative									
effect of change in accounting principle	. (12,502)	(85.5)	(12,884)	(88.3)	(6,486)	(44.9)	(21,337)	(159.4)	
Provision for (benefit from) income					• • •	•		`	
Taxes	(570)	(3.9)	2,935	(20.1)	66	0.5	81	0.6	
Net loss before cumulative effect of									
change in accounting principle	. \$(11,932)	(81.6)	\$ (9,949)	(68.2)	\$ (6,552)	(45.4)	\$(21,418)	(160.0)	
Cumulative effect of change in accounting			• • •		• • •	•		1	
Principle	. \$		\$	<u>-</u>	\$	<u> </u>	\$(9,973)	(74.5)	
Net loss		(81.6)%	\$ (9,949)	(68.2)%	\$ (6,552)	(45.4)%	\$(31,391)	(234.5)%	
Basic and diluted net loss per share:				<u></u>				=	
Before cumulative effect of change					•				
in accounting principle	. \$ _(0.85)		\$ (0.72)		\$ (0.48)		\$ (1.63)		
After cumulative effect of change in									
accounting principle	. \$ (0.85)		\$ (0.72)		\$ (0.48)		\$ (2.38)		
Basic and diluted number of shares	3							•	
used in computing per share amounts	13,976		13,829		13,567		13,169		
4044 W. Court O Las court and a court								1	

The cumulative effect of change in accounting principle of \$10.0 million was originally reported in our results of operations in the Form 10-Q for the fiscal quarter ended March 30, 2002, when the amount of the impairment under SFAS 142 was determined. However, because the impairment relates to the effective date of SFAS 142, or July 1, 2001 for Adept, the cumulative effect of change in accounting principle is properly reflected in the fiscal quarter ended September 30, 2001 in the table above.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

We provide intelligent production automation solutions, components and services to our customers in many industries including the food, electronics/communications, automotive, appliance, semiconductor, original equipment manufacturer, or OEM, and life sciences industries. During the fiscal year ended June 30, 2003, product revenue mix was comprised of the following: 23% in electronics/communications, 21% in food and pharmaceuticals, 16% in semiconductor, 14% in appliance, 12% in automotive, 7% in OEM, 4% in life sciences, and 3% in all others. During the fiscal year ended June 30, 2002, product revenue mix was comprised of the following: 26% in food and pharmaceuticals, 21% in electronics/communications, 14% in automotive, 13% in appliance, 9% in semiconductor, 8% in OEM and 9% in all others. This mix varies considerably from period to period due to a variety of market and economic factors. We utilize our comprehensive product portfolio of high precision mechanical components and application development software to deliver automation solutions that meet our customer's increasingly complex manufacturing requirements. We offer our customers a comprehensive and tailored automation solution that we call Rapid Deployment Automation that reduces the time and cost to design,

engineer and launch products into high-volume production. Our products currently include system design software, process knowledge software, real-time vision and motion controls, machine vision systems, robot mechanisms, precision solutions and other flexible automation equipment. In recent years, we have expanded our robot product lines and developed advanced software and sensing technologies that have enabled robots to perform a wider range of functions. In fiscal 2003, we introduced Amps in Base (AIB) Cobra robots, our highest volume Scara robots which are expected to have a significant positive impact on our gross margins during fiscal 2004 and beyond. The introduction and marketing of these next generation Scara robots are expected to have the biggest positive impact on our Components and Solutions segments.

International sales comprise between 30% and 60% of our total revenues for any given quarter.

We have significant lease obligations for our California facilities. We are currently litigating with the landlord of our San Jose facility regarding our lease obligations for that facility. We have vacated and no longer pay rent on this facility. We have recorded expenses in the amount of \$2.3 million for the remaining unpaid rent associated with this lease; however, we have not reserved the cash associated with such unpaid rent expenses. Our cash usage for the fourth quarter of fiscal 2003 and our expectations for cash usage for the first two quarters of fiscal 2004 are significantly impacted by our nonpayment of rent for this facility. If we receive a material adverse judgment in the San Jose lease litigation and do not have control of the timing of the payments of any such judgment, we may not have sufficient cash to meet our obligations and therefore, we may be required to cease operations.

On August 6, 2003, we completed a lease restructuring with Tri-Valley Campus LLC, the landlord for our Livermore, California corporate headquarters and facilities, which is expected to reduce our quarterly lease expenses by approximately 78%. Under the lease amendment, we were released of our lease obligations for two unoccupied buildings in Livermore and received a rent reduction on the occupied building from \$1.55 to \$1.10 per square foot. In addition, the lease amendment carries liquidated damages in the event of default on the lease payments equivalent to 1 year of rent obligations on the original lease. In the event of Adept's bankruptcy or a failure to make payments to the landlord of our Livermore, California facilities within three days after a written notice from the landlord, a default would be triggered on the lease. In connection with the lease restructuring, we issued a three year, \$3.0 million convertible subordinated note due June 30, 2006 in favor of the landlord bearing an annual interest rate of 6.0%. Interest is payable at our option in shares of our common stock. The note is convertible at any time at the option of the holder in into our common stock at a conversion price of \$1.00 per share and the resulting shares carry certain registration and other rights. This liability was recorded as long term Subordinated Convertible Note in the accompanying balance sheet with a corresponding reduction in accrued unpaid rent on Livermore facilities and an additional restructuring charge for the excess of the note amount over accrued unpaid rent on Livermore facilities. Payment under the note will be accelerated in the event of a default, including the insolvency or bankruptcy of Adept, Adept's failure to pay its obligations under the note when due, Adept's default on certain material agreements, including the Livermore lease, the occurrence of a material adverse change with respect to Adept's business or ability to pay its obligations under the note, or a change of control of Adept without the landlord's consent.

Our common stock was delisted from Nasdaq effective April 15, 2003 as a result of our failure to comply with certain quantitative listing requirements. Our common stock commenced trading on the OTC Bulletin Board on April 15, 2003.

In April 2003, we implemented plans to reduce our headcount by an additional 7% of our total employees, which we expect to result in approximately \$0.5 million per quarter in cash savings as compared to the quarter ended June 30, 2003, when fully implemented in the second quarter of fiscal 2004.

We have experienced declining revenues and incurred operating losses in each of the last three fiscal years. During this period, we have also consumed significant cash and other financial resources, and presently have minimal liquidity. In response to these conditions, we reduced operating costs and employee headcount, and restructured certain operating lease commitments in fiscal 2002 and fiscal 2003. During the fourth quarter of fiscal 2003, we reduced our headcount by an additional 7% of our total employees, which we expect to fully implement by the second quarter of fiscal 2004. These adjustments to our operations have also significantly reduced our cash consumption and the aggregate revenue levels necessary to achieve break-even operating results. See "Management's Discussion and Analysis – Liquidity." In addition, we intend to seek an expansion of our existing working capital receivables financing facility, or secure an alternative credit facility to improve our near term

liquidity. Furthermore, we continue to pursue outside debt and equity sources of financing that can provide Adept with a longer-term source of capital and generally improve our balance sheet and financial stability.

Even if we do not receive a material adverse judgment in the litigation relating to our San Jose lease, if the results of our search for additional outside sources of financing are unsuccessful, or if adequate funds are not available on acceptable terms or at all and we are unable to achieve our projected revenues or if operating expenses exceed current estimates, we will be forced to curtail our operations and we may not be able to take advantage of market opportunities, develop or enhance new products, pursue acquisitions that would complement our existing product offerings or enhance our technical capabilities, execute our business plan or otherwise respond to competitive pressures or unanticipated requirements. Even if we complete a financing, the transaction is likely to involve the incurrence of debt or issuance of debt or equity securities of Adept, which would dilute the outstanding equity.

The consolidated financial statements accompanying this Annual Report on Form 10-K have been prepared assuming that Adept will continue as a going concern. However, the accompanying Independent Auditors' Report states that we have incurred recurring operating losses, have a net capital deficiency and have experienced a declining cash balance which have adversely affected our liquidity and that these conditions raise substantial doubt about our ability to continue as a going concern. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

This discussion summarizes the significant factors affecting our consolidated operating results, financial condition, liquidity and cash flow during the three-year period ended June 30, 2003, each year therein referred to as fiscal 2003, 2002, and 2001. Unless otherwise indicated, references to any year in this Management's Discussion and Analysis of Financial Condition and Results of Operation refer to our fiscal year ended June 30. This discussion should be read with the consolidated financial statements and financial statement footnotes included in this Annual Report on Form 10-K.

Critical Accounting Policies

Management's discussion and analysis of Adept's financial condition and results of operations are based upon Adept's consolidated financial statements which have been prepared in conformity with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates, judgments and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, we evaluate our estimates, including those related to fixed price contracts, product returns, warranty obligations, bad debt, inventories, cancellation costs associated with long-term commitments, investments, intangible assets, income taxes, restructuring, service contracts, contingencies and litigation. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making estimates and judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Estimates, by their nature, are based on judgment and available information. Therefore, actual results could differ from those estimates and could have a material impact on our consolidated financial statements, and it is possible that such changes could occur in the near term.

We have identified the accounting principles which we believe are most critical to our reported financial status by considering accounting policies that involve the most complex or subjective decisions or assessments. These accounting policies described below include:

- revenue recognition;
- allowance for doubtful accounts;
- inventories;
- warranty reserve;
- goodwill and other intangible assets;
- identified intangible assets; and
- deferred tax valuation allowance.

For further discussion of our significant accounting policies, refer to Note 1, of the Notes to Consolidated Financial Statements in Item 8.

Revenue Recognition. We recognize product revenue, in accordance with SAB 101, when persuasive evidence of a non-cancelable arrangement exists, delivery has occurred and/or services have been rendered, the price is fixed or determinable, collectibility is reasonably assured, legal title and economic risk is transferred to the customer, and when an economic exchange has taken place. If a significant portion of the price is due after our normal payment terms, which are 30 to 90 days from the invoice date, we account for the price as not being fixed and determinable. In these cases, if all of the other conditions referred to above are met, we recognize the revenue as the invoice becomes due. In Japan, we sell our products through a reseller, and we have separate agreements with this reseller for each of our product lines that it sells. For all RDA Real-Time Control and RDA Mechanical Components with this reseller, we have a pass-through arrangement, such that under this arrangement, we defer 100% of the revenue upon shipment and the reseller is not obligated to remit payment to us until they receive payment from the end user. When all other aspects of SAB 101 have been satisfied, we recognize revenue upon payment from the end user. For all other product lines, no pass through arrangement exists. For these products we follow our normal revenue recognition policies.

We recognize software revenue, primarily related to our simulation software products, in accordance with the American Institute of Certified Public Accountants' Statement of Position 97-2 ("SOP 97-2") on Software Revenue Recognition. License revenue is recognized on shipment of the product provided that no significant vendor or post-contract support obligations remain and that collection of the resulting receivable is deemed probable by management. Insignificant vendor and post-contract support obligations are accrued upon shipment of the licensed product. For software that is installed and integrated by the customer, revenue is recognized upon shipment assuming functionality has already been proven in prior sales and there are no customizations that would cause a substantial acceptance risk. For software that is installed and integrated by Adept, revenue is recognized upon customer signoff of a Final Product Acceptance (FPA) form.

Service revenue includes training, consulting and customer support. Revenues from training and consulting are recognized at the time the service is performed and the customer has accepted the work.

Deferred revenue primarily relates to items deferred under SAB 101.

Allowance for Doubtful Accounts. We maintain allowances for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. We assess the customer's ability to pay based on a number of factors, including our past transaction history with the customer and credit worthiness of the customer. Management specifically analyzes accounts receivable and historical bad debts, customer concentrations, customer credit-worthiness, current economic trends and changes in our customer payment terms when evaluating the adequacy of the allowances for doubtful accounts. We do not generally request collateral from our customers. If the financial condition of our customers were to deteriorate in the future, resulting in an impairment of their ability to make payments, additional allowances may be required.

Specifically our policy is to record specific reserves against known doubtful accounts. Additionally, a general reserve is calculated based on the greater of 0.5% of consolidated accounts receivable or 20% of consolidated accounts receivable more than 120 days past due. Specific reserves are netted out of the respective receivable balances for purposes of calculating the general reserve. On an ongoing basis, we evaluate the credit worthiness of our customers and should the default rate change or the financial positions of our customers change, we may increase the general reserve percentage.

<u>Inventories</u>. Inventories are stated at the lower of standard cost, which approximates actual cost (first-in, first-out method) or market (estimated net realizable value). We perform a detailed assessment of inventory at each balance sheet date, which includes, among other factors, a review of component demand requirements, product lifecycle and product development plans, and quality issues. As a result of this assessment, we write down inventory for estimated obsolescence or unmarketable inventory equal to the difference between the cost of the inventory and the estimated market value based upon assumptions about future demand and market conditions. If actual demand and market conditions are less favorable than those projected by management, additional inventory write-downs may be required.

Manufacturing inventory includes raw materials, work-in-process, and finished goods. All work-in-process inventories with work orders that are open in excess of 180 days are fully written down. The remaining inventory valuation provisions are based on an excess and obsolete systems report, which captures all obsolete parts and products and all other inventory, which have quantities on hand in excess of one year's projected demand. Individual line item exceptions are identified for either inclusion or exclusion from the inventory valuation provision. The materials control group and cost accounting function monitor the line item exceptions and make periodic adjustments as necessary.

<u>Warranty Reserve</u>. We provide for the estimated cost of product warranties at the time revenue is recognized. While we engage in extensive product quality programs and processes, including activity monitoring and evaluating the quality of our components suppliers, our warranty obligation is affected by product failure rates, material usage and service labor and delivery costs incurred in correcting a product failure. Should actual product failure rates, material usage, service labor or delivery costs differ from our estimates, revisions to the estimated warranty liability would be required.

Goodwill and Other Intangible Assets. The purchase method of accounting for acquisitions requires extensive use of accounting estimates and judgments to allocate the excess of the purchase price over the fair value of identifiable net assets of acquired companies allocated to goodwill. Other intangible assets primarily represent developed technology and non-compete covenants.

Adept accounts for goodwill under SFAS 142, "Goodwill and Other Intangible Assets," which requires us to review for impairment of goodwill on an annual basis, and between annual tests whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. This impairment review involves a two-step process.

Step 1- Compare the fair value of the reporting units to their carrying amounts. If a unit's fair value exceeds its carrying amount, no further work is performed and no impairment charge is necessary. For each reporting unit where the carrying amount exceeds fair value, step 2 is performed.

Step 2- Compare the implied fair value of the reporting unit to its carrying amount. If the carrying amount of the reporting unit's goodwill exceeds its implied fair value, an impairment loss will be recognized in an amount equal to that excess.

We performed our goodwill impairment tests upon adoption of SFAS 142 and again during the fourth quarters of fiscal 2002 and 2003. In the fourth quarter of fiscal 2002, we recorded a goodwill impairment charge of \$6.6 million as a result of the annual impairment update. Results of the fiscal 2003 annual impairment testing did not indicate an impairment of our then existing goodwill, and therefore we were not required to record a goodwill impairment charge in fiscal 2003. Upon adoption of SFAS 142 on July 1, 2001, we ceased amortization of our existing net goodwill balance.

<u>Identified Intangible Assets.</u> Acquisition-related intangibles include developed technology and non-compete agreements and are amortized on a straight-line basis over periods ranging from 2-4 years. Identified intangible assets are regularly reviewed to determine whether facts and circumstances exist which indicate that the useful life is shorter than originally estimated or the carrying amount of assets may not be recoverable. The company assesses the recoverability of identified intangible assets by comparing the projected undiscounted net cash flows associated with the related asset or group of assets over their remaining lives against their respective carrying amounts. Impairment, if any, is based on the excess of the carrying amount over the fair value of those assets.

<u>Deferred Tax Valuation Allowance</u>. We record a valuation allowance to reduce deferred tax assets to the amount that is most likely to be realized. While we have considered future taxable income and ongoing prudent and feasible tax planning strategies in assessing the need for the valuation allowance, in the event we were to determine that we would be able to realize deferred tax assets in the future in excess of our net recorded amount, an adjustment to the deferred tax asset would increase the income in the period such determination was made. Likewise, should we have a net deferred tax asset and determine that we would not be able to realize all or part of our net deferred tax asset in the future, an adjustment to the deferred tax assets would be charged to income in the period that such determination was made.

Acquisitions

During the three-year period ended June 30, 2003, we acquired three companies: Meta Control Technologies, Inc., CHAD Industries, Inc., and HexaVision Technologies, Inc. These acquisitions are described below.

Meta Control Technologies

On August 30, 2002, we completed the acquisition of a controlling interest in Meta Control Technologies, Inc., or Meta, a Delaware corporation. Meta develops, designs, manufactures and markets products that automate a wide range of manufacturing processes requiring precise motion, accurate machine vision and rapid process instrumentation. Some of the applications that make use of our technology include semiconductor and electronics assembly, micro-mechanical and fiber optic assembly, laboratory automation and discrete process automation. The acquisition of Meta extends our controls architecture to include two axis, low power controls in small packages allowing remote placement of motion and sensor controls that directly plug into our new architecture using IEEE 1394 Firewire technology. In addition, Meta has a line of programmable cameras that when combined with the low power controller and our HexSight software can be packaged as a very low cost, competitive OEM product. The results of Meta's operations have been included in our consolidated financial statements since August 30, 2002.

Upon the closing of the acquisition transaction with Meta, we acquired a 67% ownership interest in Meta, with the remaining 33% ownership interest in Meta being held by one shareholder. The acquisition agreement provides that Adept will acquire all of these remaining shares in return for the provision of discounts and royalty payments to the shareholder and its affiliates as described in the paragraph below but will, in any event and regardless of whether discounts are incurred or royalties paid, acquire 100% of the stock of Meta no later than August 2008 for no additional consideration.

Under the terms of the acquisition agreement, we issued 730,000 shares of our common stock to the shareholders of Meta with a value of \$825,000. The value of the 730,000 shares was determined based on the average closing price of Adept's stock for the period of three trading days ended September 3, 2002. Ten percent of the 730,000 shares of common stock were placed into escrow for one year from the completion of the acquisition pending certain contingencies under the terms of the acquisition agreement. All of the escrowed shares have been released to the former Meta shareholders. Additionally, Adept agreed to provide up to \$1.7 million of discounts and royalties through August 2008 to a shareholder of Meta based upon future sales to that shareholder or certain of its affiliates. Such amounts will be charged to operations when incurred. As of June 30, 2003, we have not incurred any expenses related to the discounts and royalties. In connection with the acquisition, we assumed a \$500,000 line of credit with Meta's lender, Paragon Commercial Bank bearing interest at 1% plus the prime rate announced from time to time by the Wall Street Journal. In March 2003, we terminated the \$500,000 line of credit with Paragon Commercial Bank and paid the outstanding balance with the funds used to secure the line of credit to reduce interest expense associated with the line of credit. Additionally, we entered into a loan agreement for up to \$800,000 with a former shareholder of Meta and issued into escrow for the benefit of the lender 100,000 shares of the Company's common stock valued at \$113,000, subject to certain cancellation rights. In March 2003, Adept and the former shareholder terminated the \$800,000 loan agreement, and we cancelled the 100,000 shares. No amounts were ever borrowed under the agreement.

CHAD Industries

On October 9, 2001, Adept completed the acquisition of all the outstanding shares of CHAD Industries, Inc. (CHAD), now named Adept Orange Corporation, a design and manufacturing company specializing in precision assembly automation based in Orange, California. The acquisition of CHAD was a strategic step in Adept's ongoing precision assembly automation strategy. Adept leverages CHAD's expertise in small part feeding, precision tooling design, handling of odd-form components to add capacity in precision assembly automation. Additionally, we support CHAD's line of odd-form component assembly machines. The results of CHAD's operations have been included in Adept's consolidated financial statements since October 9, 2001.

Under terms of the acquisition agreement, the purchase price of \$10.1 million includes an aggregate of \$8.4 million in cash, \$150,000 in transaction costs and 200,000 shares of Adept common stock valued at \$1.6 million. The value of the 200,000 shares issued was determined based on the average closing price of Adept's stock over the period of five trading days prior to June 27, 2001, the date of entry into the definitive agreement. Of the \$8.4 million in cash,

\$4.2 million was paid as of the closing date on October 9, 2001 \$2.6 million was paid on October 9, 2002 and on December 13, 2002, CHAD and Adept amended the \$1.6 million second anniversary promissory note and the funds then held in escrow in the amount of the note were released to Adept. The second anniversary promissory note was paid in full in February 2003. In addition, the acquisition agreement provided for Adept to make cash payments of \$242,000 and potential stock issuances consisting of 61,000 shares equal to approximately \$467,000 over a period of three years after the closing date to certain specified employees of CHAD, contingent on the continued employment of such employees. As such, those amounts have been appropriately excluded from the purchase price and are being expensed as paid. As of June 30, 2003, 57,000 shares were issued and \$167,000 in cash was paid to certain specified employees of CHAD. At June 30, 2003, \$65,000 in contingent cash and no contingent shares remain to be paid by October 9, 2004 contingent on the continued employment of certain specified employees. This acquisition was accounted for under the purchase method of accounting.

HexaVision

On July 21, 2000, we completed the acquisition of HexaVision Technologies Inc., now named Adept Technology Canada Co., a Canadian corporation. HexaVision was a machine vision research and development company. HexaVision's core technology incorporates techniques to achieve accuracies up to 1/40th of a pixel with machine vision measurement algorithms that can increase our performance in critical and demanding applications such as vision servoing for the microelectrical, fiber optic, semiconductor, metrology and precision assembly applications. In connection with the acquisition, we paid \$5.5 million in cash, which included transaction costs of \$0.4 million, and issued shares of our common stock to the shareholders of HexaVision with a value of \$1.1 million. We have accounted for the acquisition under the purchase method of accounting. On July 21, 2001, pursuant to the terms of the share purchase agreement relating to the acquisition of HexaVision, we made the first anniversary cash payment and share issuance consisting of 116,000 shares of our common stock with a value of \$1.1 million and released \$313,000 in cash from an escrow account to the employees and former shareholders of HexaVision. On July 21, 2002, we made the second anniversary cash payment of \$53,000 and released \$1.4 million in cash from an escrow account to the employees and former shareholders of HexaVision. The contingency payments made and shares issued to the employees of HexaVision were appropriately recorded as operating expenses. The contingent payments made and shares issued to the former shareholders of HexaVision were allocated to goodwill and accounted for as additional purchase price.

For further discussion of these acquisitions, see Note 2 to our Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

Results of Operations

Comparison of Fiscal 2003 to 2002

Net Revenues. Our net revenues decreased by 21.4% to \$44.8 million in 2003 from \$57.0 million in 2002. The decrease in net revenues is primarily attributable to reduced unit shipments and reduced average selling prices in most of our product families. We believe this decline is consistent with a decline in overall market conditions driven by excess manufacturing capacity and a response on the part of our customers to reduce capital spending and operating expenses in an effort to deal with their excess manufacturing capacity. Revenues decreased in our Components and Solutions segments while revenues increased in our Services and Support segment. Components revenues decreased 32.5% to \$25.0 million for the fiscal year ended June 30, 2003 from \$37.1 million for the fiscal year ended June 30, 2002. The decline is attributable to continued softness across all industries served by our Components segment. Additionally, the decrease is attributable to the decline in software revenues as a result of our sale of the SILMA Inspection business. Solutions revenues decreased 10.8% to \$6.6 million for the fiscal year ended June 30, 2003 from \$7.4 million for the fiscal year ended June 30, 2002. The decrease reflects softness in the semiconductor market offset by increased demand in the data storage market. Services and Support revenues increased 5.1% to \$13.2 million for the fiscal year ended June 30, 2003 from \$12.6 million for the fiscal year ended June 30, 2002. The increase is primarily attributable to services involved in the redeployment of existing equipment as well as customers choosing to extend the useful life of existing equipment rather than commit capital expenditures to purchase new equipment.

Our domestic sales were \$27.8 million in fiscal 2002 compared to \$25.2 million in fiscal 2002, an increase of 10.0%. Our international sales were \$17.1 million in fiscal 2002 compared to \$31.8 million in fiscal 2002, a

decrease of 46.1%. The decrease in international sales is mainly attributable to a decrease in our international Components revenue segment.

Gross Margin. Gross margin as a percentage of net revenue was 24.0% in 2003 compared to 33.6% in 2002. We experienced a downward trend over each quarter of fiscal 2003 associated with an approximately 50% decrease in manufacturing volume. Much of our labor and overhead expense is relatively fixed, and significant declines in production volumes associated with the depressed demand environment combined with only modest reductions in manufacturing overhead expenditures resulted in higher unit costs and lower corresponding gross margins. We have taken steps to reduce our overhead while preserving critical new product introduction capabilities and sufficient capacity to react to an increase in demand. Additionally, we experienced some additional costs normally associated with the introduction of our new products. We have introduced and continue to introduce these new products despite the weak current demand levels because they bring additional functionality for our customers as well as provide cost improvements for us. We also recorded provisions for excess inventory during the fiscal year as reduced demand forecasts revealed additional excess inventory components. We expect gross margins to improve in fiscal 2004 due to the reduction in fixed overhead costs and the introduction of higher margin products, however, we expect to continue to experience weak demand in several of the industries we serve and fluctuations in our gross margin percentage due to changes in volume, changes in availability of components, changes in product configuration and changes in sales mix. Our gross margins for fiscal 2003 reflect salary reductions for domestic employees above certain pay ranges, and pay holidays for domestic employees for all four quarters of Fiscal 2003. These measures resulted in savings of approximately \$466,000.

Research, Development and Engineering Expenses. Research, development and engineering expenses decreased by 42.5% to \$11.7 million, or 26.1% of net revenues in 2003, from \$20.4 million, or 35.8% of net revenues in 2002. The decrease primarily reflects headcount reductions and lower project expenses due to extensive restructuring activities undertaken in fiscal 2002 and 2003. Salary related expenses were reduced by approximately \$4.3 million for the fiscal year ended June 30, 2003 as compared to the fiscal year ended June 30, 2002. Expenses in 2002 also included two of five required quarterly expenditures totaling \$2.0 million, which were part of commitments under a joint development and supply agreement with JDS Uniphase Corporation. No expenses were incurred under the agreement in fiscal 2003, which was terminated in the second quarter of 2003. Despite the reduction in expenses during the year, Adept was able to maintain research, development and engineering efforts required to complete several key initiatives in product development. These projects were deemed crucial to leveraging our position in the market, reducing our product material costs, and maintaining our technological advantage relative to our competition. Our research, development and engineering expenses for Fiscal 2003 reflect salary reductions for domestic employees above certain pay ranges, and pay holidays for domestic employees for all four quarters of Fiscal 2003. These measures resulted in savings of approximately \$862,000

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased 24.1% to \$22.0 million or 49.1% of net revenues in 2003 from \$29.0 million or 50.8% of net revenues in 2002. The decrease in expense for the fiscal year ended June 30, 2003 as compared to the fiscal year ended June 30, 2002 was primarily attributable to restructuring activities in fiscal 2002 and 2003, which resulted in significant headcount reductions. Salary and related expenses were reduced by approximately \$4.4 million for the fiscal year ended June 30, 2003 compared to the fiscal year ended June 30, 2002 as a result of these headcount reductions. These decreases were partially offset by a \$0.7 million increase associated with an additional lease commitment that we were obligated to assume in the fourth quarter of fiscal 2002. Our selling, general and administrative expenses for Fiscal 2003 reflect salary reductions for domestic employees above certain pay ranges, and pay holidays for domestic employees for all four quarters of Fiscal 2003. These measures resulted in savings of approximately \$1,271,000

	 Fiscal 2003										
	 (In thousands)										
	 <u>Q1</u>		Q2	_	Q3	_	Q4				
Cost Savings	\$ 835	\$	748	\$	1,275	\$	1,441				

Restructuring Charges. We recorded \$5.3 million in restructuring charges for fiscal 2003. The charges consist of \$1.9 million for workforce reduction and severance costs, \$3.1 million in lease commitments for idle facilities and \$0.3 million for leasehold improvement and other fixed assets associated with restructured facilities. Workforce reduction-related costs of \$1.9 million represent a reduction of approximately 84 employees in most functional areas across all three of our reportable business segments and at June 30, 2003, all of the affected employees had ceased

employment with Adept. Lease commitments for idle facilities of \$3.1 million result from the further consolidation of facilities and are primarily attributable to the exit from our San Jose facility and the restructure of lease commitments associated with excess capacity at our Livermore facility. Restructuring charges were \$5.3 million for the fiscal year ended June 30, 2003 compared to restructuring charges of \$17.7 million for the fiscal year ended June 30, 2002 relate to the exiting of certain non-strategic product lines and the consolidation of certain manufacturing and support facilities, including related headcount reductions.

(in thousands)	 ear ended, 30, 2003	Fiscal Year ended, June 30, 2002		
Employee severance costs	\$ 1,872	\$	1,692	
Lease termination costs	3,134		6,800	
Asset impairment charges	 318		9,167	
Total	\$ 5,324	\$	17,659	

We anticipate that when the fiscal 2003 restructuring activities take full effect, the Components segment will experience an annualized reduction in expenses of approximately \$4.8 million in fiscal 2004 as compared to fiscal 2002 with no offsetting decline in revenues. We anticipate that the Solutions segment will experience an annualized reduction in expenses of approximately \$0.5 million as compared to fiscal 2002 with no offsetting decline in revenues. The Services and Support segment is expected to experience an annualized reduction in expenses of approximately \$0.9 million as compared to fiscal 2002 with no offsetting decline in revenues. Our assumptions that revenues will not be impacted are based only on an analysis of the remaining capacity available in manufacturing, sales and service to support such revenue levels; however, revenue levels could change for other reasons, such as reduced demand for our products. These restructuring activities are expected to result in lower operating expenses in future periods.

Other Intangible Assets Amortization. Other intangibles amortization was \$0.7 million for both fiscal 2003 and 2002. Goodwill is no longer subject to amortization, but instead is now subject to impairment testing at least on an annual basis, as discussed in Note 4 of our Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

Impairment of goodwill. SFAS 142 requires at least annual impairment testing of our goodwill. The results of our April 2003 annual impairment testing did not indicate an impairment of our then existing goodwill, and therefore we were not required to record a goodwill impairment charge in fiscal 2003. In fiscal 2002, we recorded a goodwill impairment charge of \$6.6 million as a result of our April 2002 annual impairment update. See Note 4 of our Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for further discussion.

Gain on Sale of Assets. Net gain on sale of assets was \$0 in fiscal 2003 and \$1.6 million in fiscal 2002. In the fourth quarter of 2002, we completed the sale of certain non-strategic assets of our SILMA business, referred to as the CimStation Inspection product line. The assets were sold for a purchase price of \$2.0 million of which \$1.75 million was paid in cash and the remaining \$250,000 was deposited in escrow contingent upon meeting certain CimStation revenue projections for the period July 1, 2001 through June 30, 2002. Actual revenue for the period fell short of projections and we released the remaining \$250,000 to the buyer of the SILMA business in October 2002 in accordance with the terms of the agreement. In addition, we incurred \$21,000 in transaction costs related to the sale of the CimStation Inspection assets resulting in net proceeds of \$1.73 million. The gain on sale of the Cimstation Inspection assets was partially offset by a loss on sale of other assets of \$0.18 million.

<u>Interest Income</u>, Net. Interest income, net, was \$91,000 in fiscal 2003 compared to \$438,000 in fiscal 2002. The decrease was due in part to a combination of lower interest rates and a lower average cash balance attributable to our decreased revenues. Additionally, interest expense increased in 2003 due to charges incurred on advances received under the Silicon Valley Bank accounts receivable purchase facility and interest accrued on the JDSU promissory note. We expect interest expense to continue to increase as a result of the convertible note issued in connection with the lease restructuring.

<u>Provision for (Benefit From) Income Taxes</u>. Our effective tax rate was less than 1% for 2003 as compared to (6%) for 2002. Our tax rate for 2003 differs from the federal statutory income tax rate of 34% because we experienced a

pretax net loss, and under rules applicable to accounting for operating loss carry forwards, no benefit may be taken where the utilization of such benefit is dependent on the generation of future taxable income. In 2002, our tax rate differed from the federal statutory rate of 34% primarily due to a \$3.6 million tax refund resulting from the carry back of our net operating loss from the year ended June 30, 2001. This refund opportunity arose as a result of a change in applicable law enacted on March 9, 2002, which extended the carry back period from three to five tax years.

<u>Cumulative effect of change in accounting principle</u>. On July 1, 2001, we implemented SFAS 142 which requires goodwill and intangible assets to be evaluated for impairment at least annually for fiscals years beginning in 2001. We completed the measurement of the impairment loss in the third quarter of fiscal 2002, and recorded an aggregate charge of \$16.6 million for such impairment. Of this amount, \$10.0 million was deemed attributable to periods prior to fiscal 2002, and accordingly was recorded as a cumulative effect of change in accounting principle.

<u>Derivative Financial Instruments</u>. Our foreign currency hedging program is used to hedge our exposure to foreign currency exchange risk on local international operational assets and liabilities. Realized and unrealized gains and losses on forward currency contracts that were effective as hedges of assets and liabilities were recognized in income as a component of selling, general and administrative expenses. We recognized forward currency contract losses of \$271,000 for the year ended June 30, 2003 and \$728,000 for the year ended June 30, 2002. In March 2003, we determined that our international activities held or conducted in foreign currency did not warrant the cost associated with a hedging program due to our decreased aggregate net exposure of foreign currency exchange risk on international operational assets and liabilities. As a result, we suspended our foreign currency hedging program in March 2003.

Comparison of Fiscal 2002 to 2001

Net Revenues. Our net revenues decreased by 43.2% to \$57.0 million in fiscal 2002 from \$100.3 million in fiscal 2001. The significant decrease in revenues primarily resulted from reduced demand for, and associated reduced unit shipments of most of our product family. We believe that this reduction in demand was reflected in the broader marketplace as our customers significantly reduced their capital expenditures in an effort to deal with excess manufacturing capacity. Following the significant drop in our revenues in the first quarter of Fiscal 2002, customers continued to experience uncertainty and cancelled some orders and postponed placing other orders, which resulted in a further decline in our revenues in subsequent quarters.

Our domestic sales were \$25.2 million in fiscal 2002 compared to \$63.9 million in fiscal 2001, a decrease of 60.5%. Our international sales were \$31.8 million in fiscal 2002 compared to \$36.4 million in fiscal 2001, a decrease of 12.6%. Both our domestic and international markets were significantly impacted by the uncertain and weak global economic conditions, which caused a dramatic decrease in capital spending by our customers, especially in the United States.

Gross Margin. Gross margin as a percentage of net revenue was 33.6% in fiscal 2002 compared to 34.9% in fiscal 2001. We experienced a downward trend in fiscal 2002 compared to fiscal 2001 due to decreases in manufacturing volume. As less labor and overhead expense is absorbed into inventory, costs become higher on a relative basis, which is reflected in our lower margins.

Research, Development and Engineering Expenses. Research, development and engineering expenses declined on an absolute basis in fiscal 2002, but increased as a percentage of net revenues. Research, development and engineering expenses decreased by 10.1% to \$20.4 million, or 35.8% of net revenues in fiscal 2002, from \$22.7 million, or 22.7% of net revenues in fiscal 2001. Expenses in fiscal 2002 included two of the five required quarterly expenditures which were commitments under a joint development agreement with JDS Uniphase Corporation. This development agreement was terminated in the second quarter of fiscal 2003.

Historically, we have been involved in several federally-funded consortiums, which partially offset some of our research and development expenses. We completed the last of these funded projects in early fiscal 2001. We did not enter into any such consortiums in fiscal 2002.

<u>Selling</u>, <u>General and Administrative Expenses</u>. Selling, general and administrative expenses decreased 19.5% to \$29.0 million or 50.8% of net revenues in 2002 from \$36.0 million or 35.9% of net revenues in 2001. The decreased

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level of expense was primarily attributable to restructuring activities and other cost reduction measures implemented over three quarters of fiscal 2002. Cost reduction measures included salary cuts ranging from 5% to 20% and company-wide vacation weeks in the first, second and third fiscal quarters, which resulted in approximately \$1.2 million of expense savings as compared to the prior year. Additional cost reduction measures implemented as a result of restructuring activities included significant reductions in headcount, consolidation of facilities, elimination of some excess capacity and the sale of certain non-strategic assets. Restructuring activities are described in more detail below. Salary and related expenses were reduced by approximately \$3.3 million from fiscal 2001 as a result of headcount reductions. Depreciation expenses were reduced by approximately \$0.6 million from fiscal 2001 and rent and related expenses were reduced by approximately \$0.5 million from fiscal 2001 due to consolidation of facilities. Savings realized by quarter as a result of the combined restructuring and other cost reduction measures during the fiscal year were consistent with our projections and were as follows:

		Fiscal 2002										
		(In thousands)										
	_	Q1	_	Q2		Q3		Q4				
Cost Savings	\$	1,083	\$	1,438	\$	1,496	\$	1.573				

Restructuring Charges. In connection with our 2002 restructuring, we recorded \$17.7 million in restructuring charges. The charges consist of \$9.2 million in restructuring of non-strategic business assets, \$6.8 million in lease commitments for idle facilities, and \$1.7 million in workforce reduction and severance costs. Workforce reduction related costs of \$1.7 million represent a reduction of approximately 114 employees in most functional areas across all three of our reportable business segments. At June 30, 2002, all of the affected employees had ceased employment with Adept. Lease commitments for idle facilities of \$6.8 million resulted from the consolidation of manufacturing facilities in San Jose and Livermore, California into our technology center in Livermore, California, plus the consolidation of certain support facilities in Europe. The consolidation of these facilities resulted in operating lease commitments in excess of our then current and projected needs for leased properties. Asset impairment charges of \$9.2 million resulted from the exiting of certain non-strategic product lines of \$6.6 million and goodwill and other intangible assets written off resulted from our acquisition of Pensar-Tucson in April 2000, which no longer had value to Adept due to the closure of our Tucson Arizona operations in March 2002. At June 30, 2002, the long term accrued restructuring charges were related to future rent commitments on non-cancelable lease agreements. We completed our fiscal 2002 restructuring plan in the third quarter of fiscal 2002.

Goodwill and Other Intangibles Amortization. Goodwill and other intangibles amortization in 2002 decreased to \$0.7 million from \$6.8 million in 2001. The decrease in goodwill and other intangibles amortization was a direct result of the adoption of SFAS 142, effectively discontinuing the amortization of goodwill.

<u>Impairment of goodwill</u>. We recorded a goodwill impairment charge of \$6.6 million as a result of our annual impairment update conducted in the third quarter of fiscal 2002 required by SFAS 142. See Note 4 of our Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for further discussion.

Gain on Sale of Assets. Net gain on sale of assets was \$1.6 million in 2002 due to the sale of the CimStation Inspection product line of our SILMA business, as discussed above. In addition, we incurred \$21,000 in transactions costs related to the sale of the CimStation Inspection assets resulting in net proceeds of \$1.73 million. The gain on sale of the Cimstation Inspection assets was partially offset by a loss on sale of other assets of \$0.18 million. There was no gain on sale of assets in fiscal 2001.

<u>Interest and Other Income</u>, Net. Interest income, net, in 2002 was \$438,000 compared to \$733,000 in 2001, with higher average invested cash balances offset by lower average yields.

Provision for (Benefit From) Income Taxes. Our effective tax rate for 2002 was (6%) as compared to 18% for 2001. Our tax rate for 2002 differed from the federal statutory income tax rate of 34% primarily due to a \$3.6 million tax refund resulting from the carry back of our net operating loss from the year ended June 30, 2001. In 2001, our tax rate differed from the federal statutory rate of 34% primarily due to the increase in valuation allowance to fully offset deferred tax assets.

<u>Cumulative effect of change in accounting principle</u>. We recorded \$10.0 million as a cumulative effect of change in accounting principle in 2002 resulting from our adoption of SFAS 142. We implemented SFAS 142 on July 1, 2001 and completed the measurement of the impairment loss in the third quarter of fiscal 2002.

Derivative Financial Instruments. Our foreign currency hedging program was used to hedge our exposure to foreign currency exchange risk on local international operational assets and liabilities. Realized and unrealized gains and losses on forward currency contracts that were effective as hedges of assets and liabilities were recognized in income as a component of selling, general and administrative expenses. We recognized a loss on forward currency contracts of \$728,000 for the year ended June 30, 2002 and a gain of \$322,000 for the year ended June 30, 2001. Realized and unrealized gains and losses on instruments that hedge firm commitments were deferred and included in the measurement of the subsequent transaction; however, losses were deferred only to the extent of expected gains on the future commitment at June 30, 2002. We deferred recognition of a transaction loss relating to foreign exchange contracts of \$83,500 in fiscal 2002, and realized this transaction loss in the first quarter of 2003. In March 2003, we determined that our international activities held or conducted in foreign currency did not warrant the cost associated with a hedging program due to decreased exposure of foreign currency exchange risk on international operational assets and liabilities. As a result, we suspended our foreign currency hedging program in March 2003.

Impact of Inflation

The effect of inflation on our business and financial position has not been significant to date.

Long-Lived Assets

Financial information regarding the geographic areas of our long-lived assets is included in Note 13 of our Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

Liquidity and Capital Resources

We have experienced declining revenues and incurred operating losses in each of the last three fiscal years. During this period, we have also consumed significant cash and other financial resources, and presently have minimal liquidity. In response to these conditions, we reduced operating costs and employee headcount, and restructured certain operating lease commitments in fiscal 2002 and fiscal 2003. During the fourth quarter of fiscal 2003, we reduced our headcount by an additional 7% of our total employees, which we expect to fully implement by the second quarter of fiscal 2004. These adjustments to our operations have significantly reduced our cash consumption and the aggregate revenue levels necessary to achieve break-even operating results. In addition, we intend to seek an expansion of our existing working capital receivables financing facility, or secure an alternative credit facility to improve our near term liquidity. Furthermore, we continue to pursue outside debt and equity sources of financing that can provide Adept with a longer term source of capital and generally improve its balance sheet and financial stability.

We are in a very precarious cash position, and because of certain regulatory restrictions on our ability to move certain cash reserves from our foreign operations to our U.S. operations, we may have limited access to a portion of our existing cash balances. As of June 30, 2003, we had an aggregate cash balance of \$3.3 million, and a short term receivables financing credit facility of \$1.75 million net, of which \$90 thousand was outstanding and \$1.7 remained available under this facility. We currently depend on funds generated from operating revenue and the funds available through our accounts receivable financing arrangement to meet our operating requirements. As a result, if our assumptions are incorrect, we may have insufficient cash resources to satisfy our obligations in a timely manner during the next twelve months. We expect our cash ending balance to be approximately \$1.8 million as of September 30, 2003. The decrease in our expected cash balance from June 30, 2003 is primarily due to increases in prepaid expenses related to insurance premiums, and an expected loss on operations for the first quarter of fiscal 2004. Recently, we have managed to finance our operating losses by converting non-cash working capital items such as accounts receivable and inventory, to cash, and consequently, these working capital components have been significantly reduced over the last several quarters. If the company continues to generate a loss on operations, it will become increasingly difficult to rely on funding these losses by liquidating working capital. Our ability to sustain operations through fiscal 2004 is predicated upon certain critical assumptions, including (i) that our restructuring efforts do effectively reduce operating costs as estimated by management and do not impair our ability to generate revenue, (ii) that we are able to favorably settle pending litigation related to our San Jose lease, including both the

aggregate amount and the timing of any settlement payments, (iv) that we will not incur additional unplanned capital expenditures in fiscal 2004, (v) that we will continue to receive funds under our existing accounts receivable financing arrangement or a new credit facility, (vi) that we will receive continued timely receipt of payment of outstanding receivables, and not otherwise experience severe cyclical swings in our receipts resulting in a shortfall of cash available for our disbursements during any given quarter, and (vii) that we will not incur unexpected significant cash outlays during any quarter.

Adept is currently litigating with the landlord of our San Jose facility regarding our lease obligations for that facility. We have vacated and no longer pay rent on this facility. We have recorded expenses in the amount of \$2.3 million for the remaining unpaid rent associated with this lease; however, we have not reserved the cash associated with such unpaid rent expenses. Our cash usage for the fourth quarter of fiscal 2003 and our expectations for cash usage for the first two quarters of fiscal 2004 are significantly impacted by our nonpayment of rent for this facility. If we receive a material adverse judgment in the San Jose lease litigation and do not have control of the timing of the payments of any such judgment, we may not have sufficient cash to meet our obligations and therefore, we may be required to cease operations. For a description of this litigation, see "Legal Proceedings."

Even if we do not receive an adverse judgment in the San Jose lease litigation, if the results of our search for additional outside sources of financing are unsuccessful, or if adequate funds are not available on acceptable terms or at all and we are unable to achieve our projected revenues or if operating expenses exceed current estimates, we will be forced to curtail our operations and we may not be able to take advantage of market opportunities, develop or enhance new products, pursue acquisitions that would complement our existing product offerings or enhance our technical capabilities, execute our business plan or otherwise respond to competitive pressures or unanticipated requirements. Even if we complete a financing, the transaction is likely to involve the incurrence of debt or issuance of debt or equity securities of Adept, which would dilute the outstanding equity.

The consolidated financial statements accompanying this Annual Report on Form 10-K have been prepared assuming that Adept will continue as a going concern. However, the accompanying Independent Auditors' Report states that we have incurred recurring operating losses, have a net capital deficiency and have experienced a declining cash balance which have adversely affected our liquidity and that these conditions raise substantial doubt about our ability to continue as a going concern. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

Cash and cash equivalents decreased \$14.1 million from June 30, 2002. Net cash used in operating activities of \$18.1 million was primarily attributable to the net loss and a decrease in other accrued liabilities reduced by non cash charges including depreciation and amortization, provisions for inventory reserves, the issuance of a subordinate convertible note offset in part by a decrease in accounts receivable and a decrease in inventory.

The decrease in other accrued liabilities is primarily attributable to payments made as purchase price consideration related to the acquisition of CHAD. The provision for inventory is primarily related to provisions for excess inventory. The issuance of a convertible subordinated note relates to the restructuring of our lease commitment for our Livermore facilities (See Note 7).

Cash provided by investing activities of \$3.7 million is primarily due to the sale of short-term investments of \$13.6 million offset in part by the purchase of short-term investments of \$9.3 million, business acquisition costs of \$0.2 million in connection with the acquisition of Meta and property and equipment purchases of \$0.4 million.

Cash provided by financing activities of \$0.2 million was related to proceeds from our employee stock purchase plan.

On March 21, 2003, we entered into an Accounts Receivable Purchase Agreement (the "Purchase Agreement") with Silicon Valley Bank ("SVB"), pursuant to which SVB may purchase certain of our receivables on a full recourse basis for an advance amount equal to 70% (such percentage may change at SVB's discretion) of the face amount of such purchased receivables with the aggregate face amount of purchased receivables not to exceed \$2.5 million. Upon collection of the receivable and after deducting interest charges and allowed fees SVB will remit the balance of the remaining 30% of the invoice to the Company. In connection with the Purchase Agreement, we granted to SVB a security interest in substantially all of our assets. We also issued SVB a warrant to purchase an aggregate of

100,000 shares of our common stock at a price of \$1.00 per share. The warrant may be exercised on or after September 21, 2003, expires March 21, 2008 and was valued at \$20,000 by the Company using the Black Scholes model. As of June 30, 2003, \$97,000 was outstanding under the Purchase Agreement. The Purchase Agreement includes certain covenants with which we must comply, including but not limited to that we are required to pay a monthly finance charge equal to 2% of the average daily gross amount of unpaid purchased receivables, pay our employee payroll and state and federal tax obligations as and when due, provide SVB with certain financial and other specified information on a periodic basis, and maintain our deposit and investment accounts with SVB. In addition, we cannot transfer or grant a security interest in our assets without SVB's consent, except for certain ordinary course transactions, file a voluntary petition for bankruptcy or have filed against us an involuntary petition for relief, or make any transfers to any of our subsidiaries of money or other assets with an aggregate value in excess of \$0.24 million in any fiscal quarter, net of any payments by such subsidiaries to us. Certain of our wholly-owned subsidiaries were also required to execute a guaranty of all of our obligations to SVB and all such guaranties have been executed. We will be deemed to be in default under the Purchase Agreement if we fail to timely pay any amount owed; in the event of our bankruptcy or an assignment for the benefit of creditors; if we become insolvent or are generally not paying our debts as they become due or we are left with unreasonably small capital; if any involuntary lien or attachment is issued against our assets that is not discharged within 10 days; if we materially breach any of our representations or if we breach any covenant or agreement under the agreement which is not cured within three business days; if any event of default occurs under any agreement between us and SVB, any guaranty or subordination agreement executed in connection with the Purchase Agreement or any agreement between us and JDSU; or if there is a material adverse change in our business, operations or condition or a material impairment of our ability to pay our obligations under the agreement or of the value of SVB's security interest in our assets. In the event of a default under the Purchase Agreement, SVB may cease buying our receivables, Adept must repurchase upon SVB's demand any outstanding receivables and pay any obligations under the agreement, including SVB's costs. As of June 30, 2003, Adept was in compliance with the terms of the purchase agreement.

During fiscal 2003, we reduced our headcount by an additional 84 people, which we expect will result in approximately \$1.5 million per quarter in cash savings as compared to the quarter ended September 30, 2002 when fully implemented in the second quarter of fiscal 2004. Finally, we are accelerating the phase-in of newer generation products that we expect will reduce the amount of inventory that Adept will need to maintain by approximately \$0.5 million per quarter at the product shipment level of the quarter ended June 30, 2003.

On October 29, 2001, we completed a private placement with JDS Uniphase Corporation of \$25.0 million in our convertible preferred stock consisting of 78,000 shares of Series A Convertible Preferred Stock and 22,000 shares of Series B Convertible Preferred Stock, Both the Series A Preferred and the Series B Preferred are entitled to annual dividends at a rate of \$15 per share. Dividends are cumulative, and accrued and unpaid dividends are payable only in the event of certain liquidity events as defined in the statement of preferences of the Preferred Stock, such as a change of control or liquidation or dissolution of Adept. No dividends on our common stock may be paid until dividends for the fiscal year and any prior years on the Preferred Stock have been paid or set apart, and the Preferred Stock will participate in any dividends paid to the common stock on an as-converted basis. The Preferred Stock may be converted into shares of our common stock at any time, and in the absence of a liquidity event or earlier conversion or redemption, will be converted into common stock upon October 29, 2004 (the "Automatic Conversion Date"). We have agreed to use our reasonable commercial efforts to seek shareholder approval to extend this Automatic Conversion Date for the Preferred Stock until October 29, 2005. The Preferred Stock may be converted into shares of our common stock at a rate of the initial purchase price divided by a denominator equal to the lesser of \$8.18, or 75% of the 30 day average closing price of our Common Stock immediately preceding the conversion date. However, as a result of a waiver of events of default by the preferred stockholder, other than in connection with certain liquidity events that are not approved by the Board of Directors of Adept, in no event shall the denominator for the determination of the conversion rate with respect to the Series B Preferred be less than \$4.09 and with respect to the Series A Preferred be less than \$2.05, even if the Conversion Date Price is less than \$4.09 and \$2.05, respectively. With respect to the Series A Preferred, the conversion price could potentially be less than the fair value of the common stock at the date the preferred stock was issued. The resulting beneficial conversion amount, if any, would be recorded as a preferred stock dividend and shown as a reduction in net income applicable to common shareholders. The Preferred Stock shall not be convertible, in the aggregate, into 20% or more of our outstanding voting securities and no holder of Preferred Stock may convert shares of Preferred Stock if, after the conversion, the holder will hold 20% or more of our outstanding voting securities. Shares not permitted to be converted remain outstanding, unless redeemed, and become convertible when such holder holds less than 20% of our outstanding voting securities. As a result, as the number of outstanding shares of common stock of Adept increases, including as

the result of the exercise or conversion of options, warrants or convertible notes and as the number of shares held by the preferred stockholder decreases, the number of shares into which the Preferred Stock may be convertible proportionately increases. The Preferred Stock has voting rights equal to the number of shares into which the Preferred Stock could be converted as determined in the designation of preferences assuming a conversion rate of \$250.00 divided by \$8.18.

Barring the occurrence of certain liquidity events that are not approved by the Board of Directors of Adept, if the Conversion Date Price on the Automatic Conversion Date is lower than \$2.05, then the denominator for the calculation of the conversion of the Preferred Stock described above will be \$4.09 for the Series B Preferred Stock and \$2.05 for the Series A Preferred Stock. In addition, because accrued and unpaid dividends are payable only in the event of certain liquidity events as defined in the designation of preferences of the Preferred Stock, as described above, barring the prior occurrence of such a liquidity event, no cash dividends will be payable at the Automatic Conversion Date.

We have the right, but not the obligation, to redeem shares of the Series A Preferred elected to be converted by the preferred stockholder which, upon conversion would use the denominator of \$2.05 for determination of the conversion rate and would result in the issuance of shares of common stock in excess of the number of shares of common stock issuable upon conversion using a denominator of \$4.09 for determination of the conversion rate. The number of shares of Series A Preferred that Adept may elect to redeem would be calculated by subtracting (i) the number of shares of common stock that the shares of Series A Preferred that have been elected to be converted would be convertible into based on a denominator of \$4.09 from (ii) the number of shares of common stock that the shares of Series A Preferred that have been elected to be converted would be convertible into based on a denominator of \$2.05, and then determining the number of shares of Series A Preferred that this number of shares of common stock represents using a denominator of \$4.09. The redemption price is equal to the sum of the initial Preferred Stock price plus all cumulated and unpaid dividends. The redemption shall be paid in the form of a senior unsecured promissory note bearing interest at a rate of 6% per annum, maturing in two years. If we redeem shares of Preferred Stock using a promissory note, any indebtedness incurred while the note is outstanding must be subordinated to the note, other than certain ordinary course financings. In addition, the holders of the Preferred Stock are entitled to receive, upon liquidation, the amount equal to \$250.00 per share (adjusted for any stock splits or stock dividends) plus any unpaid dividends. The liquidation preference may be triggered by several events consisting of a change in control of Adept, a sale of substantially all of Adept's assets, shareholder approval of any plan of liquidation or dissolution or the direct or indirect beneficial ownership of more than 50% of Adept's common stock by any person or entity. Since such changes may be outside of management's control and would trigger payment of the Preferred Stock liquidation preference, the Preferred Stock is classified outside of shareholders' equity as redeemable convertible preferred stock in the accompanying consolidated balance sheet.

In December 2002, Adept and JDS Uniphase agreed to terminate the supply, development and license agreement entered into by them in October 2001. Under this agreement, we were obligated to work with JDS Uniphase's internal automation organization, referred to as Optical Process Automation, or OPA, to develop solutions for component and module manufacturing processes for sub-micron tolerance assemblies. JDS Uniphase retained sole rights for fiberoptic applications developed under this contract. For non-fiberoptic applications of component and module manufacturing processes developed by OPA, we were obligated to pay up to \$1.0 million each fiscal quarter for the planned five-quarter effort. Due to changing economic and business circumstances and the curtailment of development by JDS Uniphase and termination of their OPA operations, both parties determined that these development services were no longer in their mutual best interests. As part of the termination, Adept executed a \$1.0 million promissory note in favor of JDS Uniphase earning interest at a rate of 7% per year payable on or before September 30, 2004. JDS Uniphase has the right to require Adept to apply any additional financing received prior to maturity first to repayment of the outstanding balance under the promissory note. JDS Uniphase waived this right in connection with our receivables purchase facility with Silicon Valley Bank and the convertible note issued to the landlord of our Livermore, California facilities. In addition, in the event of Adept's insolvency or inability to pay its debts when they become due, an event of default occurs under the promissory note. An event of default will result in the immediate acceleration of the promissory note and the unpaid balance and all accrued interest will become immediately due and payable. The payments made prior to termination plus the promissory note represent payment in full by Adept for the development services performed by JDS Uniphase, and there are no remaining payment obligations arising from the agreement. All licenses, licensing rights and other rights and obligations arising from the development work performed under the contract before termination survive its termination. Adept also agreed to seek shareholder approval to amend the date that the preferred stock held by JDS Uniphase automatically converts

into Adept common stock from October 29, 2004 to October 29, 2005 to allow JDS Uniphase an additional year to maintain its position as a preferred stockholder or convert the Preferred Stock into shares of Adept's common stock.

Pursuant to the terms of the CHAD acquisition agreement, we paid \$2.6 million to the shareholders of CHAD on October 9, 2002. On December 13, 2002, CHAD and Adept amended the second anniversary promissory note due to a former shareholder of CHAD and the funds held in escrow to secure the promissory note were released to Adept. The second anniversary promissory note was paid in full in February 2003.

In addition, the acquisition agreement provides for Adept to make cash payments of \$242,000 and potential stock issuances consisting of 61,000 shares equal to approximately \$467,000 over a period of three years after the closing date to certain specified employees of CHAD, which are contingent on the continued employment of such employees. As of June 30, 2003, 57,000 shares were issued and \$167,000 in cash was paid to certain specified employees of CHAD. At June 30, 2003, \$65,000 in contingent cash and no contingent shares remain to be paid by October 9, 2004, contingent on the continued employment of certain specified employees. This acquisition was accounted for under the purchase method of accounting.

On August 6, 2003, we completed a lease restructuring with Tri-Valley Campus LLC, the landlord for our Livermore, California corporate headquarters and facilities, which is expected to significantly reduce our quarterly lease expenses. Under the lease amendment, we were released of our lease obligations for two unoccupied buildings in Livermore and received a rent reduction on the occupied building from \$1.55 to \$1.10 per square foot. In addition, the lease amendment carries liquidated damages in the event of default on the lease payments equivalent to I year of rent obligations on the original lease. In the event of Adept's bankruptcy or a failure to make payments to the landlord of our Livermore, California facilities within three days after a written notice from the landlord, a default would be triggered on the lease. In connection with the lease restructuring, we issued a three year, \$3.0 million convertible subordinated note due June 30, 2006 in favor of the landlord bearing an annual interest rate of 6.0% payable at our option in shares of our common stock at a conversion price of \$1.00 per share and the resulting shares carry certain registration and other rights. This liability was recorded as long term Subordinated Convertible Note in the accompanying balance sheet with the corresponding reduction to accrued unpaid rent on Livermore facilities and additional restructuring charges for the excess of the note amount over accrued unpaid rent on Livermore facilities. Payment under the note will be accelerated in the event of a default, including the insolvency or bankruptcy of Adept, Adept's failure to pay its obligations under the note when due, Adept's default on certain material agreements, including the Livermore lease, the occurrence of a material adverse change with respect to Adept's business or ability to pay its obligations under the note, or a change of control of Adept without the landlord's consent.

Acquisitions

On August 30, 2002, we completed the acquisition of a controlling interest in Meta Control Technologies, Inc., or Meta, a Delaware corporation. Meta develops, designs, manufactures and markets products that automate a wide range of manufacturing processes requiring precise motion, accurate machine vision and rapid process instrumentation. Some of the applications that make use of our technology include semiconductor and electronics assembly, micro-mechanical and fiber optic assembly, laboratory automation and discrete process automation. The acquisition of Meta extends our controls architecture to include two axis, low power controls in small packages allowing remote placement of motion and sensor controls that directly plug into our new architecture using IEEE 1394 Firewire technology. In addition, Meta has a line of programmable cameras that when combined with the low power controller and our HexSight software can be packaged as a very low cost, competitive OEM product. The results of Meta's operations have been included in our consolidated financial statements since August 30, 2002.

Upon the closing of the acquisition transaction with Meta, we acquired a 67% ownership interest in Meta, with the remaining 33% ownership interest in Meta being held by one shareholder. The acquisition agreement provides that Adept will acquire all of these remaining shares in return for the provision of discounts and royalty payments to the shareholder and its affiliates as described in the paragraph below but will, in any event and regardless of whether discounts are incurred or royalties paid, acquire 100% of the stock of Meta no later than August 2008 for no additional consideration.

Under the terms of the acquisition agreement, we issued 730,000 shares of our common stock to the shareholders of Meta with a value of \$825,000. The value of the 730,000 shares was determined based on the average closing price

of Adept's stock for the period of three trading days ended September 3, 2002. Ten percent of the 730,000 shares of common stock were placed into escrow for one year from the completion of the acquisition pending certain contingencies under the terms of the acquisition agreement. The escrow shares were released in full to the former Meta stockholders. Additionally, Adept agreed to provide up to \$1.7 million of discounts and royalties through August 2008 to a shareholder of Meta based upon future sales to that shareholder or certain of its affiliates. Such amounts will be charged to operations when incurred. As of June 30, 2003 we have not incurred any expenses related to the discounts and royalties. In connection with the acquisition, we assumed a \$500,000 line of credit with Meta's lender, Paragon Commercial Bank bearing interest at 1% plus the prime rate announced from time to time by the Wall Street Journal. In March 2003, we terminated the \$500,000 line of credit with Paragon Commercial Bank and paid the outstanding balance with the funds used to secure the line of credit to reduce interest expense associated with the line of credit. Additionally, we entered into a loan agreement for up to \$800,000 with a former shareholder of Meta and issued into escrow for the benefit of the lender 100,000 shares of the Company's common stock valued at \$113,000, subject to certain cancellation rights. In March 2003, Adept and the former shareholder terminated the \$800,000 loan agreement, and we cancelled the 100,000 shares previously issued. No amounts were ever borrowed under the loan agreement.

New Accounting Pronouncements

In July of 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 addresses the financial accounting and reporting for obligations associated with an exit activity, including restructuring, or with a disposal of long-lived assets. Exit activities include, but are not limited to eliminating or reducing product lines, terminating employees and contracts, and relocating plant facilities or personnel. SFAS No. 146 specifies that a company will record a liability for a cost associated with an exit or disposal activity only when that liability is incurred and can be measured at fair value. Therefore, a commitment to an exit plan or a plan of disposal expresses only our intended future actions and, therefore, does not meet the requirement for recognizing a liability and the related expense. SFAS No. 146 is effective prospectively for exit or disposal activities initiated after December 31, 2002. The adoption of SFAS No. 146 did not have a material effect on our financial position or results of operations.

In November 2002, the FASB issued Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Guarantees of Indebtedness of Others" (FIN 45). The Interpretation elaborates on the existing disclosure requirements for most guarantees, including product warranties. The Interpretation requires that at the time a company issues certain guarantees, the company must recognize an initial liability for the fair value, or market value, of the obligations it assumes under that guarantee and must disclose that information in its interim and annual financial statements. The initial recognition and initial measurement provisions of the Interpretation are applicable on a prospective basis to guarantees issued or modified after December 31, 2002. The Interpretation's disclosure requirements are effective for financial statements of interim or annual periods ending after December 15, 2002 and are applicable to all guarantees issued by the guarantor subject to the Interpretation's scope, including guarantees issued prior to the issuance of the Interpretation. We adopted the Interpretation effective for the fiscal quarter ended December 28, 2002. As we have not made any significant financial guarantees other than product warranties, the adoption of FIN 45 did not have a material impact on our financial position or results of operations.

In December 2002, the FASB issued SFAS 148, "Accounting for Stock-Based Compensation – Transition and Disclosure," which is effective for fiscal years ending after December 15, 2002. SFAS 148 amends SFAS 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition to SFAS 123's fair value method of accounting for stock-based employee compensation. SFAS 148 also amends the disclosure provisions of SFAS 123 and APB Opinion No. 28, "Interim Financial Reporting," to require disclosure in the summary of significant accounting policies of the effect of an entity's accounting policy with respect to stock-based employee compensation on reported net income and earnings per share in annual and interim financial statements. The transition methods of SFAS 148 are effective for Adept's June 30, 2003 Form 10-K. Adept continues to use the intrinsic value method of accounting for stock-based compensation. As a result, the transition provisions will not have an effect on our consolidated financial statements. We have adopted the disclosure requirements of SFAS 148 (See Note 1).

In November 2002, the EITF reached a consensus on Issue No. 00-21, "Revenue Arrangements with Multiple Deliverables." EITF Issue No. 00-21 provides guidance on how to account for arrangements that involve the delivery or performance of multiple products, services, and/or rights to use assets. The provisions of EITF Issue No.

00-21 will apply to revenue arrangements entered into in fiscal periods beginning after June 15, 2003. We are currently evaluating the effect that the adoption of EITF Issue No. 00-21 will have on our financial condition and results of operations.

In January 2003, the Financial Accounting Standards Board (FASB) issued Interpretation No. 46, "Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51" (FIN 46). FIN 46 requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the equity investors in the entity do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. FIN 46 is effective for all new variable interest entities created or acquired after January 31, 2003. For variable interest entities created or acquired prior to February 1, 2003, the provision of FIN 46 must be applied for the first interim or annual period beginning after June 15, 2003. The adoption of FIN 46 did not have a material impact on our financial position or results of operations.

FACTORS AFFECTING FUTURE OPERATING RESULTS

Risks Related to Our Business

We have limited cash resources, and our recurring operating losses, negative cash flow and debt obligations could exhaust these cash resources. We are attempting to raise additional capital, but we may not be able to obtain adequate funds to continue our operations in the future.

We have experienced declining revenues and incurred operating losses in each of the last three fiscal years. At June 30, 2003, we had a net capital deficiency of \$11.6 million. During this period, we have also consumed significant cash and other financial resources, and presently have minimal liquidity. In response to these conditions, we reduced operating costs and employee headcount, and restructured certain operating lease commitments in fiscal 2002 and fiscal 2003. During the fourth quarter of fiscal 2003, we reduced our headcount by an additional 7% of our total employees, which we expect to fully implement by the second quarter of fiscal 2004. These adjustments to our operations have significantly reduced our cash consumption and the aggregate revenue levels necessary to achieve break-even operating results. In addition, we intend to seek an expansion of our existing working capital receivables financing facility, or secure an alternative credit facility to improve our near term liquidity. Furthermore, we continue to pursue outside debt and equity sources of financing that can provide Adept with a longer term source of capital and generally improve its balance sheet and financial stability.

As of June 30, 2003, we had working capital of approximately \$7.2 million, including \$3.2 million in cash and cash equivalents. We are in a very precarious cash position, and because of certain regulatory restrictions on our ability to move certain cash reserves from our foreign operations to our U.S. operations, we may have limited access to a portion of our existing cash balances. As of June 30, 2003, we had an aggregate cash balance of \$3.3 million, and a short term receivables financing credit facility of \$1.75 million net, of which \$90 thousand was outstanding and \$1.7 remained available under this facility. We currently depend on funds generated from operating revenue and the funds available through our accounts receivable financing arrangement to meet our operating requirements. We expect our cash ending balance to be approximately \$1.8 million as of September 30, 2003. The decrease in our expected cash balance from June 30, 2003 is primarily due to increases in prepaid expenses related to insurance premiums, and an expected loss on operations for the first quarter of fiscal 2004. Recently, we have managed to finance our operating losses by converting non-cash working capital items such as accounts receivable and inventory, to cash, and consequently, these working capital components have been significantly reduced over the last several quarters. If we continue to generate a loss on operations, it will become increasingly difficult to rely on funding these losses by liquidating working capital. Our ability to sustain operations through fiscal 2004 is predicated upon certain critical assumptions, including (i) that our restructuring efforts do effectively reduce operating costs as estimated by management and do not impair our ability to generate revenue, (ii) that we are able to favorably settle pending litigation related to our San Jose lease, including both the aggregate amount and the timing of any settlement payments, (iv) that we will not incur additional unplanned capital expenditures in fiscal 2004, (v) that we will continue to receive funds under our existing accounts receivable financing arrangement or a new credit facility, (vi) that we will receive continued timely receipt of payment of outstanding receivables, and not otherwise experience severe cyclical swings in our receipts resulting in a shortfall of cash available for our disbursements during any given quarter, and (vii) that we will not incur unexpected significant cash outlays during any quarter. In addition, a significant portion of or shipments and therefore invoicing occurs during the final month of each quarter, this causes our collections to be uneven and places constraints on our ability to manage cash flows during the subsequent quarter. As a result, if our assumptions are incorrect, we may have insufficient cash resources to satisfy our obligations in a timely manner during the next twelve months.

We are currently litigating with the landlord of our San Jose facility regarding our lease obligations for that facility. We have vacated and no longer pay rent on this facility. We have recorded expenses in the amount of \$2.3 million for the remaining unpaid rent associated with this lease; however, we have not reserved the cash associated with such unpaid rent expenses. Our cash usage for the fourth quarter of fiscal 2003 and our expectations for cash usage for the first two quarters of fiscal 2004 are significantly impacted by our nonpayment of rent for this facility. If we receive a material adverse judgment in the San Jose lease litigation and do not have control of the timing of the payments of any such judgment, we may not have sufficient cash to meet our obligations and therefore, we may be required to cease operations. For a description of this litigation, see "Legal Proceedings."

Even if we do not receive an adverse judgment in the San Jose lease litigation, if the results of our search for additional outside sources of financing are unsuccessful, or if adequate funds are not available on acceptable terms or at all and we are unable to achieve our projected revenues or if operating expenses exceed current estimates, we will be forced to curtail our operations and we may not be able to take advantage of market opportunities, develop or enhance new products, pursue acquisitions that would complement our existing product offerings or enhance our technical capabilities, execute our business plan or otherwise respond to competitive pressures or unanticipated requirements. Even if we complete a financing, the transaction is likely to involve the incurrence of debt or issuance of debt or equity securities of Adept, which would dilute the outstanding equity.

The consolidated financial statements accompanying this Annual Report on Form 10-K have been prepared assuming that Adept will continue as a going concern. However, the accompanying Independent Auditors' Report states that we have incurred recurring operating losses, have a net capital deficiency and have experienced a declining cash balance which have adversely affected our liquidity and that these conditions raise substantial doubt about our ability to continue as a going concern. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

We cannot predict with any degree of certainty when, or if, such operating and net losses will cease and we will begin to realize operating and net profits. We cannot assure you that we will be able to raise additional financing to meet our cash and operational needs or reduce our operating expenses or increase revenues significantly to address our operating cash needs.

You should not rely on our past results to predict our future performance because our operating results fluctuate due to factors, which are difficult to forecast, are often out of our control and which can be extremely volatile.

Our past revenues and other operating results may not be accurate indicators of our future performance. Our operating results have been subject to significant fluctuations in the past, and we expect this to continue in the future. The factors that may contribute to these fluctuations include:

- our ability to obtain additional liquidity, including sources of financing;
- the results of our litigation concerning one of our facilities leases;
- the likelihood that our primary suppliers would begin requesting cash in advance or at minimum be reluctant to continue with existing terms where those terms extend beyond customary industry averages if our financial condition further deteriorates;
- fluctuations in aggregate capital spending, cyclicality and other economic conditions domestically and internationally in one or more industries in which we sell our products;
- reductions in demand due to customer concerns over our financial situation and perceived future viability as a supplier;
- changes or reductions in demand in the communications, semiconductor, and electronics industries and other markets we serve;
- timing of our revenue receipts and our required disbursements;
- a change in market acceptance of our products or a shift in demand for our products;
- new product introductions by us or by our competitors;

- changes in product mix and pricing by us, our suppliers or our competitors;
- pricing and related availability of components and raw materials for our products;
- our failure to manufacture a sufficient volume of products in a timely and cost-effective manner;
- our failure to anticipate the changing product requirements of our customers;
- changes in the mix of sales by distribution channels;
- exchange rate fluctuations;
- extraordinary events such as litigation or acquisitions;
- decline or slower than expected growth in those industries requiring precision assembly automation; and
- slower than expected adoption of distributed controls architecture or the adoption of alternative automated technologies.

Our gross margins may vary greatly depending on the mix of sales of lower margin hardware products, particularly mechanical subsystems purchased from third party vendors, volume variances driven by substantially lower production volumes, and higher margin software products.

Our operating results are also affected by general economic and other conditions affecting the timing of customer orders and capital spending. For example, our operations during the first quarter of fiscal 2000 and each of the last three fiscal years were adversely affected by a continuing downturn in hardware purchases by customers in the electronics industry, particularly disk-drive manufacturers and to a lesser extent communication manufacturers. In addition, we experienced significantly reduced demand during fiscal 2002 and 2003 in our base industries, especially the electronics and semiconductor industries, as our customers reduced inventories as they adjusted their businesses from a period of high growth to lower rates of growth or downsizing. We expect this downturn to adversely affect our business for an indefinite time and cannot estimate when or if a sustained revival in these key hardware markets and the semiconductor and electronics industries will occur.

We generally recognize product revenue upon shipment or, for certain international sales, upon receipt and acceptance by the customers. As a result, our net revenues and results of operations for a fiscal period will be affected by the timing of orders received and orders shipped during the period. A delay in shipments near the end of a fiscal period, for example, due to product development delays or delays in obtaining materials may cause sales to fall below expectations and harm our operating results for the period.

In addition, our continued investments in research and development, capital equipment and ongoing customer service and support capabilities result in significant fixed costs that we cannot reduce rapidly. As a result, if our sales for a particular fiscal period are below expected levels, our operating results for the period could be materially adversely affected.

In the event that in some fiscal quarter our net revenues or operating results fall below the expectations of public market analysts and investors, the price of our common stock may fall. We may not be able to increase or sustain our profitability on a quarterly or annual basis in the future.

Sales of our products depend on the capital spending patterns of our customers, which tend to be cyclical; we are currently experiencing reduced demand in the electronics and semiconductor industries, which may continue to adversely affect our revenues.

Intelligent automation systems using our products can range in price from \$8,500 to \$500,000. Accordingly, our success is directly dependent upon the capital expenditure budgets of our customers. Our future operations may be subject to substantial fluctuations as a consequence of domestic and foreign economic conditions, industry patterns and other factors affecting capital spending. Although the majority of our international customers are not in the Asia-Pacific region, we believe that any instability in the Asia-Pacific economies could also have a material adverse effect on the results of our operations as a result of a reduction in sales by our customers to those markets. Domestic or international recessions or a downturn in one or more of our major markets, such as the food, communications, automotive, electronic, appliance, semiconductor, and life sciences industries, and resulting cutbacks in capital spending would have a direct, negative impact on our business. Evidencing the weakness in the industry, our supply and development agreement with JDS Uniphase was terminated largely as a result of the termination of JDS Uniphase's Optical Process Automation operations. We are currently experiencing reduced demand in most of the industries we serve including the electronics and semiconductor industries and expect this reduced demand to adversely affect our revenues for an indefinite period. During fiscal 2001, 2002 and 2003, we received significantly

fewer orders than expected, experienced delivery schedule postponements on several existing orders and had some order cancellations. Such changes in orders may adversely affect revenue for future quarters.

We sell some of our products to the semiconductor industry, which is subject to sudden, extreme, cyclical variations in product supply and demand. The timing, length and severity of these cycles are difficult to predict. In some cases, these cycles have lasted more than a year. The industry is currently experiencing a significant downturn due to decreased worldwide demand for semiconductors. Semiconductor manufacturers may contribute to these cycles by misinterpreting the conditions in the industry and over- or under-investing in semiconductor manufacturing capacity and equipment. We may not be able to respond effectively to these industry cycles.

Downturns in the semiconductor industry often occur in connection with, or anticipation of, maturing product cycles for both semiconductor companies and their customers and declines in general economic conditions. Industry downturns have been characterized by reduced demand for semiconductor devices and equipment, production overcapacity and accelerated decline in average selling prices. During a period of declining demand, we must be able to quickly and effectively reduce expenses and motivate and retain key employees. We implemented a worldwide restructuring program in fiscal 2002 to realign our businesses to the changes in our industry and our customers' decrease in capital spending. We made further cost reductions in fiscal 2003 to further realign our business. Despite this restructuring activity, our ability to reduce expenses in response to any downturn in the semiconductor industry is limited by our need for continued investment in engineering and research and development and extensive ongoing customer service and support requirements. The long lead time for production and delivery of some of our products creates a risk that we may incur expenditures or purchase inventories for products that we cannot sell. We believe our future performance will continue to be affected by the cyclical nature of the semiconductor industry, and thus, any future downturn in the semiconductor industry could therefore harm our revenues and gross margin if demand drops or average selling prices decline.

Industry upturns have been characterized by abrupt increases in demand for semiconductor devices and equipment and production under-capacity. During a period of increasing demand and rapid growth, we must be able to quickly increase manufacturing capacity to meet customer demand and hire and assimilate a sufficient number of qualified personnel. Our inability to ramp-up in times of increased demand could harm our reputation and cause some of our existing or potential customers to place orders with our competitors.

Because our product sales are seasonal, we may not be able to maintain a steady revenue stream.

Our product sales are seasonal. We have historically had higher bookings for our products during the June quarter of each fiscal year and lower bookings during the September quarter of each fiscal year, due primarily to the slowdown in sales to European markets and summer vacations. In the event bookings for our products in the June fiscal quarter are lower than anticipated and our backlog at the end of the June fiscal quarter is insufficient to compensate for lower bookings in the September fiscal quarter, our results of operations for the September fiscal quarter and future quarters will suffer.

A significant percentage of our product shipments occur in the last month of each fiscal quarter. Historically, this has been due in part, at times, to our inability to forecast the level of demand for our products or of the product mix for a particular fiscal quarter. To address this problem we periodically stock inventory levels of completed robots, machine controllers and certain strategic components. If shipments of our products fail to meet forecasted levels, the increased inventory levels and increased operating expenses in anticipation of sales that do not materialize could adversely affect our business.

Changes in delivery schedules and customer cancellations of orders constituting our backlog may result in lower than expected revenues.

Backlog should not be relied on as a measure of anticipated demand for our products or future revenues, because the orders constituting our backlog are subject to changes in delivery schedules and in certain instances are subject to cancellation without significant penalty to the customer. Increasingly, our business is characterized by short-term order and shipment schedules. We have in the past experienced changes in delivery schedules and customer cancellations that resulted in our revenues in a given quarter being materially less than would have been anticipated based on backlog at the beginning of the quarter. We experienced greater customer delays and cancellations in

fiscal 2002 and fiscal 2003, compared to prior periods, and this increase may continue in future periods. Similar delivery schedule changes and order cancellations may adversely affect our operating results in the future.

Because we do not have long-term contracts with our customers, our future sales are not guaranteed.

We generally do not have long-term contracts with our customers and existing contracts may be cancelled. As a result, our agreements with our customers do not provide any assurance of future sales. Accordingly our customers are not required to make minimum purchases and may cease purchasing our products at any time without penalty. Because our customers are free to purchase products from our competitors, we are exposed to competitive price pressure on each order. Any reductions, cancellations or deferrals in customer orders could have a negative impact on our financial condition and results of operations.

Our new distributed controls architecture may not achieve customer acceptance.

We began to sell to customers our new distributed controls architecture based on IEEE 1394 FireWire technology in fiscal 2002. IEEE 1394 is a standard defining a high speed multimedia connection protocol that enables simple, low cost, high-bandwidth, real-time data interfacing between computers and intelligent devices. We are devoting, and expect to devote in the future significant financial, engineering and management resources to expand our development, marketing and sales of these products. Commercial success of these products depends upon our ability to, among other things:

- accurately determine the features and functionality that our controls customers require or prefer;
- successfully design and implement intelligent automation solutions that include these features and functionality, including integrating this architecture with a variety of robots manufactured by other companies;
- enter into agreements with system integrators, manufacturers and distributors; and
- achieve market acceptance for our design and approach.

Our distributed controls strategy may not achieve broad market acceptance for a variety of reasons including:

- companies who use machine controls may continue to use their current design and may not adopt our distributed architecture;
- companies may decide to adopt a different technology than IEEE 1394 FireWire for their distributed controls;
- companies may determine that the costs and resources required to switch to our distributed architecture are unacceptable to them;
- system integrators, manufacturers, and OEMs may not enter into agreements with us; and
- competition from traditional, well-established controls solutions.

If we do not achieve market acceptance of these products, our business and operating results will suffer.

Some of our solution products require us to commit contractually to a firm price which makes us vulnerable to cost overruns.

We contractually commit to a firm price over a number of units for certain of our solutions products, including the products that we have added as a result of our acquisitions. Our ability to achieve a reasonably accurate estimate of the costs of these products will have a direct impact on the profit we obtain from these products. If the costs we incur in completing a customer order for these products exceed our expectations, we generally cannot pass those costs on to our customer.

Our gross margins can vary significantly from quarter to quarter based on factors which are not always in our control.

Our operating results fluctuate when our gross margins vary. Our gross margins vary for a number of reasons, including:

• the mix of products we sell;

- the average selling prices of products we sell including changes in the average discounts offered;
- the costs to manufacture, service and support our new products and enhancements;
- the costs to customize our systems;
- the volume of products produced;
- our efforts to enter new markets; and
- certain inventory related costs including obsolescence of products and components resulting in excess inventory.

Because our significant fixed costs are not easily reduced, we may be unable to adequately reduce expenditures to offset decreases in revenue to avoid operating losses.

While we have reduced our absolute amount of expenses in all areas of our operations in connection with our restructuring, we continue to invest in research and development, capital equipment and extensive ongoing customer service and support capability worldwide. These investments create significant fixed costs that we may be unable to reduce rapidly if we do not meet our sales goals. Moreover, if we fail to obtain a significant volume of customer orders for an extended period of time, we may have difficulty planning our future production and inventory levels, utilizing our relatively fixed capacity, which could also cause fluctuations in our operating results.

We cannot control the procurement, sales or marketing efforts of the systems integrators and OEMs who sell our products which may result in lower revenues if they do not successfully market and sell our products or choose instead to promote competing products.

We believe that our ability to sell products to system integrators and OEMs will continue to be important to our success. Our relationships with system integrators and OEMs are generally not exclusive, and some of our system integrators and OEMs may expend a significant amount of effort or give higher priority to selling products of our competitors. In the future, any of our system integrators or our OEMs may discontinue their relationships with us or form additional competing arrangements with our competitors. The loss of, or a significant reduction in revenues from, system integrators or OEMs to which we sell a significant amount of our product could negatively impact our business, financial condition or results of operations.

As we enter new geographic and applications markets, we must locate and establish relationships with system integrators and OEMs to assist us in building sales in those markets. It can take an extended period of time and significant resources to establish a profitable relationship with a system integrator or OEM because of product integration expenses, training in product and technologies and sales training. We may not be successful in obtaining effective new system integrators or OEMs or in maintaining sales relationships with them. In the event a number of our system integrators and/or OEMs experience financial problems, terminate their relationships with us or substantially reduce the amount of our products they sell, or in the event we fail to build or maintain an effective systems integrator or OEM channel in any existing or new markets, our business, financial condition and results of operations could be adversely affected.

In addition, a substantial portion of our sales is to system integrators that specialize in designing and building production lines for manufacturers. Many of these companies are small operations with limited financial resources, and we have from time to time experienced difficulty in collecting payments from certain of these companies. As a result, we perform ongoing credit evaluations of our customers. To the extent we are unable to mitigate this risk of collections from system integrators, our results of operations may be harmed. In addition, due to their limited financial resources, during extended market downturns, the viability of some system integrators may be in question, which would also result in a reduction in our revenues.

The long sales cycles and implementation periods of our products may increase costs of obtaining orders and reduce predictability of our earnings.

Our products are technologically complex. Prospective customers generally must commit significant resources to test and evaluate our products and to install and integrate them into larger systems. Orders expected in one quarter may shift to another quarter or be cancelled with little advance notice as a result of the customers' budgetary constraints, internal acceptance reviews, and other factors affecting the timing of customers' purchase decisions. In addition, customers often require a significant number of product presentations and demonstrations, in some instances evaluating equipment on site, before reaching a sufficient level of confidence in the product's performance

and compatibility with the customer's requirements to place an order. As a result, our sales process is often subject to delays associated with lengthy approval processes that typically accompany the design and testing of new products. The sales cycles of our products often last for many months or even years. In addition, the time required for our customers to incorporate our products into their systems can vary significantly with the needs of our customers and generally exceeds several months, which further complicates our planning processes and reduces the predictability of our operating results. Longer sales cycles require us to invest significant resources in attempting to make sales, which may not be realized in the near term and therefore may delay or prevent the generation of revenue. In addition, should our financial condition deteriorate further, prospective customers may be reluctant to purchase our products which would have an adverse effect on our revenues.

We may not be able to effectively implement our restructuring activities, may need to implement further restructuring activities and our restructuring may negatively impact our business.

The intelligent automation industry is highly competitive and currently experiencing reduced demand. We have responded to increased competition and changes in the industry in which we compete by restructuring our operations and reducing the size of our workforce while attempting to maintain our market presence in the face of increased competition. Despite our efforts to structure Adept and its businesses to meet competitive pressures and customer needs, we cannot assure you that we will be successful in implementing these restructuring activities or that the reductions in workforce will not harm our business operations and prospects. Our inability to structure our operations based on current market conditions could negatively impact our business. We also cannot assure you that we will not be required to implement further restructuring activities, make additions or other changes to our management. or reductions in workforce based on changes in the markets and industry in which we compete. We cannot assure you that any future restructuring efforts will be successful.

Our reliance on single source suppliers with lengthy lead procurement times or limited supplies for our key components and materials may render us unable to meet product demand and we may lose customers and suffer decreased revenue.

We obtain many key components and materials and some significant mechanical subsystems from sole or single source suppliers with whom we have no guaranteed supply arrangements. In addition, some of our sole or single sourced components and mechanical subsystems incorporated into our products have long procurement lead times. Our reliance on sole or single source suppliers involves certain significant risks including:

- loss of control over the manufacturing process;
- potential absence of adequate supplier capacity;
- potential inability to obtain an adequate supply of required components, materials or mechanical subsystems; and
- reduced control over manufacturing yields, costs, timely delivery, reliability and quality of components, materials and mechanical subsystems.

We depend on Flash Corporation for the supply of our circuit boards, Wilco Corporation for the supply of our cables, NSK Corporation for the supply of our linear modules, which are mechanical devices powered by an electric motor that move in a straight line, and which can be combined as building blocks to form simple robotic systems, Yaskawa Electric Corp. for the supply of our 6-axis robots, Samsung Electronics Co., Ltd. for the supply of semiconductor robots, Hirata Corporation for the supply of our Adept Cobra 600 robot mechanism and Adept Cobra 800 robot mechanisms and Matrox Electronic Systems Ltd. for the supply of our computer vision processors, which are used to digitize images from a camera and perform measurements and analysis. We do not have contracts with certain of these suppliers. If any one of these significant sole or single source suppliers were unable or unwilling to manufacture the components, materials or mechanical subsystems we need in the volumes we require, we would have to identify and qualify acceptable replacements. The process of qualifying suppliers may be lengthy, and additional sources may not be available to us on a timely basis, on acceptable terms or at all. If sufficient quantities of these items were not available from our existing suppliers and a relationship with an alternative vendor could not be developed in a timely manner, shipments of our products could be interrupted and reengineering of these products could be required. In the past, we have experienced quality control or specification problems with certain key components provided by sole source suppliers, and have had to design around the particular flawed item. In addition, some of the components that we use in our products are in short supply. We have also experienced delays in filling customer orders due to the failure of certain suppliers to meet our volume and schedule requirements.

Some of our suppliers have also ceased manufacturing components that we require for our products, and we have been required to purchase sufficient supplies for the estimated life of its product line. Problems of this nature with our suppliers may occur in the future. In addition, some of our suppliers currently require accelerated payment terms. Should our financial condition deteriorate further, it is highly likely that additional primary suppliers may request cash in advance or at a minimum be reluctant to continue with existing terms where those terms extend beyond customary industry averages.

Disruption or termination of our supply sources could require us to seek alternative sources of supply, and could delay our product shipments and damage relationships with current and prospective customers, any of which could have a material adverse effect on our business. If we incorrectly forecast product mix for a particular period and we are unable to obtain sufficient supplies of any components or mechanical subsystems on a timely basis due to long procurement lead times, our business, financial condition and results of operations could be substantially impaired. Moreover, if demand for a product for which we have purchased a substantial amount of components fails to meet our expectations, we would be required to write off the excess inventory. A prolonged inability to obtain adequate timely deliveries of key components could have a material adverse effect on our business, financial condition and results of operations.

If we cannot identify and make acquisitions, our ability to expand our operations and increase our revenue may be impaired.

In the latter half of fiscal 2000, a significant portion of our growth was attributable to acquisitions of other businesses and technologies. In October 2001, we acquired CHAD Industries, Inc., and in the first quarter of fiscal 2003, we acquired control of Meta Control Technologies, Inc. We expect that acquisitions of complementary companies, businesses, products and technologies in the future may play an important role in our ability to expand our operations and increase our revenue. We continue to review acquisition candidates as part of our strategy to market intelligent automation solutions targeted at the precision assembly industry. Our ability to make acquisitions is rendered more difficult due to our cash constraints and the decline of our common stock price, making equity consideration more expensive. If we are unable to identify suitable targets for acquisition or complete acquisitions on acceptable terms, our ability to expand our product and/or service offerings and increase our revenue may be impaired. Even if we are able to identify and acquire acquisition candidates, we may be unable to realize the benefits anticipated as a result of these acquisitions.

Any acquisition we have made or may make in the future could disrupt our business, increase our expenses and adversely affect our financial condition or operations.

During fiscal 2000, we acquired Pensar, NanoMotion and BYE/Oasis. In July 2000, we acquired HexaVision. In October 2001, we acquired CHAD Industries and, in the first quarter of fiscal 2003, we acquired control of Meta Control Technologies, Inc. These acquisitions introduced us to industries and technologies in which we have limited previous experience. In the future we may make acquisitions of, or investments in, other businesses that offer products, services, and technologies that management believes will further our strategic objectives. We cannot be certain that we would successfully integrate any businesses, technologies or personnel that we might acquire, and any acquisitions might divert our management's attention away from our core business. Any future acquisitions or investments we might make would present risks commonly associated with these types of transactions, including:

- difficulty in combining the product offerings, operations, or work force of an acquired business;
- potential loss of key personnel of an acquired business;
- adverse effects on existing relationships with suppliers and customers;
- disruptions of our on-going businesses;
- difficulties in realizing our potential financial and strategic objectives through the successful integration of the acquired business;
- difficulty in maintaining uniform standards, controls, procedures and policies;
- potential negative impact on results of operations due to amortization of goodwill, other intangible assets acquired or assumption of anticipated liabilities;
- risks associated with entering markets in which we have limited previous experience;
- potential negative impact of unanticipated liabilities or litigation; and
- the diversion of management attention.

The risks described above, either individually or in the aggregate, could significantly harm our business, financial condition and results of operations. We expect that future acquisitions, if any, could provide for consideration to be paid in cash, shares of our common stock, or a combination of cash and common stock. In addition, we may issue additional equity in connection with future acquisitions, which could result in dilution of our shareholders' equity interest. Fluctuations in our stock price may make acquisitions more expensive or prevent us from being able to complete acquisitions on terms that are acceptable to us.

Our international operations and sales subject us to divergent regulatory requirements and other financial and operating risks outside of our control that may harm our operating results.

International sales were \$17.1 million for the fiscal year ended June 30, 2003, \$31.8 million for the fiscal year ended June 30, 2002, and \$36.4 million for the fiscal year ended June 30, 2001. This represented 38.2%, 55.7%, and 36.3% of net revenues for the respective periods. We also purchase some components and mechanical subsystems from foreign suppliers. As a result, our operating results are subject to the risks inherent in international sales and purchases, which include the following:

- unexpected changes in regulatory requirements;
- political, military and economic changes and disruptions;
- transportation costs and delays;
- foreign currency fluctuations;
- export/import controls;
- tariff regulations and other trade barriers;
- higher freight rates;
- difficulties in staffing and managing foreign sales operations;
- greater difficulty in accounts receivable collection in foreign jurisdictions; and
- potentially adverse tax consequences.

Foreign exchange fluctuations may render our products less competitive relative to locally manufactured product offerings, or could result in foreign exchange losses. To maintain a competitive price for our products in Europe, we may have to provide discounts or otherwise effectively reduce our prices, resulting in a lower margin on products sold in Europe. Continued change in the values of European currencies or changes in the values of other foreign currencies could have a negative impact on our business, financial condition and results of operations.

We sell standard components for products to OEMs, who deliver products to Asian markets, such as Japan, Malaysia, Korea and China.

Past turmoil in Asian financial markets and the deterioration of underlying economic conditions in certain Asian countries may continue to impact our sales to our OEM customers who deliver to, are located in, or whose projects are based in, Asian countries due to the impact of restrictions on government spending imposed by the International Monetary Fund on those countries receiving the IMF's assistance. In addition, customers in those countries may face reduced access to working capital to fund component purchases, such as our products, due to higher interest rates, reduced bank lending due to contractions in the money supply or the deterioration in the customer's or our bank's financial condition or the inability to access local equity financing. In the past, as a result of this lack of working capital and higher interest rates, we have experienced a significant decline in sales to OEMs serving the Asian market.

Maintaining operations in different countries requires us to expend significant resources to keep our operations coordinated and subjects us to differing laws and regulatory regimes that may affect our offerings and revenue.

We may incur currency exchange-related losses in connection with our reliance on our single or sole source foreign suppliers.

We make yen-denominated purchases of certain components and mechanical subsystems from certain of our sole or single source Japanese suppliers. We remain subject to the transaction exposures that arise from foreign exchange movements between the dates foreign currency export sales or purchase transactions are recorded and the dates cash is received or payments are made in foreign currencies. We experienced losses on instruments that hedge our foreign currency exposure in fiscal 2002 and the first three quarters of fiscal 2003. In March 2003, we suspended

our foreign currency hedging program because we determined that our international activities held or conducted in foreign currency did not warrant the cost associated with a hedging program due to decreased exposure of foreign currency exchange risk on international operational assets and liabilities. Our current or any future currency exchange strategy may not be successful in avoiding exchange-related losses. Any exchange-related losses or exposure may negatively affect our business, financial condition or results of operations.

If our hardware products do not comply with standards set forth by the European Union, we will not be able to sell them in Europe.

Our hardware products are required to comply with European Union Low Voltage, Electro-Magnetic Compatibility, and Machinery Safety Directives. The European Union mandates that our products carry the CE mark denoting that these products are manufactured in strict accordance to design guidelines in support of these directives. These guidelines are subject to change and to varying interpretation. New guidelines impacting machinery design go into effect each year. To date, we have retained TUV Rheinland to help certify that our controller-based products, including some of our robots, meet applicable European Union directives and guidelines. Although our existing certified products meet the requirements of the applicable European Union directives, we cannot provide any assurance that future products can be designed, within market window constraints, to meet the future requirements. If any of our robot products or any other major hardware products do not meet the requirements of the European Union directives, we would be unable to legally sell these products in Europe. Thus, our business, financial condition and results of operations could be harmed. Such directives and guidelines could change in the future, forcing us to redesign or withdraw from the market one or more of our existing products that may have been originally approved for sale.

Our hardware and software products may contain defects that could increase our expenses and exposure to liabilities and or harm our reputation and future business prospects.

Our hardware and software products are complex and, despite extensive testing, our new or existing products or enhancements may contain defects, errors or performance problems when first introduced, when new versions or enhancements are released or even after these products or enhancements have been used in the marketplace for a period of time. We may discover product defects only after a product has been installed and used by customers. We may discover defects, errors or performance problems in future shipments of our products. These problems could result in expensive and time consuming design modifications or large warranty charges, expose us to liability for damages, damage customer relationships and result in loss of market share, any of which could harm our reputation and future business prospects. In addition, increased development and warranty costs could reduce our operating profits and could result in losses.

The existence of any defects, errors or failures in our products could also lead to product liability claims or lawsuits against us, our channel partners or against our customers. A successful product liability claim could result in substantial cost and divert management's attention and resources, which could have a negative impact on our business, financial condition and results of operations. Although we are not aware of any product liability claims to date, the sale and support of our products entail the risk of these claims.

If we become subject to unfair hiring claims, we could be prevented from hiring needed personnel, incur liability for damages and incur substantial costs in defending ourselves.

Companies in our industry whose employees accept positions with competitors frequently claim that these competitors have engaged in unfair hiring practices or that the employment of these persons would involve the disclosure or use of trade secrets. These claims could prevent us from hiring personnel or cause us to incur liability for damages. We could also incur substantial costs in defending ourselves or our employees against these claims, regardless of their merits. Defending ourselves from these claims could divert the attention of our management away from our operations.

Our failure to protect our intellectual property and proprietary technology may significantly impair our competitive advantage.

Our success and ability to compete depend in large part upon protecting our proprietary technology. We rely on a combination of patent, trademark and trade secret protection and nondisclosure agreements to protect our proprietary

rights. The steps we have taken may not be sufficient to prevent the misappropriation of our intellectual property, particularly in foreign countries where the laws may not protect our proprietary rights as fully as in the United States. The patent and trademark law and trade secret protection may not be adequate to deter third party infringement or misappropriation of our patents, trademarks and similar proprietary rights. In addition, patents issued to Adept may be challenged, invalidated or circumvented. Our rights granted under those patents may not provide competitive advantages to us, and the claims under our patent applications may not be allowed. We may be subject to or may initiate interference proceedings in the United States Patent and Trademark Office, which can demand significant financial and management resources. The process of seeking patent protection can be time consuming and expensive and patents may not be issued from currently pending or future applications. Moreover, our existing patents or any new patents that may be issued may not be sufficient in scope or strength to provide meaningful protection or any commercial advantage to us.

We may in the future initiate claims or litigation against third parties for infringement of our proprietary rights in order to determine the scope and validity of our proprietary rights or the proprietary rights of our competitors. These claims could result in costly litigation and the diversion of our technical and management personnel.

We may face costly intellectual property infringement claims.

We have from time to time received communications from third parties asserting that we are infringing certain patents and other intellectual property rights of others or seeking indemnification against such alleged infringement. For example, some end users of our products have notified us that they have received a claim of patent infringement from the Jerome H. Lemelson Foundation, alleging that their use of our machine vision products infringes certain patents issued to Mr. Lemelson. In addition, we have been notified that other end users of our AdeptVision VME line and the predecessor line of Multibus machine vision products have received letters from the Lemelson Foundation which refer to Mr. Lemelson's patent portfolio and offer the end user a license to the particular patents. As claims arise, we evaluate their merits. Any claims of infringement brought by third parties could result in protracted and costly litigation, damages for infringement, and the necessity of obtaining a license relating to one or more of our products or current or future technologies, which may not be available on commercially reasonable terms or at all. Litigation, which could result in substantial cost to us and diversion of our resources, may be necessary to enforce our patents or other intellectual property rights or to defend us against claimed infringement of the rights of others. Any intellectual property litigation and the failure to obtain necessary licenses or other rights could have a material adverse effect on our business, financial condition and results of operations. Some of our end users have notified us that they may seek indemnification from us for damages or expenses resulting from any claims made by the Jerome H. Lemelson Foundation. We cannot predict the outcome of this or any similar litigation which may arise in the future. Litigation of this kind may have a material adverse effect on our business, financial condition or results of operations.

Our future success depends on our continuing ability to attract, retain and motivate highly-qualified managerial and technical personnel.

Competition for qualified personnel in the intelligent automation industry is intense. Our inability to recruit, train and motivate qualified management and technical personnel on a timely basis would adversely affect our ability to manage our operations, and design, manufacture, market and support our products.

Risks Related to Our Industry

Intense competition in the market for intelligent automation products will cause our revenues and business to suffer if our products are not seen as more attractive by customers than other products in the marketplace.

The market for intelligent automation products is highly competitive. We believe that the principal competitive factors affecting the market for our products are:

- product functionality and reliability;
- price;
- customer service;
- delivery; including timeliness, predictability and reliability of delivery commitment dates; and
- product features such as flexibility, programmability and ease of use.

We compete with a number of robot companies, motion control companies, machine vision companies and simulation software companies. Many of our competitors have substantially greater financial, technical and marketing resources than us. In addition, we may in the future face competition from new entrants in one or more of our markets.

Many of our competitors in the robot market are integrated manufacturers of products that produce robotics equipment internally for their own use and may also compete with our products for sales to other customers. Some of these large manufacturing companies have greater flexibility in pricing because they generate substantial unit volumes of robots for internal demand and may have access through their parent companies to large amounts of capital. Any of our competitors may seek to expand their presence in other markets in which we compete.

Our current or potential competitors may develop products comparable or superior in terms of price and performance features to those developed by us or adapt more quickly than we can to new or emerging technologies and changes in customer requirements. We may be required to make substantial additional investments in connection with our research, development, engineering, marketing and customer service efforts in order to meet any competitive threat, so that we will be able to compete successfully in the future. We expect that in the event the intelligent automation market expands, competition in the industry will intensify, as additional competitors enter our markets and current competitors expand their product lines. Increased competitive pressure could result in a loss of sales or market share, or cause us to lower prices for our products, any of which could harm our business.

If we are unable to effectively support the distinct needs of the multiple industries of our customers, the demand for our products may decrease and our revenues will decline.

We market products for the food, communications, electronics, automotive, appliance, semiconductor, and life sciences industries. Because we operate in multiple industries, we must work constantly to understand the needs, standards and technical requirements of numerous different industries and must devote significant resources to developing different products for these industries. Our results of operations are also subject to the cyclicality and downturns in these markets. Product development is costly and time consuming. Many of our products are used by our customers to develop, manufacture and test their own products. As a result, we must anticipate trends in our customers' industries and develop products before our customers' products are commercialized. If we do not accurately predict our customers' needs and future activities, we may invest substantial resources in developing products that do not achieve broad market acceptance. Our decision to continue to offer products to a given market or to penetrate new markets is based in part on our judgment of the size, growth rate and other factors that contribute to the attractiveness of a particular market. If our product offerings in any particular market are not competitive or our analyses of a market are incorrect, our business and results of operations could be harmed.

Our business will decline if we cannot keep up with the rapid pace of technological change and new product development that characterize the intelligent automation industry.

The intelligent automation industry is characterized by rapid technological change and new product introductions and enhancements. Our ability to remain competitive depends greatly upon the technological quality of our products and processes compared to those of our competitors and our ability both to continue to develop new and enhanced products and to introduce those products at competitive prices and on a timely and cost-effective basis. We may not be successful in selecting, developing and manufacturing new products or in enhancing our existing products on a timely basis or at all. Our new or enhanced products may not achieve market acceptance. Our failure to successfully select, develop and manufacture new products, or to timely enhance existing technologies and meet customers' technical specifications for any new products or enhancements on a timely basis, or to successfully market new products, could harm our business. If we cannot successfully develop and manufacture new products or meet specifications, our products could lose market share, our revenues and profits could decline, or we could experience operating losses. New technology or product introductions by our competitors could also cause a decline in sales or loss of market acceptance for our existing products or force us to significantly reduce the prices of our existing products.

From time to time we have experienced delays in the introduction of, and certain technical and manufacturing difficulties with, some of our products, and we may experience technical and manufacturing difficulties and delays in future introductions of new products and enhancements. Our failure to develop, manufacture and sell new

products in quantities sufficient to offset a decline in revenues from existing products or to successfully manage product and related inventory transitions could harm our business.

Our success in developing, introducing, selling and supporting new and enhanced products depends upon a variety of factors, including timely and efficient completion of hardware and software design and development, implementation of manufacturing processes and effective sales, marketing and customer service. Because of the complexity of our products, significant delays may occur between a product's initial introduction and commencement of volume production.

The development and commercialization of new products involve many difficulties, including:

- the identification of new product opportunities;
- the retention and hiring of appropriate research and development personnel;
- the determination of the product's technical specifications;
- the successful completion of the development process;
- the successful marketing of the product and the risk of having customers embrace new technological advances; and
- additional customer service costs associated with supporting new product introductions and/or effecting subsequent potential field upgrades.

The development of new products may not be completed in a timely manner, and these products may not achieve acceptance in the market. The development of new products has required, and will require, that we expend significant financial and management resources. If we are unable to continue to successfully develop new products in response to customer requirements or technological changes, our business may be harmed.

If we fail to adequately invest in research and development, we may be unable to compete effectively and sales of our products will decline.

Over the past year, our total expenditures for research and development have declined. We have limited resources to allocate to research and development and must allocate our resources among a wide variety of projects. Because of intense competition in our industry, the cost of failing to invest in strategic products is high. If we fail to adequately invest in research and development, we may be unable to compete effectively in the intelligent automation markets in which we operate.

We may not receive significant revenues from our current research and development efforts for several years, if at all.

Internally developing intelligent automation products is expensive, and these investments often require a long time to generate returns. Our strategy involves significant investments in research and development and related product opportunities. Although our total expenditures for research and development have declined, we continue to believe that we must continue to dedicate a significant amount of resources to our research and development efforts to maintain our competitive position. However, we cannot predict that we will receive significant revenues from these investments, if at all.

If we do not comply with environmental regulations, we may incur significant costs causing our overall business to suffer.

We are subject to a variety of environmental regulations relating to the use, storage, handling, and disposal of certain hazardous substances used in the manufacturing and assembly of our products. We believe that we are currently in compliance with all material environmental regulations in connection with our manufacturing operations, and that we have obtained all necessary environmental permits to conduct our business. However, our failure to comply with present or future regulations could subject us to a variety of consequences that could harm our business, including:

- the imposition of substantial fines;
- suspension of production; and
- alteration of manufacturing processes or cessation of operations.

Compliance with environmental regulations could require us to acquire expensive remediation equipment or to incur substantial expenses. Our failure to control the use, disposal, removal, storage, or to adequately restrict the discharge of, or assist in the cleanup of, hazardous or toxic substances, could subject us to significant liabilities, including joint and several liability under certain statutes. The imposition of liabilities of this kind could harm our financial condition.

If we fail to obtain export licenses, we would be unable to sell any of our software products overseas and our revenues would decline.

We must comply with U.S. Department of Commerce regulations in shipping our software products and other technologies outside the United States. Any significant future difficulty in complying could harm our business, financial condition and results of operations.

Proposed regulations related to equity compensation could adversely affect our results of operation

The Financial Accounting Standards Board (FASB), among other agencies and entities, is currently considering changes to generally accepted accounting principles in the United States that, if implemented, would require us to record a charge to compensation expense for option grants. As currently permitted by SFAS No. 123, we apply Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees", (APB 25) and related interpretations in accounting for its stock option plans and stock purchase plan. Accordingly, we do not recognized compensation cost for stock options granted at fair market value. We cannot predict whether the proposed regulations will be adopted, but if adopted these regulations would have an adverse affect on our results of operations.

Our business is subject to the risk of earthquakes and other natural catastrophic events.

Our corporate headquarters and principal offices, including certain of our research and development operations and distribution facilities, are located in the San Francisco Bay area of Northern California, which is a region known to experience seismic activity, flood plains and other natural phenomenon not within our control. If significant seismic activity or other natural catastrophes affecting this region were to occur, our operations may be interrupted, which would adversely impact our business and results of operations.

Acts of war or terrorism could adversely and materially affect our business.

Terrorist acts or military engagement anywhere in the world could cause damage or disruption to us, our customers, OEMs, distributors or suppliers, or could create political or economic instability, any of which could adversely effect our business, financial condition or results of operations. Furthermore, we are uninsured for losses or interruptions caused by acts of war or terrorism.

Risks Related to our Stock

Our common stock has been delisted from the Nasdaq Stock Market and trades on the OTC Bulletin Board. The delisting of our common stock may negatively impact the trading activity and price of our common stock and could make it more difficult for us to generate additional financing.

During fiscal 2003, we received notification from Nasdaq indicating that our securities were subject to delisting from the Nasdaq National Market as a result of our failure to comply with certain quantitative requirements for continued listing on the Nasdaq National Market and denying our application to transfer the listing of our securities to the Nasdaq SmallCap Market. Our appeal of the delisting was denied after a hearing of the matter and our stock was delisted effective April 15, 2003. The Nasdaq Listing Qualifications Panel based its decision on our inability to meet the requirements for continued listing on Nasdaq. Our common stock commenced trading on the OTC Bulletin Board on April 15, 2003. The OTC Bulletin Board is generally considered less liquid and efficient than Nasdaq, and although trading in our stock was relatively thin and sporadic before the delisting, the liquidity of our common stock has declined and price volatility increased because smaller quantities of shares are bought and sold, transactions could be delayed and securities analysts' and news media coverage of Adept will likely diminish. These factors could result in lower prices and larger spreads in the bid and ask prices for our common stock. Reduced liquidity may reduce the value of our common stock and our ability to generate additional funding or otherwise use our equity as consideration for an acquisition or other corporate opportunity. The delisting could result in a number of other

negative implications, including the potential loss of confidence by suppliers, customers and employees, the loss of institutional investor interest and the availability of fewer business development, other strategic opportunities and additional cost of compensating our employees using cash and equity compensation.

Our existing outstanding preferred stock, as well as the ability of our Board of Directors to issue additional preferred stock could delay or impede a change of control of our company and may adversely affect the price an acquirer is willing to pay for our common stock.

We have issued 100,000 shares of our convertible preferred stock for consideration of \$25.0 million with a liquidation preference of \$25.0 million that may be triggered by events such as a change of control of our common stock or liquidation. The preferred stock may be converted into shares of Adept's common stock at the per share rate equal to the initial preferred price, \$250, divided by the lower of \$8.18 or 75% of the price of Adept's stock on the conversion date, provided that the denominator in such conversion rate will not be lower than \$4.09 for the Series B preferred stock and \$2.05 for the Series A preferred stock, other than for certain liquidity events not approved by the Board of Directors. The preferred stock shall not be convertible into 20% or more of the outstanding voting securities of Adept and no holder of preferred stock may convert shares of preferred stock if, after the conversion, the holder will hold 20% or more of our outstanding voting securities. As a result, as the number of outstanding shares of Adept increases (including upon exercise of options, warrants or conversion of convertible notes), the number of shares into which the preferred stock may be convertible proportionately increases or the preferred stockholder reduces the shares of voting stock it owns. Shares not permitted to be converted remain outstanding and become convertible when such holder holds less than 20% of Adept's outstanding voting securities. The liquidation preference of the preferred stock or the ability of a preferred shareholder to convert shares of preferred stock into common stock may affect the price an acquirer or investor is willing to pay for our common stock and the trading price of our common stock.

The Board of Directors has the authority to issue, without further action by the shareholders, up to 5,000,000 shares of preferred stock in one or more series and to fix the price, rights, preferences, privileges and restrictions thereof, including dividend rights, dividend rates, conversion rights, voting rights, terms of redemption, redemption prices, liquidation preferences and the number of shares constituting a series or the designation of such series, without any further vote or action by Adept's shareholders. The issuance of preferred stock, while providing desirable flexibility in connection with possible acquisitions, financings and other corporate purposes, could have the effect of delaying, deferring or preventing a change in control of Adept without further action by the shareholders and may adversely affect the market price of, and the voting and other rights of, the holders of common stock. Additionally, the conversion of preferred stock into common stock may have a dilutive effect on the holders of common stock.

Our stock price has fluctuated and may continue to fluctuate widely.

The market price of our common stock has fluctuated substantially in the past. During fiscal 2003, our stock price ranged from a low of \$0.14 to a high of \$2.50. The market price of our common stock will continue to be subject to significant fluctuations in the future in response to a variety of factors, including:

- the business environment, including the operating results and stock prices of companies in the industries we serve:
- our liquidity needs and constraints;
- the delisting of our common stock from the Nasdaq Stock Market and trading on the OTC Bulletin Board;
- fluctuations in operating results;
- future announcements concerning our business or that of our competitors or customers;
- the introduction of new products or changes in product pricing policies by us or our competitors;
- litigation regarding proprietary rights or other matters;
- change in analysts' earnings estimates;
- developments in the financial markets;
- general conditions in the intelligent automation industry; and
- perceived dilution from stock issuances for acquisitions, our convertible preferred stock and convertible note and other transactions.

Furthermore, stock prices for many companies, and high technology companies in particular, fluctuate widely for reasons that may be unrelated to their operating results. Those fluctuations and general economic, political and

market conditions, such as recessions, terrorist or other military actions, or international currency fluctuations, as well as public perception of equity values of publicly-traded companies may adversely affect the market price of our common stock.

We may be subject to securities class action litigation if our stock price remains volatile, which could result in substantial costs, distract management and damage our reputation.

In the past, securities class action litigation has often been brought against companies following periods of volatility in the market price of their securities. Companies, like us, that are involved in rapidly changing technology markets are particularly subject to this risk. We may be the target of litigation of this kind in the future. Any securities litigation could result in substantial costs, divert management's attention and resources from our operations and negatively affect our public image and reputation.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk for changes in interest rates relates primarily to our investment portfolio. We maintain an investment policy, which seeks to ensure the safety and preservation of our invested funds by limiting default risk, market risk and reinvestment risk. The table below presents principal cash flow amounts and related weighted-average interest rates by year of maturity for our investment portfolio.

(in thousands)	Fiscal 2003		<u>Fair</u> Value
Cash equivalents Fixed rate Average rate	\$	3,234 0.03%	\$ 3,234
Total Investment Securities. Average rate	<u>\$</u>	3,234 0.03%	\$ 3,234

We mitigate default risk by investing in high credit quality securities and by positioning our portfolio to respond appropriately to a significant reduction in a credit rating of any investment issuer of guarantor. Our portfolio includes only marketable securities with active secondary or resale markets to ensure portfolio liquidity and contains a prudent amount of diversification. We conduct business on a global basis. Consequently, we are exposed to adverse or beneficial movements in foreign currency exchange rates.

In the past, we have previously used a foreign currency-hedging program to hedge our exposure to foreign currency exchange risk on local international operational assets and liabilities. We entered into foreign currency forward contracts to minimize the impact of exchange rate fluctuations on certain foreign currency commitments and balance sheet positions. In March 2003, we determined that our international activities held or conducted in foreign currency did not warrant the cost associated with a hedging program due to decreased exposure of foreign currency exchange risk on international operational assets and liabilities. As a result, we suspended our foreign currency hedging program in March 2003.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Consolidated Financial Statements and Financial Statement Schedules as of June 30, 2003 and 2002 and for each of the three years in the period ended June 30, 2003 are included in Items 15(a)(1) and (2) included in this Annual Report on Form 10-K.

Supplementary Financial Data is included under Item 6 in this Form 10-K.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

As of the end of the fiscal year ended June 30, 2003, Adept carried out an evaluation, under the supervision and with the participation of members of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Adept's disclosure controls and procedures pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that Adept's disclosure controls and procedures are effective in alerting them in a timely manner to material information relating to Adept (including its consolidated subsidiaries) required to be included in Adept's periodic SEC filings. It should be noted that the design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

During the most recent fiscal quarter, there has not occurred any change in Adept's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, Adept's internal control over financial reporting.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information required by this item concerning our directors is incorporated by reference from the section captioned "Election of Directors" contained in our Proxy Statement related to the 2003 Annual Meeting of Shareholders to be filed by us with the Securities and Exchange Commission within 120 days of the end of our fiscal year pursuant to General Instruction G(3) of Form 10-K, referred to as the Proxy Statement. The information required by this item concerning executive officers is set forth in Part I of this Report. The information required by this item concerning compliance with Section 16(a) of the Exchange Act is incorporated by reference from the section captioned "Section 16(a) Beneficial Ownership Reporting Compliance" contained in the Proxy Statement.

ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is incorporated by reference from the section captioned "Executive Compensation and Other Matters" contained in the Proxy Statement.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by this item is incorporated by reference from the section captioned "Security Ownership of Certain Beneficial Owners and Management" contained in the Proxy Statement.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item is incorporated by reference from the sections captioned "Compensation Committee Interlocks and Insider Participation" and "Certain Transactions" contained in the Proxy Statement.

PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K.

(a)(1) Financial Statements

The financial statements (including the Notes thereto listed in the Index to Consolidated Financial Statements (set forth in Item 8 of Part II of this Form 10-K) are filed as part of this Annual Report on Form 10-K.

(a)(2) Financial Statement Schedules

The following financial statement schedule is included herein:

Schedule II - Valuation and Qualifying Accounts. Additional schedules are not required under the related schedule instructions or are inapplicable, and therefore have been omitted.

(a)(3) Exhibits

- 2.1 Share Purchase Agreement among Marc Tremblay, Alain Rivard, Eric St-Pierre, Pierre Boivin, 9044-0108 Quebec Inc., Societe Innovatech Quebec et Chaudiere-Appalaches, Sofinov, Societe Financiere d'Innovation Inc., Business Development Bank of Canada, Christian Labbe, Patrick Murphy and certain other shareholders named therein, Adept Technology Canada Holding Co., and Registrant, dated July 21, 2000 (incorporated by reference to Exhibit 2.1 to the Registrant's Current Report on Form 8-K/A filed with the Securities and Exchange Commission on October 25, 2000).+
- Amended and Restated Articles of Incorporation of the Registrant (incorporated by reference to Exhibit 3.1 to the Registrant's Registration Statement on Form S-1 (No. 33-98816) (the "1995 Form S-1")).
- 3.2 Certificate of Amendment of Articles of Incorporation of the Registrant filed with the Secretary of State of California on November 17, 2000 (incorporated by reference to Exhibit 3.2 to the Registrant's Registration Statement on Form S-1 (No. 333-48638)).
- Bylaws of the Registrant, as amended to date (incorporated by reference to Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q for the fiscal quarter ended December 28, 2002) (the "2003 Second Quarter 10-Q")).
- 3.4 Statement of Preferences of Series A and Series B Preferred Stock (incorporated by references to Exhibit 3.1 to the Registrant's Form 10-Q for the fiscal quarter ended September 29, 2001 (the "2002 First Quarter 10-Q")).
- 4.1 Form of Stock Certificate (incorporated by reference to Exhibit 4.2 to the 1995 Form S-1).
- 4.2 Securities Purchase and Investor Rights Agreement, dated October 22, 2001, between the Registrant and JDS Uniphase Corporation (incorporated by reference to Exhibit 4.1 to the Registrant's 2002 First Quarter 10-Q).
- 10.1 * 1993 Stock Plan as amended, and form of agreement thereto (incorporated by reference to Exhibit 4.1 to the Registrant's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on November 20, 2000, No. 333-50292).
- 10.2 * 1998 Employee Stock Purchase Plan as amended, and form of agreements thereto (incorporated by reference to Exhibit 10.1 to the Registrant's Form 10-Q for the fiscal quarter ended September 28, 2002).
- 10.3 * 1995 Director Option Plan as amended, and form of agreement thereto (incorporated by reference to Exhibit 10.4 to the Registrant's Form 10-K for the fiscal year ended June 30, 1997 (the "1997 Form 10-K")).

- 10.4 Form of Indemnification Agreement between the Registrant and its officers and directors (incorporated by reference to Exhibit 10.5 to the 1995 Form S-1).
- Office Building Lease between Registrant and Puente Hills Business Center II dated May 20, 1993, as amended (incorporated by reference to Exhibit 10.6.2 to the 1995 Form S-1).
- Lease Agreement dated as of April 30, 1998 between the Registrant and the Joseph and Eda Pell Revocable Trust dated August 18, 1989 (incorporated by reference to Exhibit 10.9 to the Registrant's Form 10-K for the fiscal year ended June 30, 1998 (the "1998 Form 10-K")).
- 10.7 Lease Agreement dated June 1, 1998 between the Registrant and Technology Centre Associates LLC for the premises located at 180 Rose Orchard Way, San Jose, California (incorporated by reference to Exhibit 10.10 to the 1998 Form 10-K).
- 10.8 First Amendment to Lease Agreement dated June 1, 1998 between the Registrant and Technology Centre Associates LLC dated July 31, 1998 (incorporated by reference to Exhibit 10.10.1 to the 1998 Form 10-K).
- Lease Agreement dated June 1, 1998 between Registrant and Technology Centre Associates LLC for the premises located at 150 Rose Orchard Way, San Jose, California (incorporated by reference to Exhibit 10.2 to the Registrant's Form 10-Q for the fiscal quarter ended September 30, 2000 (the "2001 First Quarter Form 10-Q")).
- 10.10 Second Amendment to Lease Agreement dated March 31, 2000 between Registrant and Technology Centre Associates LLC dated July 31, 1998 (incorporated by reference to Exhibit 10.10.3 to the Registrant's Form 10-K for the fiscal year ended June 30, 2000 (the "2000 Form 10-K")).
- First Addendum to Lease Agreement dated August 18, 1999 between Registrant and Joseph and Eda Pell Revocable Trust dated August 18, 1989 (incorporated by reference to Exhibit 10.4 to the 2000 Form 10-K).
- 10.12 Lease Agreement dated May 19, 2000 between NanoMotion Inc. and United Insurance Co. of America for premises located at Santa Barbara, California (incorporated by reference to Exhibit 10.10.6 to the 2000 Form 10-K).
- 10.13** Original Equipment Manufacturer Agreement between Registrant and Hirata Corporation dated January 31, 1995 (incorporated by reference to Exhibit 10.31 to the 2000 Form 10-K/A).
- 10.14** Original Equipment Manufacturing Agreement between Registrant and Yaskawa Electric Corp. dated August 29, 2000 (incorporated by reference to Exhibit 10.34 to the 2000 Form 10-K/A).
- 10.15 Industrial R&D Lease Agreement dated October 31, 2000 between Registrant and Tri-Valley Campus I, LLC for premises located at Livermore, California (incorporated by reference to Exhibit 10.1 to the 2001 First Quarter Form 10-Q).
- Amendment No. 1 dated September 9, 1997 to Office Building Lease between Registrant and Puente Hills Business Center II dated May 20, 1993 (incorporated by reference to Exhibit 10.3 to the 2001 First Quarter Form 10-Q).
- 10.17 Amendment No. 2 dated June 17, 1998 to Office Building Lease between Registrant and Puente Hills Business Center II dated May 20, 1993 (incorporated by reference to Exhibit 10.4 to the 2001 First Quarter Form 10-Q).
- 10.18** Supply, Development and License Agreement dated October 22, 2002, between the Registrant and JDS Uniphase Corporation (incorporated by reference to Exhibit 10.1 to the 2002 First Quarter 10-Q).
- 10.19* 2001 Stock Option Plan (incorporated by reference to Exhibit 74.1 to the Registrant's Registration Statement on Form S-8 filed with the Securities and Exchange Commission on October 11, 2001 (No. 333-71374).

- 10.20 Letter Agreement and Note effective as of November 30, 2002 between the Registrant and JDS Uniphase Corporation (incorporated by reference to the Registrant's Form 8-K as filed with the Securities and Exchange Commission on January 22, 2003). Amended Second Anniversary Note Agreement effective as of December 13, 2002 between the 10.21 Registrant and the Holcomb Family Trust (incorporated by reference to Exhibit 10.2 to the 2003 Second Quarter 10-Q). 10.22 Accounts Receivable Purchase Agreement dated as of March 21, 2003 between the Registrant and Silicon Valley Bank (incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2003 (the "2003 Third Quarter 10-Q")). 10.23 Intellectual Property Security Agreement dated as of March 21, 2003 between the Registrant and Silicon Valley Bank (incorporated by reference to Exhibit 10.2 to the 2003 Third Quarter 10-Q). 10.24 Warrant to Purchase Stock dated as of March 21, 2003 between the Registrant and Silicon Valley Bank (incorporated by reference to Exhibit 10.2 to the 2003 Third Quarter 10-Q). 10.25 Convertible Subordinated Note issued by Registrant to Tri-Valley Campus, LLC dated August 6, 2003 (incorporated by reference to Exhibit 4.1 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on August 8, 2003). 10.26 Lease Amendment dated as of August 6, 2003 between the Registrant and Tri-Valley Campus 21.1 Subsidiaries of the Registrant. 23.1 Consent of Independent Auditors. 24.1 Power of Attorney (See Signature Page to this Form 10-K). 31.1 Certification by the Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. 31.2 Certification by the Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a) under the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. 32.1 Certification by the Chief Executive Officer and the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- * Management contract or compensatory plan or arrangement.
- ** Confidential treatment has been requested as to certain portions of this exhibit. An unredacted version of this exhibit has been filed separately with the SEC.
- + Schedules have been omitted and will be provided to the SEC upon request.

(b) Reports on Form 8-K.

On April 14, 2003, a Form 8-K was filed by Adept announcing that, on April 11, 2003, it received a notice from Nasdaq indicating that its securities would be delisted from The Nasdaq Stock Market as of the open of business on Tuesday, April 15, 2003.

On April 23, 2003, a Form 8-K was filed by Adept announcing its financial results for its third fiscal quarter ended March 29, 2003.

On August 6, 2003, a Form 8-K was filed by Adept announcing that it had restructured its lease obligations with the landlord of its Livermore, California facilities and announcing its financial results for its fourth quarter ended June 30, 2003.

(c) Exhibits. See Item 15(a)(3) above.

(d) Financial Statement Schedules. See Item 15(a)(2) above.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

ADEPT TECHNOLOGY, INC.

By: /s/ Michael W. Overby
Michael W. Overby
Vice President, Finance and
Chief Financial Officer

By: <u>/s/ Brian R. Carlisle</u>
Brian R. Carlisle
Chairman of the Board of Directors and
Chief Executive Officer

Date: September 29, 2003

POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Brian R. Carlisle and Michael W. Overby and each of them, his true and lawful attorneys-in-fact and agents, each with full power of substitution and resubstitution, to sign any and all amendments to this Annual Report on Form 10-K and to file the same, with all exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in connection therewith, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or their substitute or substitutes, or any of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

Signature	<u>Title</u>	<u>Date</u>
/s/ Brian R. Carlisle (Brian R. Carlisle)	Chairman of the Board of Directors and Chief Executive Officer (Principal Executive Officer)	September 29, 2003
/s/ Michael W. Overby (Michael W. Overby)	Vice President, Finance and Chief Financial Officer (Principal Financial and Accounting Officer)	September 29, 2003
/s/ Bruce E. Shimano (Bruce E. Shimano)	Vice President, Research and Development, Secretary and Director	September 29, 2003
/s/ Ronald E. F. Codd (Ronald E. F. Codd)	Director	September 29, 2003
/s/ Michael P. Kelly (Michael P. Kelly)	Director	September 29, 2003
/s/ Cary R. Mock (Cary R. Mock)	Director	September 29, 2003

FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

ADEPT TECHNOLOGY, INC.

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Consolidated Statements of Operations for each of the three years in the period ended June 30, 2003	64
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REPORT OF ERNST & YOUNG LLP, INDEPENDENT AUDITORS

The Shareholders and Board of Directors Adept Technology, Inc.

We have audited the accompanying consolidated balance sheets of Adept Technology, Inc. as of June 30, 2003 and 2002, and the related consolidated statements of operations, shareholders' equity (deficit), and cash flows for each of the three years in the period ended June 30, 2003. Our audits also included the financial statement schedule listed in the Index as Item 15(a)(2). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Adept Technology, Inc. at June 30, 2003 and 2002, and the consolidated results of its operations and its cash flows for each of the three years in the period ended June 30, 2003, in conformity with accounting principles generally accepted in the United States. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements as a whole, presents fairly in all material respects the information set forth therein.

The accompanying consolidated financial statements have been prepared assuming that Adept Technology, Inc. will continue as a going concern. As more fully described in Note 1, the Company has incurred recurring operating losses, has a net capital deficiency and has experienced declining cash balances. These conditions raise substantial doubt about the Company's ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 1. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

As described in Note 4, the Company has changed on July 1, 2001 its method of accounting for goodwill upon adoption of Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets.

/s/ Ernst & Young LLP

San Jose, California August 4, 2003

ADEPT TECHNOLOGY, INC. CONSOLIDATED BALANCE SHEETS

ASSETS	June 30, 2003	June 30, <u>2002</u> usands)
Current assets:	(iii tho	usanus)
Cash and cash equivalents	\$ 3,234	\$17,375 4,306
Accounts receivable, less allowance for doubtful accounts of \$1,124 in		,
2003 and \$832 in 2002	10,948	12,500
Inventories	7,122	11,189
Deferred tax assets and other current assets	717	<u>854</u>
Total current assets	22,021	46,224
Property and equipment at cost	11,751	12,688
Less accumulated depreciation and amortization	8,591	6,965
Property and equipment, net	3,160	5,723
Goodwill	7,671	6,889
Other intangibles, net	1,176	1,124
Other assets	<u>1,753</u>	2,534
Total assets	<u>\$35,781</u>	<u>\$62,494</u>
LIABILITIES, REDEEMABLE CONVERTIBLE PREFERRED STOCK, AND SHAREHOLDERS' EQUITY (DEFICIT) Current liabilities:		
Accounts payable	\$ 6,094	\$ 6,561
Accrued payroll and related expenses	1,535	2,463
Accrued warranty	1,833	1,566
Deferred revenue	1,145	637
Accrued restructuring charges	3,122	1,909
Accrued liabilities related to business acquisitions	135	2,730
Short term debt	97	_
Other accrued liabilities	<u>879</u>	1,368
Total current liabilities	14,840	17,234
Long term liabilities:		
Restructuring charges	383	1,450
Subordinated convertible note	3,007	
Other long-term liabilities	4,134	2,906
Commitments and contingencies		
Redeemable convertible preferred stock, no par value: 5,000 shares authorized, 100 shares issued and outstanding at June 30, 2003 and 2002		
(liquidation preference - \$25,000)	25,000	25,000
Shareholders' equity (deficit): Preferred stock, no par value: 5,000 shares authorized, none issued and outstanding	_	_
Common stock, no par value: 70,000 shares authorized, 15,392 shares issued		
and outstanding in 2003, and 14,051 shares in 2002	108,869	107,384
	(120,452)	<u>(91,480)</u>
Total shareholders' equity (deficit)	(11,583)	<u>15,904</u>
Total liabilities, redeemable convertible preferred stock and shareholders' equity (deficit)	<u>\$35,781</u>	<u>\$62,494</u>

ADEPT TECHNOLOGY, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

Net revenues \$44,816 \$57,039 \$100,315 Cost of revenues 34,076 37,686 63,030 Gross margin 10,70 19,17 35,010 Operating expenses: 11,719 20,398 22,727 Research, development and engineering 11,719 20,398 22,727 Selling, general and administrative 22,001 28,994 36,002 Restructuring charges 5,324 17,659 — Amortization of goodwill and other intangibles 728 725 6,818 Impairment of goodwill 6,608 — Gain on sale of assets — (1,566) — Gain on sale of assets — (1,566) — Operating loss (29,932) (53,647) (30,537) Interest income 284 441 745 Interest income taxes and cumulative effect of change in accounting principle (28,941) (53,209) (29,804) Poss before income taxes and cumulative effect of change in accounting principle (28,941) (33,588) 5,360		Year Ended June 30,			
Net revenues \$ 44,816 \$ 57,039 \$ 100,313 Cost of revenues 34,076 37,868 65,303 Gross margin 10,740 19,171 35,010 Operating expenses: 888,200 22,001 28,994 36,002 Restructuring charges 5,324 17,659 — Amortization of goodwill and other intangibles 728 725 6,818 Impairment of goodwill — 6,608 — Gain on sale of assets — (1,566) — Total operating expenses 39,772 72,818 65,547 Operating loss (29,032) (53,647) (30,537) Interest income 284 441 745 Interest expense 193 3 12 Loss before income taxes and cumulative effect of change in accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200)		2003	2002	<u>2001</u>	
Cost of revenues. 34,076 37,868 65,303 Gross margin. 10,740 19,171 35,010 Operating expenses: Research, development and engineering. 11,719 20,398 22,727 Selling, general and administrative. 22,001 28,994 36,002 Restructuring charges. 5,324 17,659 — Amortization of goodwill and other intangibles 728 725 6,818 Impairment of goodwill — 6,608 — Gain on sale of assets — (1,566) — Total operating expenses 39,772 72,818 65,547 Operating loss (29,032) (53,647) (30,537) Interest income 284 441 745 Interest expense 31 (3,520) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before income taxes and cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle 2(8,972)		(in thousan	ds, except per	share data)	
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Selling, general and administrative 22,001 28,994 36,002 Restructuring charges 5,324 17,659 — Amortization of goodwill and other intangibles 728 725 6,818 Impairment of goodwill — 6,608 — Gain on sale of assets — (1,566) — Total operating expenses 39,772 72.818 65,547 Operating loss (29,032) (53,647) (30,537) Interest income 284 441 745 Interest expense 193 3 12 Loss before income taxes and cumulative effect of change in accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle 2(28,972) \$(59,824) \$(35,200) Basic and diluted net loss per share: Before cumulative effect of change in accounting principle \$(1,94) \$(3,64) \$(3,02) Cumulative effect of change in accounting princip					
Restructuring charges 5,324 17,659 — Amortization of goodwill and other intangibles 728 725 6,818 Impairment of goodwill — 6,608 — Gain on sale of assets — (1,566) — Total operating expenses 39,772 72,818 65,547 Operating loss (29,032) (53,647) (30,537) Interest income 284 441 745 Interest expense 193 3 12 Loss before income taxes and cumulative effect of change in accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle — (9,973) — Net loss \$ (28,972) \$ (59,824) \$ (35,200) Basic and diluted net loss per share: Before cumulative effect of change in accounting principle \$ (1,94) \$ (3,64) \$ (3,02) Cumulative effect of change in accounting principle \$ (1,94) <td></td> <td></td> <td>,</td> <td>,</td>			,	,	
Amortization of goodwill and other intangibles 728 725 6,818 Impairment of goodwill — 6,608 — Gain on sale of assets — (1,566) — Total operating expenses 39,772 72.818 65,547 Operating loss (29,032) (53,647) (30,537) Interest income 284 441 745 Interest expense 193 3 12 Loss before income taxes and cumulative effect of change in accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle — (9,973) — Net loss \$ (28,972) \$ (59,824) \$ (35,200) Basic and diluted net loss per share: — (0,73) — Cumulative effect of change in accounting principle \$ (1,94) \$ (3,64) \$ (3,02) Cumulative effect of change in accounting	- -		,	36,002	
Impairment of goodwill		5,324	17,659		
Gain on sale of assets — (1,566) — Total operating expenses 39,772 72.818 65,547 Operating loss (29,032) (53,647) (30,537) Interest income 284 441 745 Interest expense 193 3 12 Loss before income taxes and cumulative effect of change in accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle — (9,973) — Net loss \$ (28,972) \$ (59,824) \$ (35,200) Basic and diluted net loss per share: \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle \$ (1.94) \$ (4.37) \$ (3.02) Number of shares used in computing per share amounts: 14,955 13,691 11,637 <td></td> <td>728</td> <td>725</td> <td>6,818</td>		728	725	6,818	
Gain on sale of assets — (1,566) — Total operating expenses 39,772 72.818 65,547 Operating loss (29,032) (53,647) (30,537) Interest income 284 441 745 Interest expense 193 3 12 Loss before income taxes and cumulative effect of change in accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle — (9,973) — Net loss \$ (28,972) \$ (59,824) \$ (35,200) Basic and diluted net loss per share: \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle \$ (1.94) \$ (4.37) \$ (3.02) Number of shares used in computing per share amounts: 14,955 13,691 11,637 <td>Impairment of goodwill</td> <td></td> <td>6,608</td> <td></td>	Impairment of goodwill		6,608		
Operating loss (29,032) (53,647) (30,537) Interest income 284 441 745 Interest expense 193 3 12 Loss before income taxes and cumulative effect of change in accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle — (9,973) — Net loss \$ (28,972) \$ (59,824) \$ (35,200) Basic and diluted net loss per share: \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle — (0.73) — After cumulative effect of change in accounting principle \$ (1.94) \$ (4.37) \$ (3.02) Number of shares used in computing per share amounts: Basic 14,955 13,691 11,637	Gain on sale of assets	.	(1,566)		
Interest income 284 441 745 Interest expense 193 3 12 Loss before income taxes and cumulative effect of change in accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle — (9,973) — Net loss \$ (28,972) \$ (59,824) \$ (35,200) Basic and diluted net loss per share: \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle — (0.73) — After cumulative effect of change in accounting principle \$ (1.94) \$ (4.37) \$ (3.02) Number of shares used in computing per share amounts: Basic 14,955 13,691 11,637	Total operating expenses	39,772	72,818	65,547	
Interest expense	Operating loss	(29,032)	(53,647)	(30,537)	
Loss before income taxes and cumulative effect of change in accounting principle	Interest income	284	441	745	
accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle — (9,973) — Net loss \$ (28,972) \$ (59,824) \$ (35,200) Basic and diluted net loss per share: Before cumulative effect of change in accounting principle \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle \$ (1.94) \$ (3.64) \$ (3.02) After cumulative effect of change in accounting principle \$ (1.94) \$ (4.37) \$ (3.02) Number of shares used in computing per share amounts: Basic 14,955 13,691 11,637	Interest expense	<u> </u>	3	12	
accounting principle (28,941) (53,209) (29,804) Provision for (benefit from) income taxes 31 (3,358) 5,396 Loss before cumulative effect of change in accounting principle (28,972) (49,851) (35,200) Cumulative effect of change in accounting principle - (9,973) - Net loss \$ (28,972) \$ (59,824) \$ (35,200) Basic and diluted net loss per share: Before cumulative effect of change in accounting principle \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle \$ (1.94) \$ (3.64) \$ (3.02) After cumulative effect of change in accounting principle \$ (1.94) \$ (4.37) \$ (3.02) Number of shares used in computing per share amounts: Basic 14,955 13,691 11,637	Loss before income taxes and cumulative effect of change in				
Provision for (benefit from) income taxes		(28 941)	(53.209)	(29.804)	
Loss before cumulative effect of change in accounting principle Cumulative effect of change in accounting principle Net loss					
Cumulative effect of change in accounting principle					
Net loss		(20,772)		(55,200)	
Before cumulative effect of change in accounting principle \$ (1.94) \$ (3.64) \$ (3.02) Cumulative effect of change in accounting principle \$ (1.94) \$ (0.73) \$	4	\$ (28,972)		\$ (35,200)	
Cumulative effect of change in accounting principle	Basic and diluted net loss per share:				
Cumulative effect of change in accounting principle	Before cumulative effect of change in accounting principle	\$ (1.94)	\$ (3.64)	\$ (3.02)	
Number of shares used in computing per share amounts: Basic	Cumulative effect of change in accounting principle	·	(0.73)	·	
Basic	After cumulative effect of change in accounting principle	<u>\$ (1.94)</u>	<u>\$ (4.37)</u>	\$ (3.02)	
	Number of shares used in computing per share amounts:				
	Basic	14,955	13,691	11,637	
	Diluted	=======================================			

ADEPT TECHNOLOGY, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended June 30,			
	(in thousands)			
	<u>2003</u>	<u>2002</u>	<u>2001</u>	
Operating activities		* (=0.0= t)	* (* * * * * * * * * * * * * * * * * * *	
Net loss	\$ (28,972)	\$ (59,824)	\$ (35,200)	
Adjustments to reconcile net loss to net cash used in operating activities:		0.070		
Cumulative effect of change in accounting principle		9,973	-	
Depreciation	2,772	3,011	3,646	
Amortization of intangibles	728	725	6,818	
Non-cash interest expense	. 20	-	-	
Asset impairment charges	318	9,167	-	
Goodwill impairment	-	6,608	-	
Provision for inventory	1,541	10.4	4,839	
Deferred income taxes	18	134	4,971	
Loss on disposal of property and equipment	16	461	37	
Gain on sale of assets	-	(1,566)	-	
Changes in operating assets and liabilities, net of effects of acquisitions:		0.004		
Accounts receivable	1,566	9,384	4,358	
Inventories	2,591	3,469	(7,436)	
Prepaid expenses and other current assets	124	1,247	303	
Other assets	781	1,986	(1,024)	
Accounts payable	(602)	(4,114)	(1,207)	
Other accrued liabilities	(3,358)	(2,058)	(12)	
Accrued restructuring charges	146	3,359	-	
Subordinated Convertible Note	3,007	-	-	
Other long term liabilities	<u>1,228</u>	(147)	589	
Net cash used in operating activities	<u>(18,076</u>)	<u>(18,185</u>)	<u>(19,318</u>)	
Investing activities				
Business acquisitions	(198)	(8,365)	(7,050)	
Purchase of property and equipment	(371)	(1,475)	(8,523)	
Proceeds from sale of assets.	(3/1)	1,729	(0,525)	
Purchases of short-term available-for-sale investments	(9,275)	(35,906)	(36,500)	
Sales of short-term available-for-sale investments	13,581	34,400	40,650	
Net cash (used in) provided by investing activities	3,737	(9,617)	(11,423)	
, , , , , ,		(2,017)	(11,425)	
Financing activities		25,000		
Proceeds from issuance of redeemable convertible preferred stock	-	25,000	22.424	
Proceeds from issuance of common stock, net	-	-	32,424	
Proceeds from employee stock incentive program and employee	100	1 477	2 520	
stock purchase plan, net of repurchases and cancellations	<u>198</u>	1,477	3,530	
Net cash provided by financing activities	198	<u>26,477</u>	<u>35,954</u>	
Increase (decrease) in cash and cash equivalents	(14,141)	(1,325)	5,213	
Cash and cash equivalents, beginning of period	17,375	18,700	13,487	
Cash and cash equivalents, end of period	<u>\$ 3,234</u>	<u>\$17,375</u>	<u>\$18,700</u>	
Supplemental disclosure of non-cash activities:				
Issuance of common stock pursuant to terms of Meta acquisition agreement	\$ 825	\$ -	\$ -	
Issuance of common stock pursuant to terms of HexaVision				
acquisition agreement	\$ -	\$ 1,213	\$ -	
Issuance of common stock pursuant to terms of CHAD acquisition agreement.	\$ 442	\$ 1,556	\$ -	
Cash paid during the period for:				
Interest	\$ 133	\$ 5	\$ 12	
Taxes paid (refunded)	\$ (7)	\$ (2,903)	\$ (264)	

ADEPT TECHNOLOGY, INC. CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (DEFICIT)

	Comm	on Stock	Retained _ Earnings/	Total Shareholders' Equity (Deficit)	
	Shares	Amount (in tl	(Accumulated <u>Deficit)</u> nousands)		
Balance at June 30, 2000	10,677	\$67,184	\$3,544	\$70,728	
Common stock issued under employee stock incentive program and employee stock purchase plan	488	3,530	_	3,530	
follow-on offering (less issuance costs of \$1,056)	2,000	32,424	<u>(35,200)</u>	32,424 (35,200)	
Balance at June 30, 2001	13,165	\$103,138	\$ (31,656)	\$71,482	
Common stock issued under employee stock incentive program and employee stock purchase plan	555	1,477	_	1,477	
Common stock issued in connection with acquisitions Net loss and comprehensive loss	331	2,769	<u>(59,824)</u>	2,769 (59,824)	
Balance at June 30, 2002	14,051	\$107,384	\$ (91,480)	\$15,904	
Common stock issued under employee stock incentive program and employee stock purchase plan	554	198		198	
Common stock issued in connection with acquisitions	787	1,267		1,267	
financing arrangement Net loss and comprehensive loss			<u>(28,972)</u>	20 (28,972)	
Balance at June 30, 2003	15,392	<u>\$108,869</u>	\$ (120,452)	<u>\$(11,583)</u>	

ADEPT TECHNOLOGY, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Company and Summary of Significant Accounting Policies

Company

Adept Technology, Inc. ("Adept" or the "Company") was incorporated under the laws of the state of California on June 14, 1983. The Company designs, manufactures and sells factory automation components and systems for the food, communications, automotive, appliance, semiconductor and life sciences industries throughout the world.

The Company has experienced declining revenues and incurred operating losses in each of the last three fiscal years. During this period, the Company has also consumed significant cash and other financial resources, and presently has minimal liquidity. The Company had a net capital deficiency of \$11.6 million. During this period, the Company has also consumed significant cash and other financial resources, and presently has minimal liquidity. In response to these conditions, the Company reduced operating costs and employee headcount, and restructured certain operating lease commitments in fiscal 2002 and fiscal 2003. During the fourth quarter of fiscal 2003, the Company reduced its headcount by an additional 7% of its total employees, which it expects to fully implement in the second quarter of fiscal 2004. These adjustments to its operations have also significantly reduced its cash consumption. Finally, the Company is accelerating the phase-in of newer generation products that it expects will reduce the amount of inventory that Adept will need to maintain. In addition, the Company is seeking various debt and equity financing alternatives to improve its near term liquidity, and continues to pursue additional outside sources of financing to address future working capital requirements.

As of June 30, 2003, the Company had working capital of approximately \$7.2 million, including \$3.2 million in cash and cash equivalents.

The Company is currently litigating with the landlord of its San Jose facility regarding its lease obligations for that facility. The Company has vacated and no longer pays rent on this facility. The Company has recorded expenses in the amount of \$2.3 million for the remaining unpaid rent associated with this lease; however, it has not reserved the cash associated with such unpaid rent expenses. The Company's cash usage for the fourth quarter of fiscal 2003 and its expectations for cash usage for the first two quarters of fiscal 2004 are significantly impacted by its nonpayment of rent for this facility. If the Company receives a material adverse judgment in the San Jose lease litigation and does not have control of the timing of the payments of any such judgment, it may not have sufficient cash to meet its obligations and therefore, it may be required to cease operations. For a description of this litigation, see "Legal Proceedings."

Even if the Company does not receive an adverse judgment in the San Jose lease litigation, if the results of its search for additional outside sources of financing is unsuccessful, or if adequate funds are not available on acceptable terms or at all and the Company is unable to achieve its projected revenues or if operating expenses exceed current estimates, the Company will be forced to curtail its operations and the Company may not be able to take advantage of market opportunities, develop or enhance new products, pursue acquisitions that would complement its existing product offerings or enhance its technical capabilities, execute its business plan or otherwise respond to competitive pressures or unanticipated requirements. Even if the Company complete a financing, the transaction is likely to involve the incurrence of debt or issuance of debt or equity securities of Adept, which would dilute the outstanding equity.

The consolidated financial statements have been prepared assuming that Adept will continue as a going concern. The financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that may result from the outcome of this uncertainty.

Basis of Presentation

The accompanying consolidated financial statements as of June 30, 2003 and 2002 and for each of the three years in the period ended June 30, 2003; include the accounts of Adept and its wholly owned subsidiaries. All significant intercompany transactions and balances are eliminated upon consolidation.

Unless otherwise indicated, references to any year in these Notes to Consolidated Financial Statements refer to the Company's fiscal year ended June 30.

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Foreign Currency Translation

The Company applies Financial Accounting Standards Board Statement No. 52 ("SFAS 52"), "Foreign Currency Translation," with respect to its international operations, which are sales and service entities. The accounts denominated in non-U.S. currencies have been re-measured using the U.S. dollar as the functional currency. All monetary assets and liabilities are remeasured at the current exchange rate at the end of the period, nonmonetary assets and liabilities are remeasured at historical exchange rates, and revenues and expenses are remeasured at average exchange rates in effect during the period. Translation gains (losses) resulting from the process of remeasuring foreign currency financial statements into U.S. dollars were \$26,000, \$191,000 and (\$119,000) in 2003, 2002 and 2001, respectively. Foreign currency transaction gains (losses) were \$495,000, (\$786,000) and (\$326,000) in 2003, 2002 and 2001, respectively. Foreign currency transaction and translation gains (losses) are recorded as a component of selling, general and administrative expenses in the accompanying statement of operations.

Cash, Cash Equivalents and Short-term Investments

The Company considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents. Short-term investments in marketable securities consist principally of debt instruments with maturities between three and 12 months. Investments are classified as held-to-maturity, trading, or available-for-sale at the time of purchase.

At June 30, 2002, all of the Company's investments in marketable securities were classified as available-for-sale and were carried at fair market value, which approximated cost. The Company has no short-term investments at June 30, 2003. Fair market value is based on quoted market prices on the last day of the year. The cost of the securities is based upon the specific identification method.

	<u>June 30,</u>			
	<u>2003</u>	<u> 2002</u>		
	(in tho	usands)		
Cash and cash equivalents				
Cash	\$ 3,196	\$ 6,709		
Money market funds	38	10,666		
Cash and cash equivalents	<u>\$ 3,234</u>	<u>\$ 17,375</u>		
Short-term investments				
Certificates of deposit	\$	\$ 6		
Auction rate securities		4,300		
Short-term investments	<u>\$</u>	<u>\$ 4,306</u>		

Realized gains or losses, interest, and dividends are included in interest income. Realized and unrealized gains or losses from available-for-sale securities were not material in 2003, 2002 or 2001.

Fair Values of Financial Instruments

Fair values of cash equivalents approximate cost due to the short period of time to maturity. The estimated fair value of the Company's short- and long-term debt approximated its carrying value. The estimated fair value of the debt is based primarily on quoted market prices, as well as borrowing rates currently available to the Company for bank loans with similar terms and maturities.

Comprehensive Income

For the three-year period ended June 30, 2003, there were no significant differences between the Company's comprehensive loss and its net loss.

Inventories

Inventories are stated at the lower of standard cost, which approximates actual (first-in, first-out method) or market (estimated net realizable value). The components of inventories are as follows:

	<u>June 30,</u>				
		2003	2002		
	(in thousands)				
Raw materials	\$	2,422	\$	4,952	
Work-in-process		1,858		3,049	
Finished goods		2,842		3,188	
	\$	7,122	<u>\$</u>	11,189	

Warranties

The Company offers a two year parts and one year labor limited warranty for all of its products. The specific terms and conditions of those warranties are set forth in the Company's "Terms and Conditions of Sale", which is published in sales catalogs and on each sales order acknowledgement. The Company estimates the costs that may be incurred under its limited warranty, and records a liability at the time product revenue is recognized. Factors that affect the Company's warranty liability include the number of installed units, historical and anticipated rates of warranty claims, and costs per claim. The Company periodically assesses the adequacy of its recorded warranty liabilities and adjusts the amounts as necessary.

Changes in the Company's product liability during fiscal 2003 are as follows:

	(in thousands)
Balance at June 30, 2002	\$ 1,566
Warranties issued	1,583
Additional warranty provision	246
Warranty claims	(1,252)
Changes in liability for pre-existing	
warranties including expirations	(310)
Balance at June 30, 2003	\$ 1,833

Accounts Receivable and Allowance for Doubtful Accounts

The Company manufactures and sells its products to system integrators, end users and original equipment manufacturers, or OEMs, in diversified industries. The Company performs ongoing credit evaluations of its customers and does not require collateral. However, the Company may require customers to make payments in advance of shipment or to provide a letter of credit.

Adept maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments and such losses have been within management's expectations. Adept assesses the

customer's ability to pay based on a number of factors, including its past transaction history with the customer and credit worthiness of the customer. Management specifically analyzes accounts receivable and historical bad debts, customer concentrations, customer credit-worthiness, current economic trends and changes in Company's customer payment terms when evaluating the adequacy of the allowances for doubtful accounts. Adept does not generally request collateral from its customers. If the financial condition of the customers were to deteriorate in the future, resulting in an impairment of their ability to make payments, additional allowances may be required. Amounts charged to bad debt expense were \$367,000, \$319,000 and \$214,000 in 2003, 2002, and 2001, respectively.

Loans to Employees

Loans to employees, which consist of amounts advanced to non-officer employees of the Company in connection with employee relocation and retention, are summarized as follows:

	<u>June 30,</u>			
		2003	2	2002
		(in th	ousan	ds)
Short-term loans to employees	\$	25	\$	25
Long-term loans to employees		122		162
	\$	147	\$	<u> 187</u>

Short-term loans to employees are included in other current assets. Long-term loans to employees are included in other assets.

Property and Equipment

Property and equipment are recorded at cost.

The components of property and equipment are summarized as follows:

		June 30,		
		2003		2002
		(in th	ousa	nds)
Cost:				
Machinery and equipment	\$	3,023	\$	3,042
Computer equipment		5,865		5,806
Office furniture and equipment	_	2,863		3,840
` '		11,751		12,688
Accumulated depreciation and amortization		8,591		6,965
Net property and equipment	\$	3,160	\$	5,723

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from three to five years.

Acquired Intangible Assets and Goodwill

Acquired intangible assets consist of purchased technology and non-compete agreements related to the Company's acquisitions accounted for using the purchase method. Prior to July 1, 2001, and the adoption of Statement of Financial Accounting Standard No. 142, amortization of these acquired intangible assets and goodwill was calculated on a straight-line basis over the following estimated useful lives of the assets:

Purchased technology	2-4 years
Non-compete agreements	4 years
Goodwill	2-4 years

Effective July 1, 2001, goodwill is no longer amortized but rather is subject to annual impairment tests.

Long-Lived Assets

The Company periodically assesses the impairment of long-lived assets used in operations in accordance with the provisions of Statement of Financial Accounting Standards No. 144 (SFAS 144), "Accounting for the Impairment or Disposal of Long-Lived Assets," An impairment review is performed whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Factors the Company considers important which could trigger an impairment review include, but are not limited to, significant under-performance relative to historical or projected future operating results, significant changes in the manner of use of the acquired assets or the strategy for the Company's overall business, and significant industry or economic trends. When the Company determines that the carrying value of the long-lived assets may not be recoverable based upon the existence of one or more of the above indicators, the Company measures any impairment based on a discounted future cash flow method using a discount rate commensurate with the risk inherent in its current business model.

Revenue Recognition

The Company recognizes product revenue in accordance with Staff Accounting Bulletin No. 101, when persuasive evidence of a non-cancelable arrangement exists, delivery has occurred and/or services have been rendered, the price is fixed or determinable, collectibility is reasonably assured, legal title and economic risk is transferred to the customer, and when an economic exchange has taken place. If a significant portion of the price is due after the Company's normal payment terms, which are 30 to 90 days from the invoice date, the Company accounts for the price as not being fixed and determinable. In these cases, if all of the other conditions referred to above are met, the Company recognizes revenue as the invoice becomes due. In Japan, the Company sells its products through a reseller, and has separate agreements with this reseller for each of Adept's product lines that it sells. For all RDA Real-Time Control and RDA Mechanical Components with this reseller, the Company has a pass-through arrangement, such that under this arrangement, the Company defers 100% of the revenue upon shipment and the reseller is not obligated to remit payment to the Company until they receive payment from the end user. When all other aspects of SAB 101 have been satisfied, the Company recognizes revenue upon payment from the end user. For all other product lines, no pass through arrangement exists. For these products the Company follows its normal revenue recognition policies.

The Company recognizes software revenue, primarily related to its simulation software products, in accordance with the American Institute of Certified Public Accountants' Statement of Position 97-2 ("SOP 97-2") on Software Revenue Recognition. License revenue is recognized on shipment of the product provided that no significant vendor or post-contract support obligations remain and that collection of the resulting receivable is deemed probable by management. Insignificant vendor and post-contract support obligations are accrued upon shipment of the licensed product. For software that is installed and integrated by the customer, revenue is recognized upon shipment assuming functionality has already been proven in prior sales, and there are no customizations that would cause a substantial acceptance risk. For software that is installed and integrated by Adept, revenue is recognized upon customer signoff of a final product acceptance form.

Service revenue includes training, consulting and customer support. Revenues from training and consulting are recognized at the time the service is performed and the customer has accepted the work. Deferred revenue primarily relates to items deferred under SAB 101.

Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash equivalents and trade receivables. The Company places its cash equivalents and short-term investments with high credit-quality financial institutions. The Company invests its excess cash in commercial paper, readily marketable debt instruments and collateralized funds of U.S., state and municipal government entities. Adept has established guidelines relative to credit ratings, diversification and maturities that seek to maintain safety and liquidity. The Company is exposed to credit risk in the event of default by the financial institutions holding the cash and cash equivalents to the extent of the amount recorded on the balance sheets in excess of insured limits.

Research, Development and Engineering Costs

Research, development and engineering costs, other than purchased computer software and capital equipment, are charged to expense when incurred. The Company has in the past offset research, development and engineering expenses by the third party funding as the Company retains the rights to any technology that is developed. The Company did not receive any third party funding in fiscal 2003 or fiscal 2002. Third party funding in fiscal 2001 was \$49,000. The Company is not presently a party to any such research and development arrangements.

Advertising Costs

Advertising costs are expensed in the period incurred. Advertising costs were \$58,000 in 2003, \$161,000 in 2002, and \$307,000 in 2001. The Company does not incur any direct response advertising costs.

Income Taxes

The liability method is used to account for income taxes. Deferred tax assets and liabilities are determined based on differences between the financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse.

Stock-Based Compensation

In accordance with the provisions of Statement of Financial Accounting Standards No. 123 ("SFAS 123"), "Accounting for Stock-Based Compensation" and "Statement of Financial Accounting Standards No. 148 ("SFAS 148"), "Accounting for Stock-Based Compensation - Transition and Disclosure," Adept applies Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25") and related interpretations in accounting for its stock option plans and stock purchase plan. Accordingly, the Company does not recognize compensation cost for stock options granted at fair market value. Note 9 of the Notes to the Consolidated Financial Statements describes the plans operated by Adept.

If compensation expense for the Company's stock option plans had been determined based upon fair values at the grant dates for awards under those plans in accordance with SFAS 123, the Company's pro forma net loss, and net loss per share would be as follows:

		June 30th	
	2003	2002	2001
		(In thousands)	
Net loss, as reported	\$ (28,972)	\$ (59,824)	\$ (35,200)
Deduct: Total stock based employee compensation			
expense determined under fair value based method			
for all awards, net of related tax effects	(2,379)	(7,372)	(7,965)
Pro forma net loss	<u>\$ (31,351)</u>	<u>\$ (67,196)</u>	<u>\$ (43,165)</u>
Basic and diluted loss per common share:			
As reported	\$ (1.94)	\$ (4.37)	\$ (3.02)
Pro forma	\$ (2.10)	\$ (4.91)	\$ (3.71)

Because the method of accounting prescribed by SFAS 123 has not been applied to options granted prior to July 1, 1995 and future years will include the impact of future stock option grants, the resulting pro forma compensation cost may not be representative of that to be expected in future years. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions for grants during the years ended June 30, 2003, 2002 and 2001: risk-free interest rates of 3.53% for 2003, 4.10% for 2002, and 3.83% for 2001; a dividend yield of 0% for all three years; a weighted-average expected life of 9.79 years for 2003, 7.86 years for 2002 and 8.6 years for 2001; and a volatility factor of the expected market price of the Company's common stock of 1.70 for 2003, 1.74 for 2002 and 1.54 for 2001. The weighted average grant date fair value of options was \$0.14 for options granted in 2003, \$3.53 in 2002 and \$18.86 in 2001.

Compensation cost is estimated for the fair value of the employees' purchase rights under the ESPP using the Black-Scholes model with the following assumptions for rights granted in 2003, 2002 and 2001: a dividend yield of 0% for all three years; expected life of five months in 2003 and six months for 2002 and 2001; expected volatility of 1.70 for 2003, 2.17 for 2002 and 1.17 for 2001; and a risk-free interest rate of 4.6% for 2003, 4.6% for 2002 and 5.6% for 2001. The weighted-average fair market value of the purchase rights granted was \$1.18 for rights granted in 2003, \$4.38 in 2002 and \$8.19 for 2001.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable single measure of the fair value of its employee stock options.

Net Income (Loss) Per Share

SFAS No. 128, "Earnings Per Share" ("EPS"), requires the presentation of basic and diluted EPS. Basic EPS excludes dilution and is computed by dividing net income (loss) available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then participates in the earnings of the Company. Dilutive common equivalent shares consist of stock options calculated using the treasury stock method.

New Accounting Pronouncements

In January 2003, the Financial Accounting Standards Board (FASB) issued Interpretation No. 46, "Consolidation of Variable Interest Entities" (FIN 46). FIN 46 requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the equity investors in the entity do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. FIN 46 is effective for all new variable interest entities created or acquired after January 31, 2003. For variable interest entities created or acquired prior to February 1, 2003, the provision of FIN 46 must be applied for the first interim or annual period beginning after June 15, 2003. The adoption of FIN 46 did not have a material impact on its financial position or results of operations.

In December 2002, the FASB issued SFAS 148, "Accounting for Stock-Based Compensation – Transition and Disclosure," which is effective for fiscal years ending after December 15, 2002. SFAS 148 amends SFAS 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition to SFAS 123's fair value method of accounting for stock-based employee compensation. SFAS 148 also amends the disclosure provisions of SFAS 123 and APB Opinion No. 28, "Interim Financial Reporting," to require disclosure in the summary of significant accounting policies of the effect of an entity's accounting policy with respect to stock-based employee compensation on reported net income and earnings per share in annual and interim financial statements. The transition methods of SFAS 148 are effective for the Company's June 30, 2003 Form 10-K. The Company continues to use the intrinsic value method of accounting for stock-based compensation. As a result, the transition provisions will not have an effect on the Company's consolidated financial statements.

In November of 2002, the Emerging Issues Task Force (EITF) reached a consensus on Issue No. 00-21, "Revenue Arrangements with Multiple Deliverables." EITF Issue No. 00-21 provides guidance on how to account for arrangements that involve the delivery or performance of multiple products, services, and/or rights to use assets. The provisions of EITF Issue No. 00-21 will apply to revenue arrangements entered into in fiscal periods beginning after June 15, 2003. The Company is currently evaluating the effect that the adoption of EITF Issue No. 00-21 will have on the Company's financial condition and results of operations.

In November 2002, the FASB issued Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Guarantees of Indebtedness of Others" (FIN 45). The Interpretation elaborates on the existing disclosure requirements for most guarantees, including product warranties. The Interpretation requires that at the time a company issues certain guarantees, the company must recognize an initial liability for the fair value, or market value, of the obligations it assumes under that guarantee and must disclose that information in its interim and

annual financial statements. The initial recognition and initial measurement provisions of the Interpretation are applicable on a prospective basis to guarantees issued or modified after December 31, 2002. The Interpretation's disclosure requirements are effective for financial statements of interim or annual periods ending after December 15, 2002 and are applicable to all guarantees issued by the guarantor subject to the Interpretation's scope, including guarantees issued prior to the issuance of the Interpretation. The Company adopted the Interpretation effective for the fiscal quarter ended December 28, 2002. As the Company has not made any significant financial guarantees other than product warranties, the adoption of FIN 45 did not have a material impact on its financial position or results of operations.

In July of 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 addresses the financial accounting and reporting for obligations associated with an exit activity, including restructuring, or with a disposal of long-lived assets. Exit activities include, but are not limited to eliminating or reducing product lines, terminating employees and contracts, and relocating plant facilities or personnel. SFAS No. 146 specifies that a company will record a liability for a cost associated with an exit or disposal activity only when that liability is incurred and can be measured at fair value. Therefore, a commitment to an exit plan or a plan of disposal expresses only the Company's intended future actions and, therefore, does not meet the requirement for recognizing a liability and the related expense. SFAS No. 146 is effective prospectively for exit or disposal activities initiated after December 31, 2002. The adoption of SFAS No. 146 did not have a material effect on the Company's financial position or results of operations.

Reclassifications

Certain amounts presented in the Consolidated Balance Sheets and Consolidated Statement of Cash Flows for fiscal years 2001 and 2002 have been reclassified to conform to the 2003 presentation.

2. Mergers and Acquisitions

During the three-year period ended June 30, 2003, Adept completed three acquisitions:

- Meta Control Technologies, Inc.,
- CHAD Industries Inc., and
- HexaVision Technologies Inc.

These acquisitions are described below.

Meta Control Technologies, Inc.

On August 30, 2002, the Company completed the acquisition of a controlling interest in Meta Control Technologies, Inc., or Meta, a Delaware corporation. Meta develops, designs, manufactures and markets products that automate a wide range of manufacturing processes requiring precise motion, accurate machine vision and rapid process instrumentation. Some of the applications that make use of the Company's technology include semiconductor and electronics assembly, micro-mechanical and fiber optic assembly, laboratory automation and discrete process automation. The acquisition of Meta extends the Company's controls architecture to include two axis, low power controls in small packages allowing remote placement of motion and sensor controls that directly plug into Adept's new architecture using IEEE 1394 Firewire technology. In addition, Meta has a line of programmable cameras that when combined with the low power controller and Adept's HexSight software can be packaged as a very low cost, competitive OEM product. The results of Meta's operations have been included in Adept's consolidated financial statements since August 30, 2002.

Upon the closing of the acquisition transaction with Meta, the Company acquired a 67% ownership interest in Meta, with the remaining 33% ownership interest in Meta being held in escrow for the benefit of Meta. The acquisition agreement provides that Adept will acquire all of these remaining shares in return for the provision of discounts and royalty payments to the shareholder and its affiliates as described in the paragraph below but will, in any event and regardless of whether discounts are incurred or royalties paid, acquire 100% of the stock of Meta no later than August 2008 for no additional consideration.

Under the terms of the Meta acquisition agreement, the Company issued 730,000 shares of its common stock to the shareholders of Meta with a value of \$825,000. The value of the 730,000 shares was determined based on the average closing price of the Company's stock on the period of three trading days ended September 3, 2002. Ten percent of the 730,000 shares of common stock were placed into escrow for one year from the completion of the acquisition pending certain contingencies pursuant to the terms of the acquisition agreement. The escrow shares were released to the former Meta shareholders. Additionally, the Company agreed to provide up to \$1.7 million of discounts and royalties through August 2008 to a shareholder of Meta based upon future sales to that shareholder or certain of its affiliates. Such amounts will be charged to operations when incurred. As of June 30, 2003, the Company has not incurred any expenses related to discounts and royalties. In connection with the acquisition, the Company assumed a \$500,000 line of credit with Meta's lender (See Note 6). Additionally, the Company entered into a loan agreement for up to \$800,000 with a former shareholder of Meta and issued into escrow for the benefit of the lender 100,000 shares of the Company's common stock valued at \$113,000, subject to certain cancellation rights. In March 2003, the Company and the former shareholder terminated the \$800,000 loan agreement and the Company cancelled the 100,000 shares. No amounts were ever borrowed under the loan agreement.

Adept's management is primarily responsible for determining purchase price allocations. Adept considered a number of factors, including valuations, in determining the purchase price of Meta, which was allocated to tangible assets, goodwill and developed technology. Goodwill represents the excess of the purchase price of the net tangible and intangible assets acquired over their fair value. Developed technology for the Meta acquisitions is being amortized over four years.

Below is a table of the acquisition cost and purchase price allocation.

Acquisition Cost:		
Stock issued at closing	\$	825
Long-term debt assumed		511
Transaction costs		232
Total acquisition cost	<u>\$</u>	1,568
Purchase Price Allocation:		
Net book value of assets acquired	\$	6
Developed technology		780
Goodwill		782
Total	\$	1,568

Pro forma results for fiscal 2002 and for the period from July 1, 2002 through August 30, 2002 (date of acquisition) have been omitted as such effects would not differ materially from the Company's actual results.

CHAD Industries Inc.

On October 9, 2001, Adept completed the acquisition of all of the outstanding shares of CHAD Industries Inc. (CHAD), now named Adept Orange Corporation, a design and manufacturing company specializing in precision assembly automation based in Orange, California. The acquisition of CHAD was a strategic step in Adept's precision assembly strategy. Adept leverages CHAD's expertise in small part feeding, precision tooling design, and the handling of odd-form components to add capacity in precision assembly automation. In addition, Adept supports CHAD's line of odd-form component assembly machines. The results of CHAD's operations have been included in Adept's consolidated financial statements since October 9, 2001.

Under terms of the acquisition agreement, the purchase price of \$10.1 million includes an aggregate of \$8.4 million in cash, \$150,000 in transaction costs and 200,000 shares of Adept common stock valued at \$1.6 million. The value of the 200,000 shares issued was determined based on the average closing price of Adept's stock over the period of five trading days prior to June 27, 2001, the date of entry into the definitive agreement. Of the \$8.4 million in cash, \$4.2 million was paid as of the closing date on October 9, 2001 \$2.6 million was paid on October 9, 2002 and on December 13, 2002, CHAD and Adept amended the \$1.6 million second anniversary promissory note and the funds held in escrow in the amount of the note were released to Adept. The second anniversary promissory note was paid in full in February 2003. In addition, the acquisition agreement provided for Adept to make cash payments of \$242,000 and potential stock issuances consisting of 61,000 shares equal to approximately \$467,000 over a period of

three years after the closing date to certain specified employees of CHAD, contingent on the continued employment of such employees. As such, those amounts have been appropriately excluded from the purchase price and are being expensed as paid. As of June 30, 2003, \$65,000 in contingent cash and no contingent shares remain to be paid by October 9, 2004 contingent on the continued employment of certain specified employees. This acquisition was accounted for under the purchase method of accounting.

The purchase price of CHAD was allocated, based on an independent valuation, to tangible assets, goodwill and developed technology. Goodwill represents the excess of the purchase price of the net tangible and intangible assets acquired over their fair value. Developed technology for the CHAD acquisition is being amortized over three years.

For the CHAD acquisition, below is a table of the acquisition cost and purchase price allocation.

Acquisition Cost:		
Cash paid on closing	\$	4,150
Cash paid after one year		2,592
Cash paid after two years		1,615
Stock issued at closing		1,556
Transaction costs	_	150
Total acquisition cost	<u>\$</u>	10,063
Purchase Price Allocation:		
Net book value of assets acquired	\$	553
Developed technology		430
Goodwill		9,080
Total	<u>\$</u>	10,063

The following unaudited pro forma summary results of operations data has been prepared assuming that the CHAD acquisition had occurred at the beginning of the period presented. The consolidated results are not necessarily indicative of the results of future operations nor of results that would have occurred had the acquisitions been consummated as of the beginning of the period presented.

(in thousands, except per share amounts)	<u>2002</u>	<u>2001</u>
Net revenues	\$ 57,846	\$ 106,113
Net loss	\$ (60,179)	\$ (35,755)
Basic and diluted net loss per share	\$ (4.39)	\$ (3.07)

HexaVision Technologies Inc.

On July 21, 2000, Adept acquired HexaVision Technologies Inc., now named Adept Technology Canada Co. ("HexaVision"), a Canadian corporation. HexaVision was a machine vision research and development company. Adept initially paid \$5.5 million in cash, which included transaction costs of \$0.4 million, and issued shares of its common stock to the shareholders of HexaVision with a value of \$1.1 million. The acquisition of HexaVision has been accounted for under the purchase method of accounting. Adept has included the results of operations of HexaVision in Adept's results of operations beginning July 21, 2000. On July 21, 2001, pursuant to the terms of the share purchase agreement relating to the acquisition of HexaVision, Adept issued 116,000 shares of its common stock with a value of \$1.1 million to the employees and former shareholders of HexaVision and released \$313,000 in cash from an escrow account. On July 21, 2002, Adept made a second cash payment of \$53,000 and released \$1.4 million in cash from an escrow account to the employees and former shareholders of HexaVision. The contingency payments made and shares issued to the employees of HexaVision have been appropriately recorded as operating expenses. The contingency payments made and shares issued to the former shareholders of HexaVision have been allocated to goodwill and accounted for as additional purchase price.

The purchase price of HexaVision was allocated, based on an independent valuation, to tangible assets, goodwill and other intangible assets. Goodwill represents the excess of the purchase price of the net tangible and intangible assets acquired over their fair value. Other intangible assets primarily represent developed technology and non-compete covenants. The allocation of the purchase price is based upon an independent valuation of the assets and liabilities of HexaVision.

For the HexaVision acquisition, below is a table of the acquisition cost and purchase price allocation:

(in thousands)	
Acquisition Cost:	
Cash	\$ 5,085
Transaction costs	409
Contingency payments and share	
issuances:	
Common stock	794
Cash	1,267
Total acquisition cost	\$ <u>7,555</u>
Purchase Price Allocation	
Net liabilities assumed	\$ (629)
Developed and core technology	201
Goodwill	 7,983
Total	\$ 7,555

As the acquisition was completed on July 21, 2000, pro forma results for the fiscal year ended June 30, 2001 would not differ materially from the actual results.

3. Restructuring Charges

Fiscal 2002

During the fiscal year ended June 30, 2002, Adept implemented a plan to restructure certain of its operations across all three of its reportable business segments. Adept adopted a restructuring plan during the three months ended September 30, 2001 and due to market conditions, was required to implement additional restructuring measures during the third quarter of fiscal 2002. Significant items comprising the September 30, 2001 restructuring plan included the following: exit of non-strategic product lines including SILMA inspection software sales and maintenance, factory automation consulting and Multi-bus controller support; consolidation of excess manufacturing and support facilities; consolidation of the Company's European operations; reductions in force and other salary reduction measures. The major actions comprising the third quarter of fiscal 2002 restructuring plan included the following: suspending current efforts focused on fiberoptics; closure of the Company's Tucson, Arizona facility; the exit from manufacturing lease commitments in Europe; and additional reductions in workforce.

For fiscal 2002, the Company recorded total restructuring charges of \$17.7 million related to the actions identified. Of the \$17.7 million restructuring charge, Adept recorded \$5.3 million in the three months ended March 30, 2002 and \$12.4 million in the three months ended September 30, 2001.

The restructuring charges include employee severance costs, lease commitments for idle facilities and asset impairment charges and are as follows:

(in thousands)	<u>Cl</u>	<u>iarges</u>	<u>Uti</u> Q1] 20	ounts lized Fiscal 002 ash	<u>Uti</u> Q1 1 20	ounts lized Fiscal 002 Cash	<u>Uti</u> Q2] 20	ounts lized Fiscal 002 ash	Amo Utili Q2 F 200 Non	zed iscal 02
Employee severance costs	\$	1,692	\$	555	\$		\$	370	\$	
Lease commitments		6,800		88		98		94		
Asset impairment charges		9,167				5,601				
Total	\$_	17,659	\$	643	\$	5,699	\$	464	\$	

(in thousands)	Uti Q3 1 20	ounts lized Fiscal 002 <u>ash</u>	Ut Q3 2	nounts ilized Fiscal 2002 1 Cash	Uti Q4 1 20	ounts lized Fiscal 002 <u>ash</u>	Util Q4 F	ounts ized iscal 02 <u>Cash</u>	Ju	lance ne 30, <u>002</u>
Employee severance costs	\$	187	\$		\$	454	\$		\$	126
Lease commitments		336		2,573		472				3,139
Asset impairment charges				3,472						94
Total	<u>\$</u>	523	\$	6,045	\$	926	\$		\$	_3,359

Employee severance costs of \$1.7 million represent a reduction of approximately 114 employees in most functional areas across all the reportable business segments, and at June 30, 2002, all of the affected employees had ceased employment with the Company. The Company paid the remaining accrued severance before September 30, 2002. Lease commitments of \$6.8 million consist of \$4.2 million in charges resulting from the consolidation of manufacturing facilities in San Jose and Livermore, California into Adept's technology center in Livermore, California, plus the consolidation of certain support facilities in Europe. The remaining \$2.6 million in lease commitments relates to a non-cash charge for excess production facilities for which the Company exchanged a prepaid commitment fee in order to settle future obligations on excess production facilities. The consolidation of these facilities has resulted in operating lease commitments in excess of the Company's current and projected needs for leased properties. At June 30, 2002, the long-term accrued restructuring charges related to future rent commitments on non-cancelable lease agreements. Payments against these lease commitments are expected to continue for 18 months to three years based on lease terms. Asset impairment charges of \$9.2 million consist of \$6.6 million in abandoned assets resulting from the exiting of certain non-strategic product lines, consolidation of facilities, and goodwill and other intangible assets write-off of \$2.6 million. The charge for abandoned assets include leasehold improvements and computer and office equipment related to the exit of the SILMA inspection software product line as well as leasehold improvements, machinery and equipment, and computer and office equipment related to the consolidation of manufacturing and support facilities. The abandoned assets also include the write-off of enterprise resource planning system software associated with the closure of the Pensar-Tucson facility. The goodwill and other intangible assets written off resulted from the Company's acquisition of Pensar-Tucson in April 2000, which no longer had value to the Company due to the closure of its Tucson, Arizona operations in March 2002.

Fiscal 2003

In response to continued weakness in customer demand, the Company implemented additional restructuring measures during fiscal 2003. The Company recorded total restructuring charges of \$5.3 million related primarily to the continued consolidation of its domestic facilities and reductions in workforce. Of the \$5.3 million in restructuring charges, \$1.1 million was recorded in the first quarter of fiscal 2003, \$2.0 million was recorded in the third quarter of fiscal 2003 and \$2.2 million was recorded in the fourth quarter of fiscal 2003. Employee severance costs of \$1.9 million represent a reduction of 84 employees in most functional areas across all the reportable business segments, and by June 30, 2003, all of the affected employees had ceased employment with the Company and all severance payments are expected to be completed by the second quarter of fiscal 2004. Lease commitments of \$3.1 million resulted primarily from the closure of the Company's San Jose, California facility as part of a continuing effort to consolidate domestic operations and administration in the Company's Livermore, California facility and the restructure of lease commitments associated with excess capacity at the Company's Livermore, California facility. Asset impairment charges of \$318,000 represent write-offs of abandoned assets primarily related to the Company's San Jose facility.

The following table summarizes the significant components of the Company's fiscal 2003 restructuring at June 30, 2003:

(in thousands)	Balance June 30, <u>2002</u>	Additional Charges <u>Fiscal 2003</u>	Amounts Utilized Q1 Fiscal 2003 <u>Cash</u>	Amounts Utilized Q1 Fiscal 2003 Non Cash	Amounts Utilized Q2 Fiscal 2003 <u>Cash</u>	Amounts Utilized Q2 Fiscal 2003 Non Cash
Employee severance costs Lease commitments Asset impairment charges Total	\$ 126 3,139 94 \$ 3,359	\$ 1,872 3,134 318 \$ 5,324	\$ 815 416 <u>\$ 1,231</u>	\$	\$ 330 416 ———————————————————————————————————	\$ — — — <u>\$</u> —
(in thousands)	Amounts Utilized Q3 Fiscal 2003 Cash	Amounts Utilized Q3 Fiscal 2003 Non Cash	Amounts Utilized Q4 Fiscal 2003 <u>Cash</u>	Amounts Utilized Q4 Fiscal 2003 Non Cash	Balance June 30, 2003	
Employee severance costs Lease commitments Asset impairment charges	\$ 524 430 ——————————————————————————————————	\$ (185) 253	\$ 145 1,875 95	\$ — 49 \$ 10	\$ 184 3,321 \$ 3,505	

In addition, in March 2003, the Company revised its estimate of the costs to consolidate its French and German offices and as a result, the restructuring charges in the three months ended March 29, 2003 includes a reversal of \$185,000 in previously established amounts. At June 30, 2003, the restructuring accrual balance of \$3.5 million is comprised entirely of cash charges that are expected to be paid over the next ten quarters, primarily against non-cancelable lease commitments.

4. Goodwill and Other Intangible Assets

Under SFAS 142, goodwill (and intangible assets deemed to have indefinite lives) are longer amortized but are subject to annual impairment tests. Other intangible assets with finite lives are amortized over those useful lives. Adept implemented SFAS 142 on July 1, 2001 and completed the measurement of the impairment loss in the third quarter of fiscal 2002. An impairment loss of \$10.0 million resulting from the adoption of SFAS 142 was recorded as a cumulative effect of a change in accounting principle as of July 1, 2001. SFAS 142 requires goodwill and intangible assets to be evaluated for impairment at least annually and we have chosen April 1, as the annual date to conduct this evaluation. In the fourth quarter of fiscal 2002, Adept recorded an impairment loss of \$6.6 million as a component of operating expenses as a result of the annual impairment update. The results of the Company's fiscal 2003 annual impairment testing did not indicate impairment of the Company's goodwill. The impairment charges are determined using a fair value approach, using the discounted cash flow method.

Prior to the adoption of SFAS 142, amortization expense was recorded for goodwill and other intangible assets. The following sets forth a reconciliation of net loss and loss per share information for the fiscal years 2003, 2002 and 2001 adjusted for the non-amortization provisions of SFAS 142.

	Fiscal year ended					
(in thousands)	June 30, 2003	June 30, 2002	June 30, 2001			
Net loss before cumulative effect of change						
in accounting principle	\$ (28,972)	\$ (49,851)	\$ (35,200)			
Add back goodwill amortization			6,097			
Adjusted net income	\$ (28,972)	\$ (49,851)	\$ (29,103)			
Cumulative effect of change in accounting principle		(9,973)	<u> </u>			
Net loss after cumulative effect of change						
In accounting principle	\$ (28,972)	\$ (59,824)	\$ (29,103)			
Weighted average shares outstanding:			·			
Basic	14,955	<u>13,691</u>	11,637			
Diluted	14,955	13,691	11,637			
Basic and diluted earnings per common share:						
Reported loss before cumulative effect of						
change in accounting principle	\$ (1.94)	\$ (3.64)	\$ (3.02)			
Add back goodwill amortization			0.52			
Adjusted loss before cumulative effect of						
change in accounting principle	\$ (1.94)	\$ (3.64)	\$ (2.50)			
Cumulative effect of change in accounting						
principle		(0.73)				
Adjusted net loss	<u>\$(1.94)</u>	<u>\$ (4.37)</u>	<u>\$ (2.50)</u>			

In accordance with SFAS 142, the following is a summary of the gross carrying amount and accumulated amortization, aggregate amortization expense, and estimated amortization expense for the next five succeeding fiscal years related to the intangible assets subject to amortization.

(in thousands)		June 30, 2003			June 30, 2002	
Amortized intangible assets	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Developed technology	\$ 2,532	\$ (1,443)	(in thou \$ 1,089	sands) \$ 1,751	\$ (809)	\$ 942
Non compete agreements	380	(293)	87	380	(198)	182
Total	<u>\$ 2,912</u>	<u>\$ (1,736)</u>	<u>\$ 1,176</u>	<u>\$ 2,131</u>	<u>\$ (1,007)</u>	<u>\$1,124</u>

The aggregate amortization expense totaled \$728,000 for the year ended June 30, 2003 and \$725,000 for the year ended June 30, 2002 and the estimated amortization expense for the next four years are as follows:

(in thousands)	Amount				
For fiscal year 2004	682				
For fiscal year 2005	267				
For fiscal year 2006	195				
For fiscal year 2007	32				
•	<u>\$ 1.176</u>				

The changes in the carrying amount of goodwill for the year ended June 30, 2003 are as follows:

(in thousands)	Components	Solutions	Totals	
Balance at June 30, 2002	\$ 2,394	\$ 4,495	\$ 6,889	
Addition to goodwill for the acquisition of Meta (Note 2)	<u>782</u>		782	
Balance at June 30, 2003	<u>\$ 3,176</u>	<u>\$ 4,495</u>	<u>\$ 7,671</u>	

There is no goodwill related to the Services and Support segment.

5. Derivative Financial Instruments

A foreign currency hedging program was used to hedge the Company's exposure to foreign currency exchange risk on international operational assets and liabilities. Realized and unrealized gains and losses on forward currency contracts that were effective as hedges of assets and liabilities were recognized in income as a component of selling, general and administrative expenses. The Company recognized losses of \$271,000 for the year ended June 30, 2003 and \$728,000 for the year ended June 30, 2001. As of March 2003, the Company determined that its international activities held or conducted in foreign currency did not warrant the cost associated with a hedging program due to decreased exposure of foreign currency exchange risk on international operational assets and liabilities. As a result, the Company suspended its foreign currency hedging program in March 2003.

6. Financing Arrangements

On August 30, 2002, in connection with the Meta acquisition, the Company assumed a \$500,000 revolving line of credit with Meta's lender, Paragon Commercial Bank bearing interest at 1% plus the prime rate announced by the Wall Street Journal. Of this line of credit, \$494,000 was outstanding at the time of acquisition. The credit facility was secured by a \$500,000 cash deposit with Paragon Commercial Bank. On March 10, 2003, the Company terminated the \$500,000 line of credit with Paragon Commercial Bank and paid the outstanding balance with the funds used to secure the line of credit. Additionally, the Company entered into a loan agreement for up to \$800,000 with a former shareholder of Meta and issued into escrow for the benefit of the lender 100,000 shares of the Company's common stock valued at \$113,000, subject to certain cancellation rights. In March 2003, the Company and the former shareholder terminated the \$800,000 loan agreement and the Company cancelled the 100,000 shares. No amounts were ever borrowed under the loan agreement.

Pursuant to the terms of the CHAD acquisition agreement, the Company paid \$2.6 million to the shareholders of CHAD on October 9, 2002. On December 13, 2002, CHAD and Adept amended the second anniversary promissory note due to a former shareholder of CHAD and the funds then held in escrow in the amount of the \$1.6 million promissory note were released to Adept. The second anniversary promissory note was paid in full in February 2003.

On March 21, 2003, the Company and Silicon Valley Bank ("SVB") entered into an Accounts Receivable Purchase Agreement (the "Purchase Agreement"). Under the Purchase Agreement, the Company may sell certain of its receivables to SVB on a full recourse basis for an amount equal to 70% of the face amount of such purchased receivables with the aggregate face amount of purchased receivables not to exceed \$2.5 million. In connection with the Purchase Agreement, the Company granted to SVB a security interest in substantially all of its assets. Additionally, the Company issued Silicon Valley Bank a warrant to purchase 100,000 shares of Adept's common stock at a price of \$1.00 per share. The warrant may be exercised on or after September 21, 2003, expires March 21, 2008 and was valued at \$20,000 by the Company using the Black Scholes model. As of June 30, 2003, the Company had \$97,000 outstanding under the Purchase Agreement. The Purchase Agreement includes certain covenants with which the Company must comply. The Company is required to pay a monthly finance charge equal to 2% of the average daily gross amount of unpaid purchased receivables. The Company cannot transfer or grant a security interest in its assets without SVB's consent, except for certain ordinary course transactions, or make any transfers to any of its subsidiaries of money or other assets with an aggregate value in excess of \$0.24 million in any fiscal quarter, net of any payments by such subsidiaries to the Company. Certain of the Company's wholly-owned subsidiaries were also required to execute a guaranty of all the Company's obligations to SVB and such guaranties have been executed. Since the Company's obligation to repay SVB is not conditioned on the collection of the related accounts receivable balances, the Company has recorded the amounts due under this agreement in current liabilities. Adept is required to meet certain covenants as defined by the Purchase Agreement. Adept was in compliance with these covenants as of June 30, 2003.

On August 6, 2003, upon completion of the Company's lease restructuring with Tri-Valley Campus LLC, Tri-Valley and the Company amended the lease relating to the Company's Livermore, California facilities (See Note 7). In connection with the lease restructuring, the Company issued a three-year, \$3.0 million convertible subordinated note due June 30, 2006 in favor of the landlord, bearing an annual interest rate of 6.0%. Interest is payable at the Company's option in shares of the Company's common stock. The note is convertible at any time at the option of the holder into the Company's common stock at a conversion price of \$1.00 per share and the resulting shares carry

certain registration and other rights. This liability was recorded as long term Subordinated Convertible Note in the accompanying balance sheet with a corresponding reduction in accrued unpaid rent on Livermore facilities and an additional restructuring charge for the excess of the note amount over accrued unpaid rent on Livermore facilities. Payment under the note will be accelerated in the event of a default, including the insolvency or bankruptcy of the Company, the Company's failure to pay its obligations under the note when due, the Company's default on certain material agreements, including the Livermore lease, the occurrence of a material adverse change with respect to the Company's business or ability to pay its obligations under the note, or a change of control of Adept without the landlord's consent.

7. Commitments and Contingencies

Commitments

Future minimum lease payments under non-cancelable operating leases are as follows:

(in thousands)	<u>L</u>	eases
Fiscal Year		
2004	\$	1,903
2005		1,760
2006		1,640
2007		1,399
2008		1,298
Thereafter		3,742
Total minimum lease payments	\$	11,742

Rent expense was \$6.6 million in 2003. Rent expense in fiscal 2002 was \$6.4 million. The Company did not record any sublease income during fiscal 2003 or 2002. Rent expense, net of sublease income of \$16,000, was \$4.1 million in 2001.

Rent payments for Livermore facilities increase at a rate of 4.0% annually on June 1st of each year.

In connection with the restructuring of the Livermore facility lease, the lease amendment carries liquidated damages in the event of default on the lease payments equivalent to 1 year of rent obligations on the original lease. In the event of Adept's bankruptcy or a failure to make payments to the landlord of the Livermore, California facilities within three days after a written notice from the landlord, a default would be triggered on the lease.

The Company had significant lease obligations for its California facilities. The Company is currently in litigation with the landlord of its San Jose, California facility regarding its outstanding lease obligations. The Company moved out of its San Jose facility in March 2003 and no longer pays rent for that facility.

Contingencies

In March 2003, Adept vacated its San Jose facility and ceased paying rent on the lease. In May 2003, DL Rose Orchard, L.P., owner of the property leased by Adept at 150 Rose Orchard Way and 180 Rose Orchard Way in San Jose, California, filed an action against Adept in Santa Clara Superior Court (NO. CV817195) alleging that Adept breached the leases for the Rose Orchard Way properties by ceasing rent payments and vacating the property. The complaint makes a claim for unspecified damages for unpaid rent through April 2003, the worth at the time of the award of rent through the balance of the leases, an award of all costs necessary to ready the premises to be re-leased and payment of its costs and attorney's fees. Adept answered the complaint on July 15, 2003 and is vigorously defending the lawsuit. As the Company has vacated this facility, it has recorded expense in the amount of \$2.3 million for the remaining unpaid rent associated with this lease; however, the Company has not set aside the cash associated with such unpaid rent expenses, thus in the event that the Company receives an adverse judgment in the San Jose lease litigation in excess of its cash balance and does not have control of the timing of the payments, the Company may not have sufficient cash to meet such obligations otherwise due and therefore, it may be required to cease operations. Since filing the complaint, plaintiff has disclosed in court filings that its estimated damages exceed \$2.9 million.

Some end users of the Company's products have notified the Company that they have received a claim of patent infringement from the Jerome H. Lemelson Foundation, alleging that their use of the Company's machine vision products infringes certain patents issued to Mr. Lemelson. In addition, the Company has been notified that other end users of the Company's AdeptVision VME line and the predecessor line of Multibus machine vision products have received letters from Mr. Lemelson which refer to Mr. Lemelson's patent portfolio and offer the end user a license to the particular patents. Certain end users have notified the Company that they may seek indemnification from the Company for damages or expenses resulting from this matter. The Company cannot predict the outcome of this or any similar litigation, which may arise in the future. However, the Company believes the ultimate resolution of these matters will not have a material adverse effect on its financial position, results of operations or cash flows.

The Company has from time to time received communications from third parties asserting that the Company is infringing certain patents and other intellectual property rights of others, or seeking indemnification against alleged infringement. While it is not feasible to predict or determine the likelihood or outcome of any actions brought against it, the Company believes the ultimate resolution of these matters will not have a material adverse effect on its financial position, results of operations or cash flows.

8. Redeemable Convertible Preferred Stock

On October 29, 2001, Adept completed a private placement with JDS Uniphase Corporation of \$25.0 million of its convertible preferred stock consisting of 78,000 shares of Series A Convertible Preferred Stock (the "Series A Preferred") and 22,000 shares of Series B Convertible Preferred Stock (the "Series B Preferred"), collectively (the "Preferred Stock"). Both the Series A Preferred and the Series B Preferred are entitled to annual dividends at a rate of \$15 per share. Dividends are cumulative, and accrued and unpaid dividends are payable only in the event of certain liquidity events as defined in the statement of preferences of the Preferred Stock, such as a change of control or liquidation or dissolution of Adept. No dividends on its common stock may be paid until dividends for the fiscal year and any prior years on the Preferred Stock have been paid or set apart, and the Preferred Stock will participate in any dividends paid to the common stock on an as-converted basis. The Preferred Stock may be converted into shares of the Company's common stock at any time, and in the absence of a liquidity event or earlier conversion or redemption, will be converted into common stock upon October 29, 2004 (the "Automatic Conversion Date"). The Company has agreed to use its reasonable efforts to seek shareholder approval to extend this Automatic Conversion Date for the Preferred Stock until October 29, 2005. The Preferred Stock may be converted into shares of Adept's common stock at a rate of the initial purchase price divided by a denominator equal to the lesser of \$8.18, or 75% of the 30 day average closing price of Adept's common stock immediately preceding the conversion date ("Conversion Date Price"). However, as a result of a waiver of events of default by the preferred stockholder other than in connection with certain liquidity events that are not approved by the Board of Directors of Adept, in no event shall the denominator for the determination of the conversion rate with respect to the Series B Preferred be less than \$4.09 and with respect to the Series A Preferred be less than \$2.05, even if the Conversion Date Price is less than \$4.09 and \$2.05, respectively. With respect to the Series A Preferred, the conversion price could potentially be less than the fair value of the common stock at the date the preferred stock was issued. The resulting beneficial conversion amount, if any, would be recorded as a preferred stock dividend and shown as a reduction in net income applicable to common shareholders. The Preferred Stock shall not be convertible, in the aggregate, into 20% or more of our outstanding voting securities and no holder of Preferred Stock may convert shares of Preferred Stock if, after the conversion, the holder will hold 20% or more of the outstanding voting securities of Adept. Shares not permitted to be converted remain outstanding, unless redeemed, and become convertible when such holder holds less than 20% of Adept's outstanding voting securities. As a result, as the number of outstanding shares of Adept increases, including as the result of the exercise or conversion of options, warrants or convertible notes and as the number of shares held by the preferred stockholder decreases, the number of shares into which the preferred stock may be convertible proportionately increases. The Preferred Stock has voting rights equal to the number of shares into which the Preferred Stock could be converted subject to the terms of the designation of preferences assuming a conversion rate of \$250.00 divided by \$8.18.

Barring the occurrence of certain liquidity events that are not approved by the Board of Directors of Adept, if the Conversion Date Price on the Automatic Conversion Date is lower than \$2.05, then the denominator for the calculation of the conversion of the Preferred Stock described above will be \$4.09 for the Series B Preferred Stock and \$2.05 for the Series A Preferred Stock. In addition, because accrued and unpaid dividends are payable only in the event of certain liquidity events as defined in the designation of preferences of the Preferred Stock, as described

above, barring the prior occurrence of such a liquidity event, no cash dividends will be payable at the Automatic Conversion Date.

The Company has the right, but not the obligation, to redeem shares of Series A Preferred elected to be converted by the preferred stockholder which, upon conversion would use the denominator of \$2.05 for determination of the conversion rate, and would result in the issuance of shares of common stock in excess of the number of shares of common stock issuable upon conversion using a denominator of \$4.09 for determination of the conversion rate. The number of shares of Series A Preferred that Adept may elect to redeem would be calculated by subtracting (i) the number of shares of common stock that the shares of Series A Preferred that have been elected to be converted would be convertible into based on a denominator of \$4.09 from (ii) the number of shares of common stock that the shares of Series A Preferred that have been elected to be converted would be convertible into based on a denominator of \$2.05, and then determining the number of shares of Series A Preferred that this number of shares of common stock represents using a denominator of \$4.09. The redemption price is equal to the sum of the initial Preferred Stock price, plus all cumulated and unpaid dividends. The redemption shall be paid in the form of a senior unsecured promissory note bearing interest at a rate of 6% per annum, maturing in two years from the date of issuance. If the Company redeems shares of Preferred Stock using a promissory note, any indebtedness incurred while the note is outstanding must be subordinated to the note, other than certain ordinary course financings. In addition, the holders of the Preferred Stock are entitled to receive, upon liquidation, the amount equal to \$250 per share (adjusted for any stock splits or stock dividends) plus any unpaid dividends. The liquidation preference may be triggered by several events consisting of a change in control of Adept, a sale of substantially all of Adept's assets, shareholder approval of any plan of liquidation or dissolution or the direct or indirect beneficial ownership of more than 50% of Adent's common stock by any person or entity. Since such events may be outside of management's control and would trigger the payment of the Preferred Stock liquidation preference, the Preferred Stock is classified outside of shareholders' equity as redeemable convertible preferred stock in the accompanying consolidated balance sheet.

In December 2002, Adept and JDS Uniphase agreed to terminate the supply, development and license agreement entered into by them in October 2001. Under this agreement, Adept was obligated to work with JDS Uniphase's internal automation organization, OPA, to develop solutions for component and module manufacturing processes for sub-micron tolerance assemblies. JDS Uniphase retained sole rights for fiberoptic applications developed under this contract. For non-fiberoptic applications of component and module manufacturing processes developed by OPA, Adept was obligated to pay up to \$1.0 million each fiscal quarter for the planned five-quarter effort. Due to changing economic and business circumstances and the curtailment of development by JDS Uniphase and shutdown of their OPA operations, both parties determined that these development services were no longer in their mutual best interests. As part of the termination, Adept executed a \$1.0 million promissory note in favor of JDS Uniphase earning interest at a rate of 7% per year payable on or before September 30, 2004. JDS Uniphase has the right to require Adept to apply any additional financing received prior to maturity first to repayment of the outstanding balance under the promissory note. This right was waived by JDS Uniphase in connection with the Company's line of credit with Silicon Valley Bank and the convertible note issued by the Company to its landlord. In addition, in the event of Adept's insolvency or inability to pay its debts when they become due, an event of default occurs under the promissory note. An event of default will result in the immediate acceleration of the promissory note and the unpaid balance and all accrued interest will become immediately due and payable. The payments made prior to termination plus the promissory note represent payment in full by Adept for the development services performed by JDS Uniphase, and there are no remaining payment obligations arising from the agreement. All licenses, licensing rights and other rights and obligations arising from the development work performed under the contract before termination survive its termination. Adept also agreed to use its reasonable efforts to seek shareholder approval to amend the date that the preferred stock held by JDS Uniphase automatically converts into Adept's common stock from October 29, 2004 to October 29, 2005 to allow JDS Uniphase an additional year to maintain its position as a preferred stockholder or convert the Preferred Stock into shares of Adept's common stock. promissory note is included in other long-term liabilities on the accompanying balance sheet.

9. Shareholders' Equity (Deficit)

Preferred Stock

The Board of Directors has the authority to issue, without further action by the shareholders, up to 5.0 million shares of preferred stock in one or more series and to fix the price, rights, preferences, privileges and restrictions thereof,

including dividend rights, dividend rates, conversion rights, voting rights, terms of redemption, redemption prices, liquidation preferences and the number of shares constituting a series or the designation of such series, without any further vote or action by the Company's shareholders. The issuance of preferred stock, while providing desirable flexibility in connection with possible financings, acquisitions and other corporate purposes, could have the effect of delaying, deferring or preventing a change in control of the Company without further action by the shareholders and may adversely affect the market price of, and the voting and other rights of, the holders of common stock. This amount has been reduced by 100,000 shares, which were issued as redeemable convertible preferred stock in connection with a joint development agreement and related investment of \$25.0 million with an accredited investor, JDSU.

Common Stock

In August 2000, the Board of Directors amended the Company's Restated Articles of Incorporation, approving an increase in the number of authorized shares of its common stock from 25.0 million to 70.0 million shares. The shareholders approved this amendment on November 10, 2000.

The Company has reserved shares of common stock for future issuance at June 30, 2003 as follows:

(in thousands)	
Stock options outstanding	3,326
Stock options available for grant	2,121
Conversion of redeemable convertible Preferred Stock	3,063
Conversion of SVB warrant	100
Employee stock purchase plan shares available for purchase	<u>826</u>
	<u>9,436</u>

Follow-on Offering

On February 18, 2001, the Company completed a public offering of its common stock. The Company sold a total of two million shares of common stock at a price of \$18.00 per share. The offering resulted in net proceeds to the Company of approximately \$32.4 million, net of an underwriting discount of \$2.5 million and offering expenses of \$1.1 million.

Stock Option Plans

The Company's 1993 Stock Plan (the "1993 Plan") was adopted by the Board of Directors in April 1993 and approved by the shareholders of the Company in June 1993. The 1993 Plan provides for grants of incentive stock options to employees (including officers and employee directors) and nonstatutory stock options to employees (including officers and employee directors) and consultants of the Company. In general, options and common stock purchased pursuant to stock purchase rights granted under the 1993 Plan vest and become exercisable starting one year after the date of grant, with 25% of the shares subject to the option exercisable at that time and an additional 1/48th of the shares subject to the option becoming exercisable each month thereafter. Upon the voluntary or involuntary termination of employment (including as a result of death or disability) by a holder of unvested shares of the Company's common stock purchased pursuant to stock purchase rights granted under the 1993 Plan, the Company may exercise an option to repurchase such shares at their original issue price. The terms of the options granted under the 1993 Plan generally may not exceed ten years. The Board of Directors determines the exercise price of the options, which must be at least equal to the fair market value of the common stock on the date of grant.

On August 12, 1999, the Board of Directors authorized an increase of one million shares issuable under the 1993 Plan, which was approved by the shareholders in November 1999. In August 2000, the 1993 Plan was amended by the Board of Directors to increase the number of shares authorized for issuance under the 1993 Plan by an additional one million shares. This amendment was approved by the Company's shareholders on November 10, 2000. The 1993 Plan expired in April 2003. Therefore, no new options will be granted under the 1993 Plan.

The Company's 1995 Director Option Plan (the "Director Plan") was adopted by the Board of Directors and approved by the shareholders of the Company in October 1995. The option grants under the Director Plan are automatic and nondiscretionary, and the exercise price of the options is at the fair market value of the Company's common stock on the date of grant. A total of 150,000 shares of common stock has been reserved for issuance under

the Director Plan. During the year ended June 30, 2003, 9,000 options were granted and no options were exercised. During each of the two years ended June 30, 2002, 12,000 options were granted and no options were exercised.

The options may be exercised at the time or times determined by the Board of Directors.

On August 9, 2001, the Board of Directors adopted the 2001 Stock Option Plan (the "2001 Plan") and provided that 2,600,000 shares of common stock be reserved for issuance under the 2001 Plan. Options under the 2001 Plan may be granted, as complies with applicable law, to employees either from time to time at the discretion of the Compensation Committee of the Board of Directors or automatically upon the occurrence of specified events, including, without limitation, reduction of at will employees' salaries and the achievement of performance goals. The exercise price of the options is at the fair market value of the Company's common stock on the date of the grant. Options generally vest over a time period specified by the Compensation Committee. However, at the Compensation Committee's discretion, options granted for reduction of at will employees' salaries will vest in equal monthly increments over the salary reduction period. All stock options granted under the 2001 Plan have an expiration date of 10 years from the date of the grant.

The following table summarizes option activities under the Company's stock option plans:

		O _]	ptions	
	Available for Grant	No. of Shares <u>Outstanding</u> (in thousands, ex	Aggregate <u>Price</u> cept per share dat	Weighted Average <u>Exercise Price</u> ta)
Balance at June 30, 2000	966	_1,744	\$ 12,477	\$ 7.15
Additional shares authorized	1,000			_
Granted	(844)	844	16,285	19.29
Canceled	122	(122)	(2,584)	21.18
Exercised		(252)	(1,370)	5.44
Balance at June 30, 2001	1,244	2,214	\$ 24,808	\$ 11.21
Additional shares authorized	2,600			
Granted	(1,619)	1,619	5,852	3.61
Canceled	463	(463)	(4,594)	9.92
Exercised		(32)	(120)	3.74
Balance at June 30, 2002	<u> 2,688</u>	<u>3,338</u>	<u>\$ 25,946</u>	\$ 7.77
Additional shares authorized		_		
Granted	(974)	974	386	0.40
Canceled	986	(986)	(7,574)	7.69
Exercised				_
Expired	<u>(579)</u>			
Balance at June 30, 2003	<u>2,121</u>	<u>3,326</u>	<u>\$ 18,758</u>	\$ 5.64

The following table summarizes information concerning outstanding and exercisable options at June 30, 2003:

	Options Outstanding			Options Exercisable			
Range of Exercise <u>Prices</u>	Options Outstanding	Weighted Average Remaining Contractual <u>Life</u>	Weighted Average Exercise <u>Price</u>	Options Exercisable	Weighted Average Exercise <u>Price</u>		
\$ 0.30 - \$ 1.90	910,652	9.73	\$ 0.34	326,135	\$ 0.32		
\$ 2.79 - \$ 2.84	348,352	8.84	\$ 2.79	93,445	\$ 2.79		
\$ 3.26 - \$ 4.64	712,612	8.08	\$ 3.69	595,049	\$ 3.53		
\$ 5.56 - \$ 7.00	703,637	5.35	\$ 6.53	644,677	\$ 6.49		
\$ 8.40 - \$11.75	341,092	6.98	\$ 9.36	222,481	\$ 9.64		
\$13.25 - \$23.75	284,707	7.00	\$21.67	205,625	\$ 21.55		
\$13.25 - \$49.75	24,950	7.08	\$36.97	18,033	\$ 36.26		
\$ 0.30 - \$ 49.75	3,326,002	7.82	\$ 5.65	<u>2,105,445</u>	\$ 6.59		

Employee Stock Purchase Plan

The 1998 Employee Stock Purchase Plan (the "1998 ESPP") has overlapping 12-month offering periods that begin every six months, starting on the first trading day on or after September 1 and March 1 of each year. Each 12-month offering period is divided into two six-month purchase periods. For every six-month purchase period, the plan allows eligible employees, through payroll deductions, to purchase a maximum of 3000 shares of the Company's common stock at 85% of fair market value on either the first day of the offering period or the last day of the purchase period, whichever is lower.

In April 2003, as a result of the delisting of the Company's stock from the Nasdaq National Market and the resulting additional cost and administrative requirements of maintaining its 1998 ESPP, the Board of Directors suspended offering periods until a further determination is made to recommence offering periods under the ESPP.

10. Employee Savings and Investment Plan

The Company maintains a 401(k) savings and investment plan in which employees are eligible to participate. The Company suspended its 401(k) matching contributions to reduce costs beginning in January 2002. The Company's matching contributions were \$0, \$255,000 and \$600,000 for fiscal years 2003, 2002 and 2001, respectively.

11. Income Taxes

The provision for (benefit from) income taxes consists of the following:

(in thousands)	Year Ended June 30,				
	2003	2002	2001		
Current:					
Federal	\$ -	\$ -	\$ -		
State	25	-	-		
Foreign	6	<u>243</u>	<u>425</u>		
Total current	31	243	425		
Deferred:					
Federal	-	(3,601)	4,033		
State	-		<u>938</u>		
Total deferred	31	(3,601)	<u>4,971</u>		
Provision for (benefit from) income taxes	<u>\$ 31</u>	<u>\$(3,358)</u>	<u>\$5,396</u>		

The difference between the provision for (benefit from) income taxes and the amount computed by applying the federal statutory income tax rate to (loss) income before provision for (benefit from) income taxes is explained below:

(in thousands)	Year Ended June 30,					
,	2003	2002	2001			
Tax at federal statutory rate	\$ (9,840)	\$(21,487)	\$(10,133)			
State taxes, net of federal benefit	(557)	(1,248)	(1,387)			
Expired net operating losses	94	-	-			
Foreign taxes	303	502	436			
Tax credits	(1,282)	129	(1,082)			
Goodwill impairment	-	5,547	1,373			
Non-deductible meals, entertainment and political						
contributions	21	124	65			
Change in valuation allowance	11,423	13,025	16,179			
Other	(131)	50	(55)			
Provision for (benefit from) income taxes	\$ 31	\$ (3,358)	\$ 5,396			

Significant components of the Company's deferred tax assets and liabilities are as follows:

(in thousands)	Jun	ie 30,
	2003	2002
Deferred tax assets:		
Net operating loss carryforwards	\$25,988	\$16,318
Tax credit carryforwards	6,229	4,910
Inventory valuation accounts	2,005	2,337
Warranty accruals	630	603
Depreciation /amortization	498	2,031
Other accruals not currently deductible for tax purposes	1,101	2,575
Capitalized research and development expenses	2,133	1,944
Restructuring charges	4,901	1,338
Other	225	<u>192</u>
Total deferred tax assets	43,710	32,248
Valuation allowance	<u>(43,242</u>)	<u>(31,819)</u>
Net deferred tax assets	<u>468</u>	429
Deferred tax liabilities:		
Purchased intangibles	468	<u>(429)</u>
Net deferred tax liabilities	468	(429)
Total net deferred tax assets	<u>\$</u>	<u>\$</u>

For financial reporting purposes, the Company's deferred tax assets have been fully offset by a valuation allowance due to uncertainties about the Company's ability to generate future taxable income. The change in the valuation allowance was a net increase of approximately \$11.4 million and \$13.0 million in 2003 and 2002, respectively.

The accumulated tax benefits associated with employee stock options provide a deferred benefit of approximately \$933,000, which has been fully offset by the valuation allowance. The deferred tax benefit associated with the employee stock options will be credited to additional paid-in capital when realized.

At June 30, 2003, the Company had net operating loss carryforwards for federal income tax purposes of approximately \$73.1 million, which will expire in 2007 through 2023 if unused. The Company had net operating loss carryforwards for state income tax purposes of approximately \$40.4 million, which will expire in 2010 through 2013 if unused.

The Company also had credit carryforwards of approximately \$4.2 million for federal income tax purposes and \$2 million for state income tax purposes. The federal tax credit and a portion of the state tax credit will expire in 2008 through 2023 if unused. Approximately \$1.8 of the state tax credit carries forward indefinitely. The utilization of the net operating loss carryforwards and tax credit carryforwards may be subject to IRC §382 limitation.

Pretax income (losses) from foreign operations was approximately (\$806,000) in 2003, \$452,000 in 2002, and (\$754,000) in 2001.

12. Net Loss Per Share

Net loss per share is calculated as follows:

	Year Ended June 30,				
•	<u>2003</u>	<u>2002</u>	<u>2001</u>		
	(in thousands	s, except per sh	are amounts)		
Net loss before cumulative effect of change in accounting principle	\$ (28,972)	\$ (49,851)	\$ (35,200)		
Cumulative effect of change in accounting principle	<u>\$</u>	\$ (9,973)	<u>\$</u>		
Net loss after cumulative effect of change in accounting principle	\$ (28,972)	\$ (59,824)	\$ (35,200)		
Weighted average shares outstanding:					
Basic	14,955	_13,691	_11,637		
Diluted	14,955	13,691	11,637		
Basic and diluted loss per common share:					
Loss before cumulative effect of change in accounting principle	\$ (1.94)	\$ (3.64)	\$ (3.02)		
Cumulative effect of change in accounting principle		(0.73)			
Adjusted net loss	\$ (1.94)	\$ (4.37)	\$ (3.02)		

If the Company had reported net income for the years ended June 30, 2003, 2002 or 2001, the calculation of diluted net income per share would have included additional common equivalent shares of approximately 230,000, 515,000 and 1,963,000, respectively, relating to outstanding employee stock options not included above (determined using the treasury stock method).

13. Segment Information

The Company completed several acquisitions over the past few years. Evolution of the business resulting partially from these acquisitions combined with the changing business environment has rendered the Company's previously reported business segments less meaningful. As such, effective July 1, 2002, the previously reported segments, Assembly and Material Handling ("AMH"), Semiconductor, and SILMA Software segments were reorganized into three new business segments to reflect how management currently measures the Company's businesses: Components, Solutions, and Services and Support. Of the previously reported segments, Semiconductor's business was reorganized into separate businesses that are now categorized in both Components and Solutions. Additionally, the AMH and SILMA businesses are now categorized in the Components segment. Service and support for all of our products are now categorized in the Services and Support segment.

The Components segment provides intelligent automation software and hardware component products externally to customers and internally to the other two business segments for support and integration into higher level assemblies.

The Solutions segment takes products purchased from the Components segment together with materials from third parties, and produces an integrated family of process ready platforms for the semiconductor, electronics and precision assembly and other markets, which are driven towards standard offerings.

The Services and Support segment provides support services to our customers including providing information regarding the use of our automation equipment, assisting with the ongoing support of installed systems, consulting services for applications, and training courses ranging from system operation and maintenance to advanced programming geared for manufacturing engineers who design and implement automation lines.

The Company evaluates performance and allocates resources based on segment revenues and segment operating (loss) income. Segment operating (loss) income is comprised of income before unallocated research and development expenses, unallocated selling, general and administrative expenses, interest income, and interest and other expenses.

Management does not fully allocate research and development expenses and selling, general and administrative expenses when making capital spending and expense funding decisions or assessing segment performance. There is no inter-segment revenue recognized. Transfers between segments are recorded at cost.

Segment information for total assets and capital expenditures is not presented as such information is not used in measuring segment performance or allocating resources among segments.

During fiscal 2003, the Company restructured the underlying processes in its enterprise resource planning system to support the Company's functional reorganization as described above. As part of this process, the Company considered conforming prior year information to the current year presentation, but the Company has determined that it is impracticable to restate information for the fiscal year 2001. As such, only segment information for the fiscal year ended June 30, 2002 has been restated to conform to the current year presentation and segment information for fiscal year 2001 has not been presented.

_	Year ended June 30,				
(in thousands)	2003 2002				
Revenue:					
Component	\$ 25,000	\$ 37,051			
Solutions	6,602	7,418			
Services and Support	13,214	12,570			
Total revenue	<u>\$ 44,816</u>	<u>\$ 57,039</u>			
Operating income (loss):					
Components	\$ (7,291)	\$ (3,323)			
Solutions	(2,762)	(5,702)			
Services and Support	3,164	3,093			
Segment loss	(6,889)	(5,932)			
Unallocated research, development					
and engineering and selling,					
general and administrative	(16,091)	(24,289)			
Restructuring charges	(5,324)	(17,659)			
Amortization of other intangibles	(728)	(725)			
Impairment of goodwill	-	(6,608)			
Gain on sale of assets	-	1,566			
Interest income (expense)	<u>91</u>	438			
Loss before income taxes and cumulative					
effect of change in accounting principle	\$ (28,941)	\$ (53,209)			

Management also assesses the Company's performance, operations and assets by geographic areas, and therefore revenue and long-lived assets are summarized in the following table:

(in thousands)	Year Ended June 30,				
	2003	<u>2002</u>	2001		
Revenue:					
United States	\$27,692	\$25,253	\$63,896		
Germany	3,393	7,682	10,523		
France	5,555	11,731	12,445		
Other European countries	6,514	8,969	10,537		
All other countries	<u>1,662</u>	3,404	2,912		
	<u>\$ 44,816</u>	<u>\$ 57,039</u>	<u>\$100,313</u>		
Long-lived assets:					
United States	\$13,429	\$15,812	\$32,557		
All other countries	<u>331</u>	<u>458</u>	<u>426</u>		
Total long-lived assets	<u>\$13,760</u>	<u>\$16,270</u>	<u>\$32,983</u>		

No single customer accounted for more than 10% of the Company's net revenues in fiscal 2003, 2002 or 2001.

14. Subsequent Events (unaudited)

In August 2003, Adept was granted a permit for the sale of securities under the 1998 ESPP in California. In September 2003, the Board of Directors reopened the ESPP to participation by employees effective for a 12 month offering subject to compliance with applicable federal and state securities laws, including the California state permit.

SCHEDULE II

ADEPT TECHNOLOGY, INC. VALUATION AND QUALIFYING ACCOUNTS (in thousands)

<u>Description</u>	Be	alance at ginning <u>Period</u>	Ch	dditions arged to osts and xpenses	<u>Dedu</u>	ctions (1)	a	alance at End Period
Year ended June 30, 2001: Allowance for doubtful accounts	\$	637	\$	214	(\$	109)	\$	742
Year ended June 30, 2002: Allowance for doubtful accounts		742		319	(229)		832
Year ended June 30, 2003: Allowance for doubtful accounts		832		367	(75)		1,124

⁽¹⁾ Includes write offs net of recoveries.

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